

AAHAM - *Illinois Chapter's*

LINCOLN LOG



1987, 1988, 1989, 1990, 2002, 2003, 2004, 2005, 2006, 2007
2008, 2009
Award Winning Ezine for the Illinois Chapter

RAC ANI – FT LAUDERDALE

HEALTHCARE REFORM

ICD10 5010 TRANSPARENCY

PATIENT SATISFACTION

CAREERS EMPLOYER OF CHOICE

EMPLOYEE SATISFACTION CHAPTER BY-LAWS

LEGISLATIVE DAY MAC

HIPAA EDI, PRIVACY, SECURITY.....

CHANGING TIMES

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- **Innovation**
- **Let's Be Eagles**
- **Let's Not Take It Too Seriously**



The LINCOLN LOG

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LINCOLN LOG

EDITORIAL POLICY & OBJECTIVES

The LINCOLN LOG magazine is published four times annually by the AAHAM ILLINOIS CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals.

Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the Illinois Chapter. AAHAM, the NATIONAL AAHAM organization or the editor.

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Lincoln Log Editor
Steve Dennis, CPAM
Sidx2@yahoo.com



**ILLINOIS AAHAM
President's Message
Bill Carlson**

Illinois AAHAM Members:

Global warming? Humbug! As I write this message we are preparing for Christmas and a major winter storm that will surely alter travel plans for many but this is the Midwest and it is December. As you read this message, I hope that you and your family enjoyed a safe and happy holiday with family and friends and that you also remembered why we celebrate this holiday.

Our ASI in Bloomington was a great success with terrific education presented by Day Egusquiza, Toni Hatch and Jeanne Scott. Bob DeBiase, National Chairman and Chris Stottlemeyer, National First Vice President, presented our banquet keynote and helped with the installation of our 2010 - 2011 Board of Directors. We recognized Steve Dennis for his great work on the *Lincoln Log* these past two years and the 1st Place National Journal Award presented to Steve at the ANI and presented Nancy Vollmer with the 2009 Charles Garvin Achievement Award for her work in support of chapter activities and promoting Illinois AAHAM. John Currier, our Chairman and the new National Treasurer, was awarded Life Member status in our chapter. We had a pretty darn good time at the banquet and dancing as well!

Your generosity was again over the top as we provided hundreds of dollars and a load of badly needed supplies to the Home Sweet Home Ministries of Bloomington. I am very proud to be a member of AAHAM and associated with such a caring group of people. I'm sure our gifts helped to make life a bit more comfortable for those less fortunate. Check out Al Staidl's photos from the ASI in this issue of the *Lincoln Llog* as well as on our newly redesigned web site.

Your new Board of Directors will be meeting in a day long planning session on January 30 to map out our meetings and events for the coming year. Meeting dates and locations for 2010 will be posted on the web site as soon as possible. Please contact me or another Board member if you have educational topics that you would like to have presented or know of speakers that you would like to recommend to our planning committee. Remember - you don't have to be Board member to take an active role in your chapter. AAHAM is run by volunteers and we welcome your participation.

Finally, I would like to express my sincere gratitude to the members of the 2008 - 2009 Board of Directors. Illinois AAHAM continues to be successful in its mission to provide quality education and professional development for its members due to the direction and support of its volunteer officers and directors. It is my honor and pleasure to work for Illinois AAHAM and to be a part of such a great group of people. "Thank You"!

Best wishes to you all for a safe, healthy and prosperous 2010

Bill Carlson, CPAM
President - Illinois AAHAM



EDITOR'S CORNER

Award Winning eZine
2003, 2004, 2005, 2006, 2007, 2008 & 2009

This is the Winter 2009-2010 Edition of the Lincoln Log! My last as editor. With a new decade I thought it was the right time for a new editor. The LL is a lot of work, but it comes with some great rewards. I learned how to format pages, compose photo layouts, write articles and encourage others to write.

I've had the pleasure of seeing our members write articles such as, what's it like to go to their first ANI, reflect on the changes they've seen as they contemplate retirement and what it's like to be a proctor. And don't forget our photographer!

So why step down? Well, I'm a Learner. I love to learn. Let me explain. Shelly and I are adding on to our house, doing as much of the work as we can ourselves. We've learned how to put in floor joists, frame walls, install windows & doors.

We learned how to plan wiring, set the boxes and run the wiring. We've insulated, sided, painted and the list goes on. But someone had to show us, guide us, inspect our work. We've built, torn down and rebuilt to make it right. It's been hot, wet and we learned that cussing helps the pain go away when you hit your thumb with a hammer!

We have great teachers, Gene Lambin (my father-in-law) as well as electricians, contractors, plumbers and building supply staff who were helpful and patient. I've spent hours on the internet watching videos and reading articles on everything from how to install sill plates to what kind of nail gun we should use for framing, roofing and finishing. We didn't end up in the ER and our work passed muster from the experts. OK, one trip to the ER in December..... Shelly's OK and no, it wasn't my fault!

So what does this have to do stepping down from the LL? Well, I went into the editor job and the construction job not knowing a damn thing about either one, but came out with pretty good results. It takes hours to build a LL and it took us 7 hours to take a window out and frame it in a new wall. So here's my challenge to you. Find a project, a committee, a group and:

Get involved. Give it a try. Go for it. There are people who will help you!

There isn't enough space to name all of the folks who helped make the LL a success the last 2 years, but I'd like to say Thanks again to everyone.....

Stay in touch!
Steve Dennis, CPAM
Sjdx2@yahoo.com





ILLINOIS CHAPTER

2009 - 2010 Corporate Partners

The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to the Chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.

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For additional information regarding the Illinois AAHAM Corporate Partners program please contact Cheri Lockhart, 1st Vice President at clockhart@essex1.com



ILLINOIS AAHAM

December 2009

The IL Chapter of AAHAM was proud to select
Home Sweet Home Ministries
as the recipient of our winter charity event.

We donated over \$450.00 in cash and numerous
donated items to
Home Sweet Home ministries.

The committee appreciates your continued support
of these events.

Home Sweet Home ministries was founded in 1917 in Bloomington, IL. They serve over 68,000 meals a year and provide over 20,000 nights of shelter. Their program offers overnight services, case management, residential services, daily meals, recovery referral, vocational training, child care and tutoring services including GED certification, college prep and career planning. Personal and spiritual counseling, life skills training and addiction recovery are also offered. Home Sweet Home operates the Mission Mart Thrift Stores. Each store provides thousands of items free of charge each year to those with a documented need.



Kym Gibson, Bill Carlson,
Sabrina Burkiewicz &
Helpers

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Innovation - Using Emotional Self-Management For Business Success

The key to innovation, invention, and any kind of success, is in thinking clearly and effectively when faced with a problem, or a situation requiring a decision or resolution. In other words, creative solutions come from cool-heads and clear-minds - not from people who freak-out when faced with a challenge. If you're ready to take a giant leap forward in your business - and personal - life, I'll give you the number-one secret to mastery and success in any endeavor - and something even better...

The secret to success, and the key to innovative and creative solutions, is emotional self-management - or emotional-state management. It is said that the one who keeps his head, while everyone else is losing theirs, is the one who will prevail; the one who keeps his or her head is the one who has learned to master - or at least manage - their own thoughts and emotions. That's the secret. Emotional self-management is the secret to making clear, cool, wise, and effective decisions; and those are the kinds of decisions that create success. But I promised you something even better, didn't I?

That's right; I did! What's the point of knowing a secret if you don't know how to use it? They say that, "Knowledge without wisdom is a dangerous thing;" but I have just given you something arguably as impractical - "wisdom without knowledge." The simple answer to the problem of self-mastery is the simple wisdom: "Master your thoughts and emotions." If you're like me, and I'm sure you are, you're probably thinking, "Thanks a lot for that... If I could control my thoughts and emotions I wouldn't be searching for articles on how to improve my life! Could you give me something I can use? Now? Please?"

Here's the knowledge that goes with the wisdom - an actual "tool" that will help you turn-off the distracting emotional states that negatively affect our lives, performance, decisions, and relationships. That tool is Gary Craig's Emotional Freedom Techniques, or EFT. EFT is a simple tool that can be used anywhere to immediately manage the stress response and help you restore calm, cool, centered thinking - the kind of thinking it takes to get ahead honestly in life. Life is a "thinking game;" the better you can manage your thoughts and mental states,

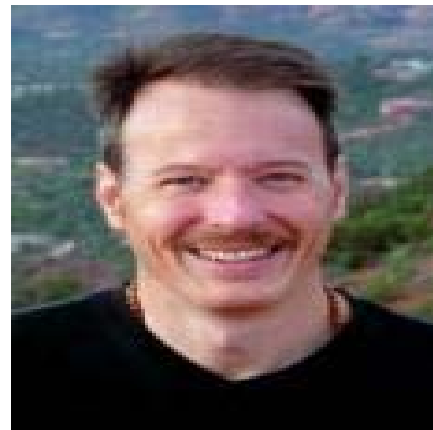


the better outcomes you will experience. With EFT, emotional states such as anger, worry, doubt, and fear, can often be safely and easily discharged within seconds or minutes - freeing you from the performance-inhibiting effects of the stress response.

If you've ever been in an airport, you've seen stressed-out people innately rubbing their eyes, temples, neck, forehead, and other points commonly rubbed, tapped, or otherwise stimulated by people in stressful situations. Those points, people instinctively stimulate to help relieve stress, are essentially way-points between your thoughts and the emotional and physiological responses caused by your thoughts. By applying the EFT process to these points, "negative" thoughts can often be discharged before you experience the limiting and weakening effects of those thoughts - giving you a tremendous performance advantage in all situations. And, best of all, there are now many free resources on the internet with which you can learn this amazing technique and start removing the obstacles between you and your dreams.

Pete Koerner is the author of *The Belief Formula: The Secret to Unlocking the Power of Prayer*. *The Belief Formula* is a look at how you can use ancient wisdom and modern scientific awareness to learn how to use your mind to reclaim your health and create the life of your dreams.

For a Free Report on Making The Belief Formula Work for You, visit:
<http://www.TheBeliefFormula.com>



Did you know the Illinois Chapter of AAHAM is one of the largest chapters in the country?
Invite a friend or colleague, bring them to the Spring Meeting in East Peoria



CERTIFICATION CORNER

News from Professional Chair, Doris Dickey, CPAM:

Congratulations to Colleen Ries who passed her CCAM test this fall. Colleen works at University HealthSystem in Oak Brook, IL.

Congratulations, Colleen!

The next testing date for the professional exam is April 2010.

Deadline for submitting application for that testing date is March 2, 2010.

Applications are to be sent directly to the national office.

If you have questions or would like tips on studying, please contact:



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ddickey@rcha.net

News from Technical Chair, Veronica Modricker, CHFP

15 CPAT's - 2 CCAT's

2009 has been an awesome year for Technical certification success & participation; and 2010 is starting off strong.

For February 2010, we have approximately 35 more examinees to sit for the Technical Certification. Again, these success stories would not be possible without all the dedication and constant training that goes into the preparation for this testing.

Thank you to your employee's hard work, employer's allowance for the testing, mentors and trainers volunteering of their time and efforts, and on test day, the proctors who have traveled and spent many weekend hours ensuring the equipment and process is in place for the exams. You are all to be applauded!



Veronica Modricker
416 S. 7th Ave.
Andulsa, IL 61232
Ph 309-798-2694
Cell 309-912-0480



It's not too early to make plans to attend the 2010 Annual National Institute in Ft. Lauderdale FL!
October 6-8th



Certification News Important Dates Professional & Technical

CERTIFICATION - SIGN UP THIS YEAR!

February - 15th - 26th 2010

- Technical Exam - CPAT, CCAT, CCT

March 1st, 2010

- Registration Deadline for April/May CPAM/CCAM exam
- Registration Deadline for May 2009 CPAT/CCAT/CCT exam

Spring 2010 Professional Exam Period - CPAM/CCAM

- April 26th - May 1st (On Line)

- June 1st, 2010
- Registration Deadline for June 2010 CPAT/CCAT/CCT exam

Summer Technical Exam - Dates To Be Announced

CLICK THE LINKS BELOW FOR MORE INFORMATION ON:

PROFESSIONAL

TECHNICAL

AAHAM Offers These Certification Programs
CPAM & CCAM - CPAT, CCAT & CCT



CERTIFICATION TECHNICAL FAQ'S

CCT

AAHAM CERTIFIED COMPLIANCE TECHNICIAN RESOURCES AND STUDY TIPS

- ❖ Office of Inspector General Compliance Requirements
<http://oig.hhs.gov/fraud/complianceguidance.html>
- ❖ Clinical Laboratory Improvement Amendments (CLIA)
<http://www.cms.hhs.gov/CoverageGenInfo/downloads/lab1.pdf>
- ❖ Corporate Integrity Agreement
<http://www.cms.hhs.gov/Transmittals/Downloads/R50FM.pdf>
- ❖ Centers for Medicare and Medicaid Services (CMS)
<http://www.cms.hhs.gov/>
- ❖ Federal Bureau of Investigation (FBI) Health Care Fraud Task Forces
<http://www.fbi.gov/>
- ❖ Provider Self-Disclosure
<http://www.hhs.gov/ocr/>
- ❖ Physician Incentive Payments (PIP)
<http://www.cms.hhs.gov/transmittals/downloads/R67MCM.pdf>
- ❖ Anti-kickback Statute
http://www.cms.hhs.gov/MLNProducts/downloads/081606_Medicare_Fraud_and_Abuse_brochure.pdf

For more information,
Go to the national AAHAM web page (www.aaham.org)
Contact the National AAHAM office at 708-281-4043 or

Contact the IL Technical Certification Chair
Veronica Modricker

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Let's Not Take it too Seriously: *How to use Humor to Defuse Stress*

Your six-year-old chooses this morning to decide he isn't going to school. The 45 minutes it takes to cajole and threaten him with time-outs and loss of TV privileges means you miss that project meeting you spent months setting up.

Finally you get to work prepared to crank out some apologetic e-mails and your computer crashes, taking your last three weeks of work with it. Trembling with righteous indignation, you prepare to reach for the phone and scream at the tech support people.

Just then, a coworker wearing Groucho Marx glasses and a clown wig pokes her head into your cubicle, tosses a rubber chicken into your lap, and hands you a bag of Hershey's Kisses. In spite of yourself, you feel a smile coming on, toss the rubber chicken back, and have a laugh as you munch the chocolates. Five minutes later, the world is once again a beautiful place.

Diversionsary Humor

The above intervention is an example of diversionsary humor, one of the most effective ways of defusing stress. Diversionsary humor involves doing things that create humorous distractions

during times of high stress, thus giving people a break from the situation and a chance to cool down.

The logic here is that when we're under stress, physiological arousal occurs in the body, making it hard for us to think clearly or rationally. We also tend to regress into unproductive behaviors like sulking, blaming, or running up a huge Visa bill.

Having a laugh interrupts this physiological cycle of arousal, restoring our sense of perspective and ability to think clearly. And science has proven that when we're happy, the body recovers more quickly from the biological arousal of upsetting emotions.

Because of their ability to provide a quick laugh, props play an important role in diversionsary humor. When I worked at the Vancouver Crisis Centre, we had baskets containing psychedelic plastic slinkies, koosh balls, play dough, and other toys in our phone room for the volunteers to use after a tough call. Diversionsary humor involving props was promoted as part of our organizational culture, because we realized it was one of the quickest, most effective ways we had to reduce stress.



Establishing Humor Precedents

I realize all this sounds great, but you may be wondering, how do you actually get people to use humor in these situations? The answer lies in establishing precedents.

No matter how you look at it, humor is a risk. People don't take risks unless they feel safe, and safety comes from being able to cite examples of a particular strategy or behavior working or being accepted. Here are four tips for establishing precedents:

1. Start slow. Bring in props like Groucho glasses and give some to your coworkers. Doing so will start some good-natured bantering and clowning.
2. Casually ask your coworkers "What could we do with these?" Typically people will come up with suggestions like putting them on at a staff meeting, or wearing them to the cafeteria at lunch. If possible, give a prize for the best suggestion. The point is to get people thinking about the possibilities of using humor. Thinking and talking about something is a first step to actually doing it.
3. Pick one of your coworker's suggestions and carry it out. Now you have a precedent!

4. Since props lose their surprise value with repeated use, it's important to bring in new ones from time to time. Put the old ones in a centrally located prop basket. Encourage people to use them. After a while, the old props will take on new life.

Why Props Make Sense

On describing to a client this strategy of using props, she commented that it seemed corny and infantile. She may be right, but the bottom line is that props work. I've taken my rubber chickens across North America, for use in presentations with bankers, loggers, accountants, health care professionals, teachers, senior executives, parole officers, etc., and they've never failed to get a laugh.

There's something absurd about props that overcomes our rational adult programming and brings out the desire to laugh and play. It's as if their presence gives us permission to slip out of our grown-up personas and experience an irrational moment or two of joy.

That's another reason it's important to have props in a workplace. They remind us of our joyful side. As adults, we know we're supposed to slow down, enjoy life, and take things less seriously.



But often we forget, especially at work. Having a clown mask or a rubber chicken in the office serves as a constant reminder of this, and in a stressful work environment we need all the playful reminders we can get.

A comprehensive stress-management program involves a lot of different tools, like effective planning, positive thinking, and self-management. Diversionary humor is another tool to add to your toolbox.

And like any new technique, it needs to be adapted to each individual and her environment. So take this basic principle and see how it fits in your workplace, or what you have to do to customize it.

Also realize that like any new skill, it takes time to master, and that it's okay to make mistakes along the way.

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[Click here](#) for more from David



David Granirer gives laughter in the workplace presentations for hundreds of organizations throughout North America. For more information call National Speakers Bureau at

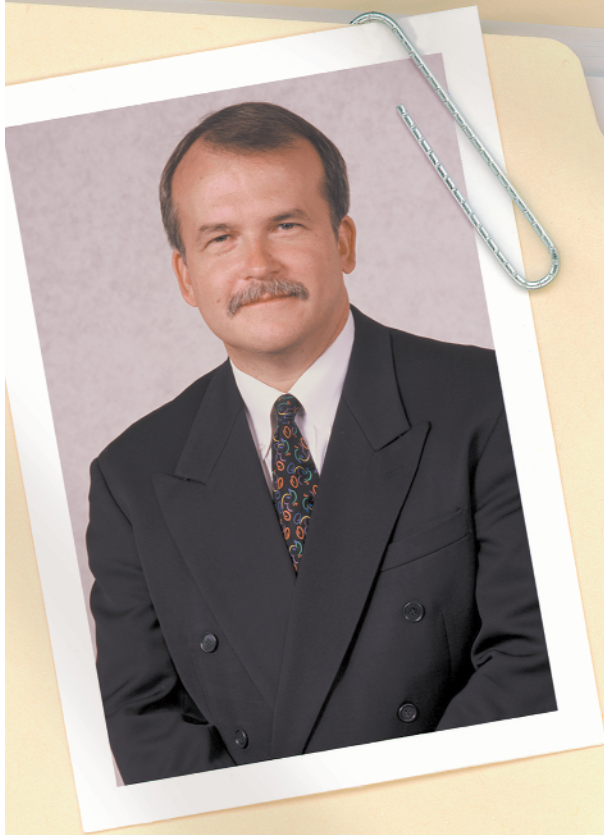
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**“G2N dropped our days
in uncoded backlog
from 30 to 5, put
\$8 million in cash
on my balance sheet,
and gave me peace of
mind about our coding.**

**You can't ask for
more than that.”**

– **Jerry Paule, CFO**
Phelps County Regional Medical Center
Rolla, Missouri

**G²N Healthcare Financial Consulting
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When Jerry joined the organization as CFO, he realized some big improvements were needed. “We had \$10 million tied up in coding,” he explains. “The backlog was horrible.”

Jerry and his team assessed the situation and brought in G²N to manage the hospital's ED coding. Before long, G²N was doing 100% of Phelps' coding.

“G²N gave me confidence almost immediately,” he says. “They consistently cared about quality, and their work was rock-solid.”

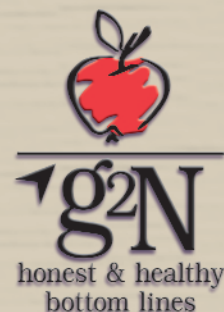
With G²N's assistance, the hospital now has just \$2 million in coding. *That's \$8 million now working for the hospital.*

G²N specializes in recapturing revenue for healthcare facilities—whether from coding, billing, revenue cycle improvement or anything else.

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FRIENDS AND COLLEAGUES 2009 ASI





2009 ASI BLOOMINGTON ILLINOIS



2008 2009
Board & Officers



National Magazine
Award 2009



Mr. Good Looking



New Members
S. Mason, S Freed, J Zinke, T
Holaric, B Wurmnest, B Biers



Let's Be Eagles

Eagles are the most long lived bird in the world.

By the time they reach 40 years old, their claws will start to age, losing their effectiveness, and hard for eagles to catch their prey. The life span of an eagle is up to 70 years old; but, in order to live this long, the eagle must make the toughest decision at age 40: Its beak is so long and curvy that it reaches the eagles' chest; its wings, full of long, thickened feathers are too heavy for easy flying. The eagle is left with two choices: Do nothing and await death or go through a painful period of transformation and renewal.

For 150 days, the eagle first trains itself to fly beyond the high mountains, build and live in its nest, and cease all flying activities. It then begins to knock its beak against granite rocks till the beak is completely removed/ When a new beak is grown, the eagle will use it to remove all its old claws and await quietly for new ones to be fully grown. When the new claws are fully grown, the eagle will use them to remove all its feathers, one by one. Five months later, when its new feathers are fully grown, it will soar in the sky again with renewed strength and be able to live for the next 30 years.

In life, as an individual, in an organization, sometimes, we have to learn to make difficult decisions so as to make room for changes. Changes bring about renewal. And the only way to soar again is to let go of old ways, old habits and old lives. For, as long as we are prepared to put aside old baggage - past glory or shame, past success or failure, be willing to become zero, with an empty cup mentality, we will be able to discover our potential and head toward a renewed perspective in any aspect of our lives.

Author Unknown



Lincoln Log Notes Network

Congratulations To

*Colleen Ries
University
Healthsystem
Fall 2009
CCAM*

Links to Illinois Resources

Dick Durbin

<http://durbin.senate.gov/>

Rolland Burris

<http://burris.senate.gov/>

Official Illinois Website

Illinois Hospital Assoc

What? 2010 AAHAM LEGISLATIVE DAY
When? APRIL 21-22, 2010
Where? @Liaison on Capitol Hill
Washington DC

Start Making Your Plans!

Make Your Views Known!

**Click the Link Below To Find Your
U. S. Representative**

[Illinois Congressional Delegation](#)

Oxymorons - Laugh a Little

- If Webster wrote the first dictionary, where did he find the words?
- How come abbreviated is such a long word?



2010
MEETING SCHEDULE & SITES

RESERVE THESE DATES FOR ILLINOIS AAHAM

Save the Dates

SPRING MEETING
MARCH 11th, 2010
PAR-A-DICE HOTEL
EAST PEORIA IL
WATCH FOR
REGISTRATION DETAILS

AAHAM LEGISLATIVE DAY
APRIL 21-22, 2010
WASHINGTON DC

[CLICK HERE FOR DETAILS](#)

For more information contact: ILLINOIS CHAPTER - AAHAM
Bill Carlson, CPAM 563-242-2586 or 319-230-4488
wc@abacollect.com



APPLICATION FOR NATIONAL MEMBERSHIP

NAME: _____ TITLE: _____

EMPLOYER/ORGANIZATION NAME: _____

PRIMARY ADDRESS: _____

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PHONE: _____ FAX: _____ LOCAL CHAPTER: _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ HOME PHONE: _____

How did you hear about AAHAM? Colleague Publication Website Other: _____

If referred by AAHAM member, please give name: _____

Membership Type: National Member Student Member

NATIONAL MEMBERSHIP - The fee to become a National member is \$175. If you join anytime between July 1st and August 31st, the dues are \$140 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$210 for the rest of the current year and all of the following year.

STUDENT MEMBERSHIP - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). To qualify for student membership you must currently be taking 6 credit hours per semester. Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

PAYMENT OPTIONS

For Credit Card Payment: Amex Visa MasterCard

Card Number: _____ Exp: _____

Name as it appears on card: _____

Signature: _____

Billing Address, if different from above: _____

For Check Payment:

Please make checks payable to AAHAM and send application with your payment to:

**AAHAM Membership
11240 Waples Mill Road, #200
Fairfax, VA 22030
AAHAM Tax ID: 23-1899873**

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense.

Please note: Membership is on an individual, not institutional, basis and is non-transferable.

YOUR PAYMENT TOTAL:

NATIONAL DUES: _____

LOCAL DUES: _____

TOTAL ENCLOSED: _____

**AAHAM... Educating Your Revenue Cycle Team
Certification • Compliance • Leadership Development • Networking • Advocacy Cutting Edge Training + Nationally
Recognized Certification = Improved Performance**



Local Chapters: AAHAM has 38 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues	Please Check the Appropriate Codes in Each Category Below
Aksarben #01	Nebraska	\$0.00	<p>Years in Healthcare: <input type="checkbox"/> 0-5 <input type="checkbox"/> 6-10 <input type="checkbox"/> 11-20 <input type="checkbox"/> 21-25 <input type="checkbox"/> 25+</p> <p>Certification: <input type="checkbox"/> CHAM (NAHAM) <input type="checkbox"/> CHFP (HFMA) <input type="checkbox"/> FHFMA (HFMA) <input type="checkbox"/> CHCS (ACA) <input type="checkbox"/> Other (please list)</p> <p>Employer Type: <input type="checkbox"/> Vendor/Corporate Partner <input type="checkbox"/> Billing <input type="checkbox"/> Collection Agency <input type="checkbox"/> Consulting <input type="checkbox"/> Outsourcing <input type="checkbox"/> Software/IT <input type="checkbox"/> Provider <input type="checkbox"/> Law Firm <input type="checkbox"/> Other (please list)</p> <p>Position: <input type="checkbox"/> President, Administrator, Executive <input type="checkbox"/> Director, CEO <input type="checkbox"/> Partner, Principal, Owner <input type="checkbox"/> CFO/Controller, COO, CIO <input type="checkbox"/> Vice President <input type="checkbox"/> Assistant VP/Assistant Administrator <input type="checkbox"/> Director, Manager, Supervisor <input type="checkbox"/> Technician <input type="checkbox"/> Clinical <input type="checkbox"/> Academic <input type="checkbox"/> Other (please list)</p> <p>Responsibility: <input type="checkbox"/> Accounting <input type="checkbox"/> Administration/Operations <input type="checkbox"/> Admitting/Access <input type="checkbox"/> Audit <input type="checkbox"/> Benefits <input type="checkbox"/> Budget <input type="checkbox"/> Compliance <input type="checkbox"/> Business Development, Sales, Marketing <input type="checkbox"/> Information Services/Technology <input type="checkbox"/> Managed Care <input type="checkbox"/> Medical Records <input type="checkbox"/> Medicare/Medicaid <input type="checkbox"/> PFS, Patient Billing & Collections <input type="checkbox"/> Reimbursement <input type="checkbox"/> Third Party Administration <input type="checkbox"/> Other (please list)</p>
Greater Florida Buccaneer #03	Tampa/Orlando, Florida area	\$40.00	
Carolina #04	North & South Carolina	\$30.00	
Evergreen #05	Washington State, West of the Mountains	\$30.00	
Gopher #06	Minnesota	\$40.00	
Hawkeye #07	Iowa	\$0.00	
Hawthorn #08	Missouri	\$35.00	
Illinois #09	Illinois	\$25.00	
Inland Empire #10	Washington State, East of the Mountains	\$25.00	
Keystone #11	Central Pennsylvania	\$25.00	
Maryland #13	Maryland	\$20.00	
Mountain West #14	Utah	\$25.00	
National Capital #15	Washington, DC	\$25.00	
New Jersey #16	New Jersey	\$35.00	
Northern California #17	Northern California	\$40.00	
Western Reserve #18	Ohio	\$0.00	
Northeast PA #19	North East Pennsylvania	\$30.00	
Northwest PA #20	North West Pennsylvania	\$40.00	
Rocky Mountain #21	Colorado	\$40.00	
Pine Tree #22	Maine	\$15.00	
Rushmore #23	North & South Dakota	\$0.00	
San Diego #24	San Diego, CA	\$20.00	
South Florida #25	Southern Florida	\$20.00	
Southern California #26	Southern California	\$0.00	
Virginia #27	Virginia	\$25.00	
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00	
Cactus Wren #30	Arizona	\$25.00	
Mid-York #31	New York	\$55.00	
Tennessee #32	Tennessee	\$30.00	
Georgia #33	Georgia	\$30.00	
Connecticut #34	Connecticut	\$35.00	
Three Rivers #37	Pittsburgh, Pennsylvania	\$30.00	
Texas Blue Bonnet #40	Texas	\$50.00	
Indiana #42	Indiana	\$25.00	
Wisconsin #44	Wisconsin	\$25.00	
Chennai #49	Chennai, India	\$0.00	
Louisiana # 51	Louisiana	\$20.00	
Mumbai #52	Mumbai, India	\$0.00	

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