

The Lincoln Log

American Association of Healthcare Administrative Management Illinois Newsletter



WELCOME TO
ILLINOIS
AAHAM
American Association of Healthcare
Administrative Management

THE LAND OF LINCOLN

Providing the Educational and Career Development Needs
of Healthcare Professionals in the State of Illinois.

www.IllinoisAAHAM.com

November 2015

“I never had a policy; I just tried to do my best each
and every day.” Abraham Lincoln



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IL AAHAM

Lincoln Log

Editor



Joshua Johnson, CRCP-I

IL AAHAM 2nd Vice-President

The LINCOLN LOG magazine is published four times annually by the AAHAM ILLINOIS CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the Illinois Chapter, AAHAM, the NATIONAL AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor is prohibited. © Copyright 2007.





ILLINOIS
AAHAM

“Gratitude can transform common days into Thanksgiving, turn routine jobs into joy and change ordinary opportunities into blessings...”

William Arthur Ward

Happy Thanksgiving to you and your families!

Sincerely the IL AAHAM Board of Directors~

Doris, Kenny, Chris, Josh, Nancy, Tera, Julie, Maria, Rena, Dave, Vanessa, and CJ



ILLINOIS
AAHAM

PRESIDENT'S

Message



*Kenny Koerner, CRCE
IL Chapter President*

Friends-

I just returned from the Nashville Music City AAHAM meeting that was held on Friday, November 13th. I was fortunate enough to be asked to speak at their meeting and my discussion was regarding what I saw as the future of the healthcare revenue cycle. On the drive down to Nashville, I had the pleasure of spending the 6 hour ride with incoming National AAHAM President, and one of Illinois AAHAM's leaders, John Currier. The time spent in Nashville with the Music City chapter was fantastic. I was introduced to some really enthusiastic and energetic healthcare revenue cycle executives from the area, and just had a truly wonderful time networking and getting to know those fine folks. But what I wanted to write about today was the impact of the time that I got to spend with John, not only on the car ride down and back, but also with him at the Nashville AAHAM event. My time with John over those 3 days really exemplified to me just how much John lives and breathes AAHAM and how truly passionate he feels about our fine organization.

The ride down and back to and from Nashville was filled with stories and laughter, but was also a time spent discussing how AAHAM has blessed both of our lives. John told stories about the many great people that he has met and now calls friends all across the country. How it's been through AAHAM that he has been able to visit places he'd never have seen, meet people he would've never had known, and how it's been through AAHAM that he's been able to grow professionally as a person. Hearing John talk about membership, certification and networking and all of his ideas and plans for AAHAM moving forward was inspiring. It made me appreciate just how much John truly loves the organization, and how much John loves people. I shared with John how the past 4 years as Illinois AAHAM president had changed my life with the number of people I consider not only a professional peer that I respect and can contact on issues in Illinois and across the country, but also nationally with my involvement on the national board as your Illinois president. I must say that once you invest in AAHAM, invest the time to attend meetings and invest the time to talk to and get to know people in your profession, that the benefits received in return are something that I never dreamed of just 4 short years ago. My drive with John just reinforced this again. Once we got to the meeting last Friday, watching John connect with everyone there in attendance was amazing. I was impressed once again to watch how John takes the time to know each person at the meeting. He genuinely cares for people and what is going on in their lives. A finer display of what AAHAM is and what AAHAM should be you will not find.

This president's message is a tribute to my friend, and to one of my AAHAM mentors, John Currier. Please take a minute at this year's upcoming Illinois ASI, to recognize what a great AAHAM ambassador we have in our own state. Appreciate the time and commitment he has invested to grow and nurture our chapter and each of the other chapters nationally.

I'd just like to say thank you John, for having an impact on my life, and on the lives of so many other people. Hope to see you all December 3rd and 4th at the ASI in East Peoria!

Kenny





FOR IMMEDIATE RELEASE

October 26, 2015

The American Association of Healthcare Administrative Management (AAHAM) Annual National Institute Held October 14-16, 2015.

Fairfax, VA – The American Association of Healthcare Administrative Management (AAHAM) www.aaham.org, held its Annual National Institute (ANI), "The Wonderful World of Revenue Cycle", October 14-16, 2015 in Orlando, Florida.

Attendees from across the country attended educational sessions, networked and visited exhibitors to learn about the latest in products and services available to the industry.

"Despite the lure of Disney World, Epcot and other attractions, attendees packed the educational and networking sessions" said President, Victoria Di Tomaso, CRCE-I. The nearly 600 conference goers included patient account managers, business office personnel, medical billing professionals, medical office managers, patient access managers, coding specialists, compliance officers and hospital chief financial officers.

Keynote speakers included comedian and magician, Chris Blackmore and trainer and coach, Christie Ward. Washington politico, Paul Miller of Miller Wenhold, LLC, presented the Institute's popular closing session about the current political atmosphere and a review of the potential candidates for the 2016 elections.

Over forty session speakers presented material on five separate healthcare tracks; Management/Revenue Cycle, Access/Quality Management, Compliance, Leadership/Professional Development and Specialty topics.

"The Disney venue and the powerful slate of speakers and educational topics resulted in record breaking attendance and corporate partner participation this year, we were extremely pleased to see the strong commitment to our industry and continuing education" said AAHAM Executive Director, Sharon Galler, CMP.

New Volunteer Executive officers for the 2016 -2017 term were announced and sworn in by AAHAM's Legal Counsel, Richard Lovich, Esquire, Stephenson, Acquisto & Colman at the annual business meeting on October 14th, prior to the opening keynote session. New officers include:

Chair of the Board: Victoria Di Tomaso, CRCE-I (System Director, CBO, Lee Memorial Health System, Florida)

President: John Currier, CRCE-I (Executive Director, Revenue Cycle Management, Gibson Area Hospital and Health Services, Illinois)

First Vice President: Lori Sickelbaugh, CRCE-I (Executive Director, Revenue Cycle Operations, EMS Management & Consultants, North Carolina)



Second Vice President: Amy Mitchell, CRCE-I (PFS, Business Services Director, University of Utah Hospital, Utah)
National Treasurer: Kenneth Koemer, CRCE-I (Director of Patient Accounts, CGH Medical Center, Illinois)
National Secretary: William Carlson, CRCE-I, Iowa)

"The new executive board contains a talented and experienced group of individuals who will lead our organization into the future", President-Elect Currier said.

For a complete agenda, photos, speaker list and more information regarding AAHAM and its programs, please visit www.aaham.org or contact AAHAM, 703.281.4043.

ABOUT AAHAM

The American Association of Healthcare Administrative Management (AAHAM) is a national professional association of thirty-three chapters and over 3000 healthcare patient financial services professionals from hospitals, clinics, billing offices, allied vendors, physicians and multi physician groups. AAHAM members direct the activities of the thousands of people who are employed in the healthcare industry.

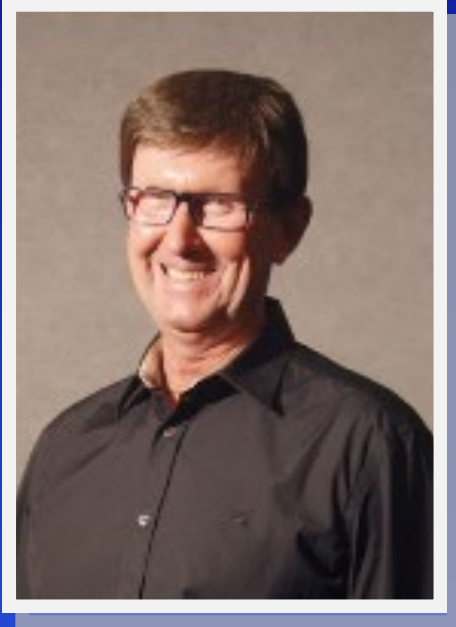
AAHAM is the preeminent professional organization for revenue cycle professionals and is known for its prestigious certification and educational programs; professional development of its members is one of the primary goals of the association. AAHAM is also recognized for its quarterly journal, *The Journal of Healthcare Administrative Management* and its Annual National Institute, held each fall. AAHAM actively represents the interests of its members through a comprehensive program of legislative and regulatory monitoring and participation in industry groups such as WEDI, ASC X12, NUBC and NUCC.





*Honors our IL AAHAM Members that
have been elected to the
NATIONAL Board of Directors!*

Congratulations!



*John D. Currier, CRCE
National President*

*FIRST IL Member to be elected as
National President!*

*Past IL AAHAM President and
Chairman of the Board!*

Lifetime IL Member!



*Kenny Koerner, CRCE
National Treasurer
(Current IL AAHAM
President!)*



*William C. Carlson, CRCE
National Secretary*

*Past IL AAHAM President and
Chairman of the Board!*

Lifetime IL Member!



Visit our Website at www.illinoisaaHAM.com

Check out our NEW Website!!



[Home](#) [About AAHAM](#) [Our Chapter](#) [Search](#)

President's Letter



I just returned from the Illinois/ICAHN joint meeting that was held June 17th in Springfield. For me and the rest of the board, this is a great day and a half reward for all the hard work and efforts that take place behind the scenes in order to make these educational...
[read more](#)

Mission Statement

National AAHAM's mission is to provide education, certification, networking and advocacy for healthcare revenue cycle professionals.

Certification Update

AAHAM announced a new mid-level certification at the 2014 Annual National Institute (ANI) in San Diego, CA, the Certified Revenue Integrity Professional (CRIP). This certification is intended for individuals in the revenue cycle to help ensure that facilities effectively manage their facilities charge master, and bill and document appropriately for all services rendered to a patient. This certification requires an in-depth, working knowledge of various revenue cycle areas and proper skill sets needed to increase revenue and reimbursement for facilities. It also ensures that proper charging takes place to maintain compliance within the insurance payer programs. With the addition of this new certification, AAHAM now offers a complete career ladder, beginning with the CRCS and culminating with the CRCE.

Platinum Sponsors



Upcoming Events

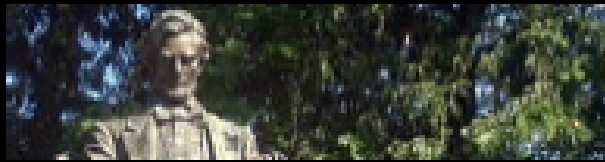
December 2, 2015
Board Meeting & Vendor Reception

December 3-4, 2015
Annual State Institute
[Online Registration](#)

[\[Click here for more\]](#)

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2015 ANNUAL STATE INSTITUTE

Featuring...



December 2-4, 2015

Holiday Inn and Suites

101 Holiday St., East Peoria, IL 61611

309-698-3333

Room Cost: \$122.00 + Tax

Rooms Blocked until November 17, 2014 BLOCK ID: IL AAHAM

Meeting Cost: \$150 (AAHAM Members) \$175 (Non-Members)

Register online at <http://illinoisaaaham.com/upcoming-events/>

All-Star Speaker Line-Up and Education—

Featuring— Astronaut Don Thomas, National President Elect- John Currier,

**National AAHAM Lobbyist- Paul Miller, The Transition Man- Johnny Campbell,
IHA's Sandy Kraiss, Wipfli's Tina Nazier, Provider Spotlight- Nicole Fountain & CJ Tonozzi**

Vendor Networking Opportunities!

President's Reception!

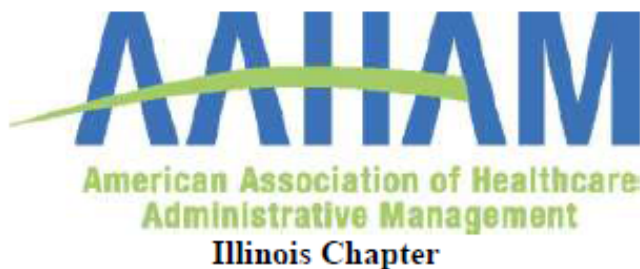
National AAHAM Officers joining us as guests!

Banquet and Awards Ceremony!

Sponsor Drawings and Give-a-ways!

******Additional Banquet tickets only available for \$50/ticket******





Annual State Institute

Wednesday, December 2, 2015

Board Meeting 3 p.m. – 6 p.m.

Exhibit Hall set up 5 p.m. – 7 p.m.

Member/Vendor Hospitality Suite 7 p.m. – 10 p.m.

Thursday, December 3, 2015

7:30 a.m. to 8:15 a.m.

Registration opens & continental breakfast

8:15 a.m. to 8:30 a.m.

Welcome from Kenny Koerner, President of IL AAHAM

8:30 a.m. – 9:30 a.m.

The Power of Resiliency, Break-Through Principles for Achieving More Success, More Money or More Happiness in Your Life – Today Motivational/Personal Development.

Presented by: Johnny Campbell, DTM, Accredited Speaker The Transition Man

Key learning objectives:

To be successful in today's world requires us to have knowledge and skill; however, knowledge and skill alone does not guarantee success. The goals we want to achieve and the success we want to have is determined by our Resiliency. In this program, you will learn how to use the principles of Resiliency to Achieve More Success, More Money or More Happiness in Your Life – Today. getting started and planning a strategy for success.

SPEAKER BIO: Johnny Campbell, Million Dollar Sales Producer, Keynote Speaker and Author, Johnny is the founder of Rise-Up and Win International and organization that helps people turn their Personal Challenges into Breakthroughs & their Products and

Services into Profits. Johnny gained his team management and sales expertise in the Insurance industry where he worked as a corporate sales trainer and participated in leading hundreds of people through multiple Corporate Downsizings and Mergers. Based on Johnny's sales results, experiences and his ability to help clients overcome their challenges and succeed in their businesses he is called: "The Transition Man".

9:30 a.m. to 9:45 a.m.

Break (Please visit the Vendor Fair)

9:45 a.m. – 10:45 a.m.

Developing High Functioning Leadership Teams

Presented by: Tina Nazier, MBA, Wipfli LLP, Director, Health Care Strategic

Key learning objectives:

This session takes a look at the five elements of highly effective leadership teams, provides methods for assessing the effectiveness of your team, and shares tools to improve leadership team effectiveness. The material can be adaptable for any team in your organization.

SPEAKER BIO: Tina Nazier, As one of the leaders of Wipfli LLP's health care practices, Tina Nazier focuses her strategic knowledge, leadership experience, professional coaching, and analytical skills to help clients effectively address their strategic and operational challenges. Drawing on more than 20 years of experience in leadership, organizational and cultural development, strategy, and operations, she helps executives overcome the major issues that create roadblocks to reaching their full potential.

10:45 a.m. to 11:00 a.m.

Break (Please visit the Vendor Fair)

11:00 a.m. – 12:00 p.m.

Provider Spotlight – OSF Revenue Cycle From the Accidental Profession to a Career of Choice: Transforming Front Line Revenue Cycle

Presented by: Nicole Fountain, Revenue Cycle Director and C.J. Tonozzi, Billing Compliance Officer/Auditor

Key learning objectives:

Front line revenue cycle staff are critical to successful outcomes ranging from patient experience to the bottom line, yet they often begin

their careers with no experience and receive minimal professional development support along the way. Revenue Cycle leadership teams bear the burden of educating employees in an ever-changing and increasingly complex business, and most are not prepared with a background in adult education. Learn what one organization is doing in an attempt to transform the "accidental profession" into a career of choice. This session will detail the steps being taken to create a formal, associate-level degree program designed to prepare potential recruits for a career in Revenue Cycle, as well as internal programs to further develop existing employees into Revenue Cycle experts.

SPEAKER BIO:

Nicole Fountain began her Revenue Cycle career in 2004 when she joined OSF Saint Anthony Medical Center. She started her current role as Revenue Cycle Director in May 2012; prior to that she held positions in patient access and as Revenue Cycle Project Manager. Nicole was elected as the Midwest Regional Delegate to the Board of Directors of National Association of Healthcare Access Management (NAHAM) in 2015. She earned her bachelor's degree from Millikin University and her master's degree from the University of Illinois at Urbana-Champaign, and currently holds the CHAM certification through NAHAM and the CRCE-I certification through AAHAM.

C.J. Tonozzi Mr. Tonozzi joined the Ministry Compliance team as the new Billing Compliance Officer/Auditor in January, 2015. Mr. Tonozzi joined the OSF family in 2002. Prior to joining the Ministry Compliance team, he served as a Financial Counselor, Eastern Region Patient Financial Services Manager, Ministry Patient and Support Services Manager and, most recently, as the Regional Compliance Specialist for the OSF Eastern Region. Mr. Tonozzi currently serves on the board of directors for the Illinois chapter of the American Association of Healthcare Administrative Management (AAHAM), chairing the Legislative and Political Action Committees. Mr. Tonozzi attended Illinois Valley Community and Logan Colleges and is a Certified Revenue Cycle Specialist – Institution (CRCS-I) through AAHAM.

12:00 p.m. to 1:00 p.m.

Lunch Sponsored by Craneware

Outgoing Board of Directors Presentation

1:00 p.m. – 2:00 p.m.

"Hodge Podge" Team Building

Presented by: John Currier, CRCE

Key Learning Objectives:

IL AAHAM is honored to have John Currier back for another FUN team building session! Come have a great time and a few laughs while learning the importance of team building strategies, the decision making process through team work and raising morale using FUN!

SPEAKER BIO: John is the Executive Director of Revenue Cycle Management for Gibson Area Hospital & Health Services in Gibson City, IL. John has been in healthcare management for 25+ years, dealing in Revenue Cycle Management (for hospital & physicians). Besides his current duties, John spends a great deal of time doing presentations on customer service, motivation and team building throughout the country. John holds a BS in Education from IL State University & a MS in administration from the University of IL at Springfield. A father of 4 and Grandfather of 9, his number one priority is family. John is currently the National AAHAM First Vice-President and President-Elect.

2:00 p.m. – 2:30 p.m.

Break (Please visit the Vendor Fair)

2:30 p.m. – 3:30 p.m.

Washington Updates: Living In The Land Oz

Presented by: Paul A Miller, Chairman & CEO, Miller Wenhold Capitol Strategies, LLC

SPEAKER BIO:

Paul is co-owner of the lobbying firm Miller/Wenhold Capitol Strategies, LLC located in Fairfax, Virginia near the Nation's Capital. Paul specializes in Government contracts, where he has helped his clients secure over \$400 million in federal contracting opportunities. He also has extensive experience in health care, small business issues, association related matters and management, and the construction industry. Paul also devotes a significant amount of time to pro bono causes.

3:30 p.m.

Adjourn



Thursday Evening Banquet

5:00 p.m. – 6:00 p.m.

President's Reception

6:00 p.m. – 8:00 p.m.

Dinner

Guest Dinner's available upon request: \$50.00 per person

New Board of Directors Induction

National Updates presented by Victoria DiTomaso,

National AAHAM Chairperson of the Board

Sponsor Drawings and Giveaways

8:00 p.m. – 11:00 p.m.

Dueling Piano's – Felix and Fingers

Friday, December 4, 2015

8:00 a.m. to 9:00 a.m.

Breakfast Buffet Sponsored by MRA

9:00 a.m. to 10:00 a.m.

Illinois Laws impacting finance, Updates on Sexual Assault Survivor and Crime Victim Billing, Diversity in Contracting, Illinois Medicaid, Price Transparency, Tax Exemption

Presented by: Sandy Kraiss, Assistant Vice President, Health Delivery & Payment Systems, Illinois Hospital Association

SPEAKER BIO: Sandy Kraiss is Assistant Vice President for the IHA where she plays a key role in development and execution of the Association's policy issues related to hospital finance and delivery. She was instrumental in helping craft three pieces of landmark legislation on tax exemption and financial assistance, uninsured discounts and hospital billing and collections. Sandy has over 30 years' experience working in and on behalf of hospitals in health finance, policy development and legislative advocacy.

10:00 a.m. – 10:30 a.m.

Break

50/50 Winner Announced

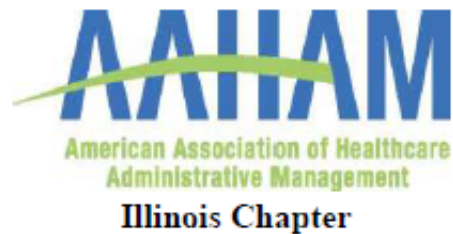
10:30 a.m. – 12:00 p.m.

Reaching for the stars and achieving your goals

Presented by: Don Thomas, Ohio Astronaut

SPEAKER BIO:

Dr. Thomas was born in Cleveland, Ohio and received his B.S. in physics from Case Western Reserve University. He then attended Cornell University where he received his master and doctorate degrees in materials engineering. From 1982-1987 he was a senior member of the technical staff at Bell Laboratories in Princeton, New Jersey, where he was awarded two patents for inventions related to the packaging of semiconductor devices. He then joined the NASA Johnson Space Center in Houston, Texas as a materials engineer for the space shuttle program. In 1990 Dr. Thomas was selected in NASA's 13th group of astronauts and flew as a mission specialist on four space shuttle missions: STS-65, STS-70, STS-83, and STS-94. During these four missions he performed hundreds of microgravity sciences experiments and helped deploy a large communications satellite from the space shuttle.



ANNUAL STATE INSTITUTE LOCATION INFO

When:	Wednesday, December 2, 2015 – Friday, December 4, 2015
Where:	Holiday Inn & Suites 101 Holiday Street East Peoria, IL 61611
Hotel Phone #:	(800) 465-4329 or (309) 698-3333
Room Cost:	\$122.00 + tax
Rooms blocked until:	November 17, 2015 Room Block: IL AAHAM
Meeting Cost:	\$150.00 (AAHAM members) \$175.00 (non-members)
Meeting attire:	Business casual

Click to register on-line at www.illinoisaham.com



Illinois Chapter

Registration

Please provide us with your registration information:

Name: _____

Title: _____

Company Name: _____

Company Address: _____

Phone: () _____

E-mail: _____

Certified: Yes No

If certified please indicate which: CRCE CRCP CRCS CCT

Are you a member of AAHAM? Yes No Membership # _____

Is this your first IL AAHAM meeting? Yes No

Did you register on-line? Yes No

Cancellation policy is 72 hours from date of event for full refund.

Registration deadline is November 24, 2015. Please send your payment by Friday, November 27, 2015.

Please make checks payable to IL AAHAM and mail your registration form and payment to:

Maria Orwig
26285 Oak Leaf Lane
Canton, IL 61520
e-mail: illinoisaaaham@yahoo.com

ANNUAL STATE INSTITUTE

When: December 2nd – December 4th 2015

Where: Holiday Inn & Suites East Peoria
101 Holiday Street
East Peoria, IL 61611

Meeting Agenda

Wednesday, December 2, 2015

3pm – 5pm Board Meeting
5pm – 6pm Board Dinner
5pm – 7pm Exhibit Hall set up for Vendors
7pm to 10pm Member/Vendor Hospitality Suite
(Suite in honor of Corporate Partners)

Thursday, December 3, 2015

7:30am to 8:15am Registration & Continental Breakfast
8:15am to 8:30am General Membership meeting
8:30am to 9:30am **Johnny Campbell, The Transition Man,
The Power of Resiliency**
9:30am to 9:45am Break
9:45am to 10:45am **Tina Nazier, WipFli
Developing High Functioning Leadership Teams**
10:45am to 11am Break
11am to Noon **Nicole Fountain and CJ Tonzzi
Provider Spotlight
Transforming Front Line Revenue Cycle**
Noon to 12:45 Lunch
LUNCH SPONSORED BY CRANEWARE
12:45pm to 1pm Outgoing Board of Directors Presentation
1pm to 2pm **John Currier, National AAHAM President-elect
“Hodge Podge” Team Building**
2:00 p.m. 2:30 p.m. Break (Please visit the Vendor Fair)
2:30pm to 3:30pm **Paul Miller, National AAHAM Lobbyist
National Political Updates**





ANNUAL STATE INSTITUTE



When: December 2nd – December 4th 2015

Where: Holiday Inn & Suites East Peoria
101 Holiday Street
East Peoria, IL 61611

Meeting Agenda

Thursday Evening Banquet

- 5pm to 6pm **President's Reception**
- 6pm to 8pm **Dinner**
New Board of Directors Induction
National Update presented by **Victoria DiTomaso, CRCE**,
National AAHAM Chair of the Board
Sponsor Drawings and Giveaways
- 8pm to 11pm **Dueling Piano's -- Felix and Fingers**

(Guest dinner's available upon request: \$50.00 per person)

Friday, December 4, 2015

- 8am to 9am **Breakfast Buffet**
BREAKFAST SPONSORED BY MRA
- 9am to 10:00am **Sandy Kraiss, IHA**
Illinois Hospital Association Updates
- 10am to 10:30am **Break**
50/50 winner announced
- 10:30am to Noon **Don Thomas, Ohio Astronaut**
Reaching for the stars and achieving your goals

Leaky A/R can put you in dangerous waters.



Any number of factors can cause leaks in your A/R. But they all lead to the same result: putting you in an unhealthy situation.

Whatever your hospital's needs — resolving A/R backlogs, transitioning to a new EHR system, enhanced business office productivity, extended business office services, self-pay management, ICD-10 education, HIM coding solutions — Xtend can help get your A/R on solid ground, quickly and for the long term.

That's not just our promise. It's our history.



XtendHealthcare.net - 800.882.1325



ILLINOIS
AAHAM



2016 Corporate Partner Sponsorship!

**Sign-up
ends**

**December
15th!**



What is American Association of Healthcare Administrative Management? (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

Illinois AAHAM conducts several educational conferences each year. Each spring and summer our chapter presents one full day of educational meetings. In the fall, our education session is coupled with the annual Charles Garvin Memorial Golf Outing. The Annual State Institute (ASI), held in December, is spread over a day and half and includes a vendor tradeshow.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at ALL educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning **October 27, 2015** and ends **December 15, 2015**. No enrollments will be accepted after December 15, 2015. Your investment in our program will provide company recognition for an entire year (January 1, 2016 through December 31, 2016).

Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. Please contact Chris Bryant today at Chris.Bryant@DJWHospital.org to discuss your company's sponsorship opportunities!

We appreciate your support of Illinois AAHAM!





2016 Corporate Partner Sponsorship!



Illinois Chapter Sponsorship Levels January 1, 2016 thru December 31, 2016

PLATINUM (\$1,400)

- Annual State Institute Vendor Booth includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included

GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





2016 Corporate Partner Sponsorship!



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address

BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





2016 Corporate Partner Sponsorship!



YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

- PLATINUM \$1,400 (includes ASI vendor booth & 1 meeting registration)
- GOLD \$900
- SILVER \$750
- BRONZE \$350
- ASI VENDOR BOOTH \$600 (includes a complimentary registration)

Name of organization: _____

Type of business: _____

Street address / PO Box: _____

City / State / Zip: _____

Contact person & title: _____

E-mail address: _____

Telephone #: _____

Fax #: _____

Company web address: _____

Please make your check payable to: **Illinois AAHAM**. Send check and completed form to:

Chris Bryant, Sponsor Chair – Illinois AAHAM
9047 Lake Rd
DeWitt, IL 61735

Phone: 217-937-5211
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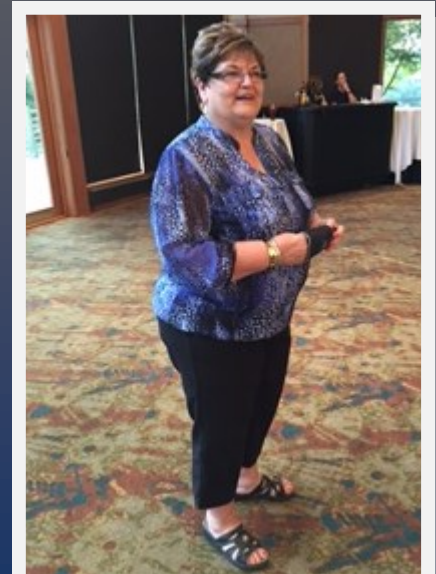


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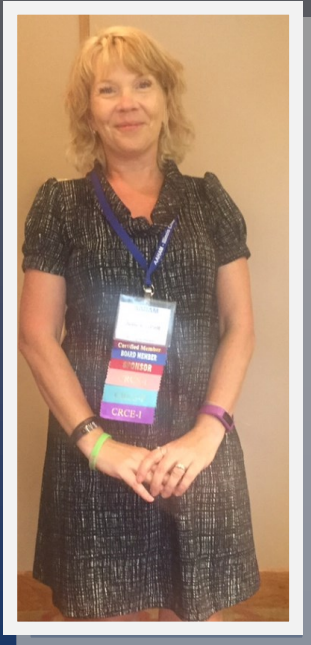
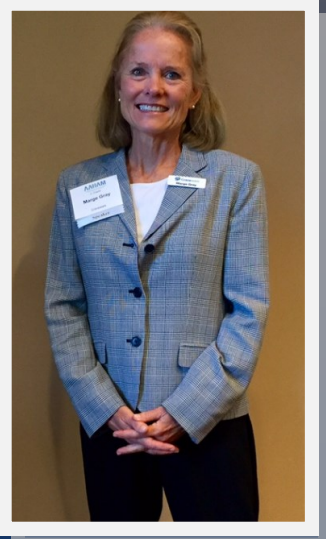
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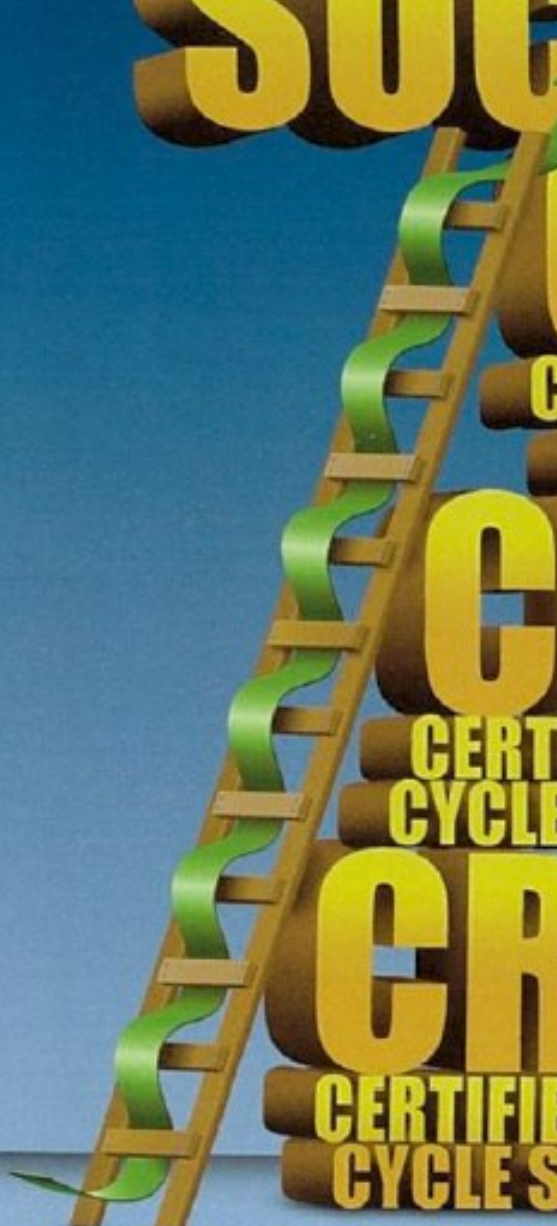
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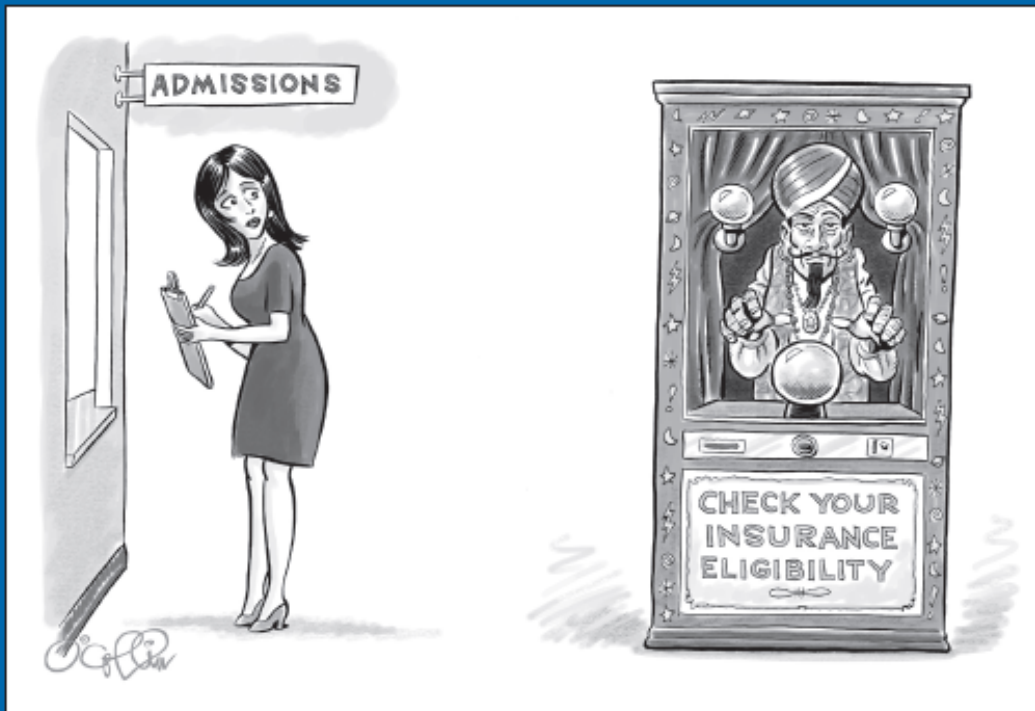


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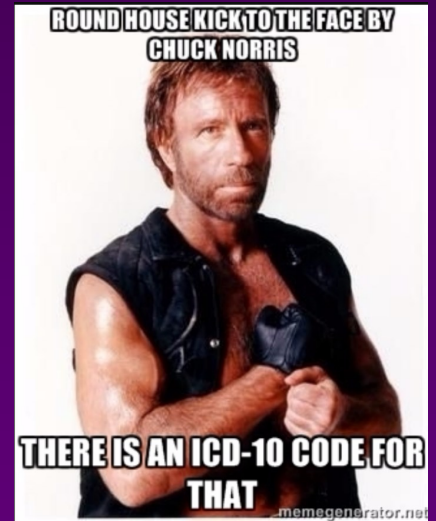
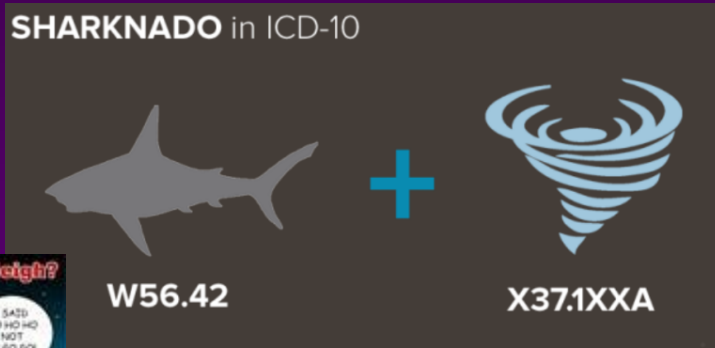
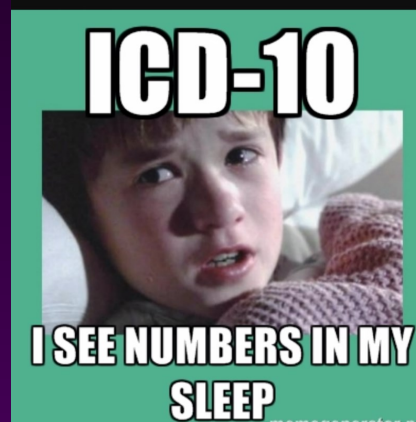
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HOT Topics!

Payments for Outpatient Care Set to Drop \$133M

Payments for hospital outpatient care will be 0.4 percent less in 2016 than the current year under a final rule released Oct. 30 by the CMS, a decrease of \$133 million.

The final rule (CMS-1633-FC, CMS-1607-F2) (RIN 0938-AS42; RIN 0938-AS11) with comment period also would change the so-called two-midnight policy governing short-term hospital stays and how recovery audit contractors (RACs) operate. It also drew mixed comments from the hospital industry, which praised the change in two-midnight policy but decried what it said was yet another payment cut.

The outpatient prospective payment system (OPPS) final rule is one of several rules for 2016 “that reflect a broader administration-wide strategy to create a health care system that results in better care, smarter spending, and healthier people,” the Centers for Medicare & Medicaid Services said in a fact sheet.

There are approximately 4,000 facilities paid under the OPPS, including general acute care hospitals, children's hospitals, cancer hospitals and community mental health centers (CMHCs). The final rule will also affect roughly 5,300 ambulatory surgical centers (ASCs), which will see their payments increased by 0.3 percent— or \$128 million—so long as they meet the quality reporting requirements under the ASC Quality Reporting Program.

According to the agency, total payments for the 2016 calendar year, including beneficiary cost sharing, will decrease by approximately \$133 million compared with calendar year 2015 payments, excluding estimated changes in enrollment, utilization and case-mix, the CMS said.

The final rule will be published in the Federal Register Nov. 13 and will take effect Jan. 1. The agency also is asking for comment on certain payment classifications by Dec. 29.

The American Hospital Association said the final rule was a mixed bag. The group said it was disappointed by the payment cut for 2016, but was pleased by the changes to the two-midnight policy.

“It is unfortunate that hospitals and the patients they serve are now left to deal with the consequences of CMS’ faulty math,” Thomas Nickels, AHA’s executive vice president of government relations and public policy, said in a statement. “We continue to be troubled by CMS’ actuaries’ lack of transparency, which is untenable.”

However, Nickels said hospitals “appreciate the certainty that stays of at least two midnights are inpatient, with stays of less than two midnights also considered inpatient based on physician judgement. We look forward to working with the Quality Improvement Organizations, which are not paid on a contingency fee basis like the bounty hunter RACs, and to a more fair auditing process.”

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HOT Topics!

540,000+ Chose Plans in First Week of Open Enrollment

Roughly 543,000 people selected plans on HealthCare.gov during the first week of 2016 open enrollment, CMS said on Thursday.

The figure is larger than the number of individuals who chose plans in the first week last year — though it's far too early to assess how well this sign-up season will turn out. During the first week of 2015 open enrollment, roughly 462,000 people selected plans.

About two-thirds of the individuals who selected plans

this year were renewing their existing coverage and one-third were choosing plans for the first time. They still have some time to pay the premium for the coverage, the final step in order for benefits to kick in.

The enrollment snapshot provided Thursday covers the 38 states using HealthCare.gov, not the states that have their own websites. The data also show that website traffic on CuidadoDeSalud.gov — the Spanish-language sister site for the federal exchange — is

anemic compared to HealthCare.gov. CMS said there were nearly 3.2 million HealthCare.gov users in the first week, but roughly 67,000 users for the Spanish website.

HHS has projected that between 11 million and 14.1 million people in all will select a plan in Obamacare's third enrollment period, which runs from Nov. 1 to Jan. 31. Its year-end goal is to have 10 million people enrolled, a meager increase from this year.

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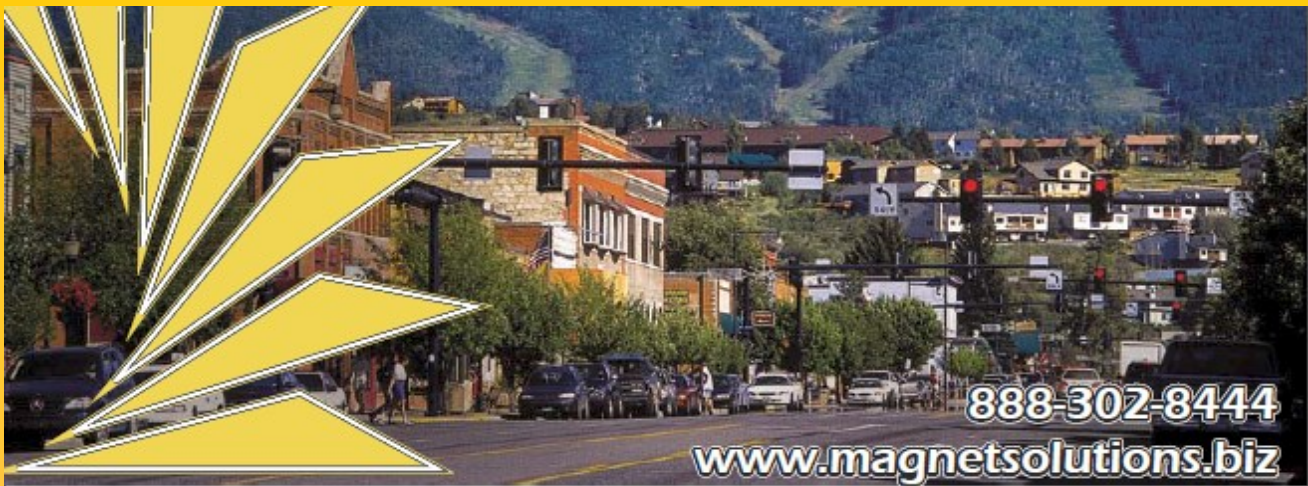
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Eagle Recovery Associates, Inc.	Nancy Vollmer – nvollmer@eaglerecovery.net
Healthcare Financial Resources	Steve Chrapla – schrapla@hfri.net
Managed Care Partners, Inc.	James Richmond – jrichmond@mngdcare.com
Medical Business Bureau, LLC	Randy Gelb – rgelb@mbb.net
Medical Reimbursements of America	Vanessa Haydon – vhaydon@mrareults.com
RRCA Accounts Management, Inc.	Kevin Heller – rcca@essex1.com
The Hauge Group	Charlie Cole – charliec@thehauggroup.com





2015 APPLICATION FOR NATIONAL MEMBERSHIP

NAME: _____ TITLE: _____

EMPLOYER/ORGANIZATION NAME: _____

PRIMARY ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ FAX: _____ LOCAL CHAPTER: _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ HOME PHONE: _____

How did you hear about AAHAM? Colleague Publication Website LinkedIn

If referred by AAHAM member, please give name: _____

Membership Type: National Member Student Member

NATIONAL MEMBERSHIP - The fee to become a National member is \$190. If you join anytime between July 1st and August 31st, the dues are \$150 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$230 for the rest of the current year and all of the following year.

STUDENT MEMBERSHIP - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). **To qualify for student membership you must currently be taking 6 credit hours per semester and submit proof with this application.** Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

PAYMENT OPTIONS

For Credit Card Payment: Amex Visa MasterCard

Card Number: _____ Exp: _____

Name as it appears on card: _____

Signature: _____

Billing Address, if different from above: _____

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense.

Please note: Membership is on an individual, not institutional, basis and is non-transferable.

For Check Payment:

Please make checks payable to AAHAM and send application with your payment to:

AAHAM Membership
11240 Waples Mill Road, #200
Fairfax, VA 22030
Fax: 703-359-7562
AAHAM Tax ID: 23-1899873

YOUR PAYMENT TOTAL:

NATIONAL DUES: _____

LOCAL DUES: _____

TOTAL ENCLOSED: _____

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Certification, Compliance, Leadership Development, Networking, Advocacy



ILLINOIS
AAHAM



Local Chapters: AAHAM has 32 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues	Please Check the Appropriate Codes in Each Category Below
Aksarben #01	Nebraska	\$0.00	Years in Healthcare: <input type="checkbox"/> 0-5 <input type="checkbox"/> 6-10 <input type="checkbox"/> 11-20 <input type="checkbox"/> 21-25 <input type="checkbox"/> 25+ Certification: <input type="checkbox"/> CHAM (NAHAM) <input type="checkbox"/> CHFP (HFMA) <input type="checkbox"/> FHFMA (HFMA) <input type="checkbox"/> CHCS (ACA) <input type="checkbox"/> Other (please list) Employer Type: <input type="checkbox"/> Vendor/Corporate Partner <input type="checkbox"/> Billing <input type="checkbox"/> Collection Agency <input type="checkbox"/> Consulting <input type="checkbox"/> Outsourcing <input type="checkbox"/> Software/IT <input type="checkbox"/> Provider <input type="checkbox"/> Law Firm <input type="checkbox"/> Other (please list) Position: <input type="checkbox"/> CFO <input type="checkbox"/> Vice President <input type="checkbox"/> Partner, Principal, Owner <input type="checkbox"/> Executive Director <input type="checkbox"/> Consultant <input type="checkbox"/> Director <input type="checkbox"/> Manager <input type="checkbox"/> Supervisor/Coordinator <input type="checkbox"/> PFS Representative <input type="checkbox"/> Patient Access Representative <input type="checkbox"/> Other (please list) Responsibility: <input type="checkbox"/> Accounting <input type="checkbox"/> Administration/Operations <input type="checkbox"/> Admitting/Access <input type="checkbox"/> Audit <input type="checkbox"/> Benefits <input type="checkbox"/> Budget <input type="checkbox"/> Compliance <input type="checkbox"/> Business Development, Sales, Marketing <input type="checkbox"/> Information Services/Technology <input type="checkbox"/> Managed Care <input type="checkbox"/> Medical Records <input type="checkbox"/> Medicare/Medicaid <input type="checkbox"/> PFS, Patient Billing & Collections <input type="checkbox"/> Reimbursement <input type="checkbox"/> Third Party Administration <input type="checkbox"/> Other (please list)
Florida Sunshine #03	Florida	\$40.00	
Carolina #04	North & South Carolina	\$30.00	
Evergreen #05	Washington State, West of the Mountains	\$30.00	
Gopher #06	Minnesota	\$40.00	
Hawkeye #07	Iowa	\$0.00	
Hawthorn #08	Missouri	\$45.00	
Illinois #09	Illinois	\$25.00	
Inland Empire #10	Washington State, East of the Mountains	\$25.00	
Keystone #11	Central Pennsylvania	\$25.00	
Maryland #13	Maryland	\$25.00	
Mountain West #14	Utah	\$30.00	
New Jersey #16	New Jersey	\$35.00	
Western Reserve #18	Ohio	\$0.00	
Northeast PA #19	North East Pennsylvania	\$30.00	
Rocky Mountain #21	Colorado	\$20.00	
Pine Tree #22	Maine	\$25.00	
Rushmore #23	North & South Dakota	\$0.00	
Western Region #26	Arizona and California	\$0.00	
Virginia #27	Virginia	\$30.00	
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00	
Mid-York #31	New York	\$30.00	
Georgia #33	Georgia	\$30.00	
Connecticut #34	Connecticut	\$35.00	
Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00	
Texas Bluebonnet #40	Texas	\$50.00	
Indiana #42	Indiana	\$25.00	
Wisconsin #44	Wisconsin	\$25.00	
Chennai #49	Chennai, India	\$0.00	
Music City #53	Tennessee	\$25.00	
Michigan #55	Michigan	\$0.00	
Twin States #56	Vermont & New Hampshire	\$25.00	

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