



Special Edition...

ASI Highlights

Merry Christmas and
Happy New Year!

December 2015

“I never had a policy; I just tried to do my best each
and every day.” Abraham Lincoln





***Honors our IL AAHAM Members that
have been elected to the
NATIONAL Board of Directors!***

Congratulations!



***John D. Currier, CRCE
National President***

***FIRST IL Member to be elected as
National President!***

***Past IL AAHAM President and
Chairman of the Board!***

Lifetime IL Member!



***Kenny Koerner, CRCE
National Treasurer
(Current IL AAHAM
President!)***



***William C. Carlson, CRCE
National Secretary***

***Past IL AAHAM President and
Chairman of the Board!***

Lifetime IL Member!



Inside this edition...

ASI Highlights!
Benefits of Membership
Hot Topics!
2016 Corporate Sponsorships
2016 Legislative Day
Legislative Updates
IL AAHAM Leadership
IL AAHAM Corporate Partners

Calendar of Events will be issued in Early January!

IL AAHAM

Lincoln Log

Editor



Joshua Johnson, CRCP-I
IL AAHAM 2nd Vice-President

The LINCOLN LOG magazine is published four times annually by the AAHAM ILLINOIS CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the Illinois Chapter, AAHAM, the NATIONAL AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor is prohibited. © Copyright 2007.





Merry Christmas and Happy New Year to you and your families!

Sincerely the IL AAHAM Board of Directors~

Doris, Kenny, Chris, Josh, Nancy, Tera, Julie, Maria, Rena, Dave, Vanessa, and CJ





2015 ANNUAL STATE INSTITUTE

Featuring...



December 2-4, 2015
Holiday Inn and Suites
101 Holiday St., East Peoria, IL 61611

Highlights...



2015 ANNUAL STATE INSTITUTE

WELCOME!!
First Time
Attendees!



EXCELLENT
Speakers and
Education!



2015 ANNUAL STATE INSTITUTE

GREAT Speakers and Presentations!



Johnny Campbell



Nicole Fountain

CJ Tonozzi



Tina Nazier

2015 ANNUAL STATE INSTITUTE



Paul Miller



Don Thomas



Sandy Kraiss



John D. Currier

2015 ANNUAL STATE INSTITUTE

AAHAM National Executive Board of Directors



We were HONORED to have the entire NATIONAL Executive Board of Directors join us for ASI.

Thank you Vicki, John, Lori, Amy, Kenny and Bill

For supporting the IL Chapter and helping us celebrate our Annual State Institute!



2015 ANNUAL STATE INSTITUTE

C
O
N
G
R
A
T
S



Julie Van Pelt, CRCE Receives the 2015 Charles Garvin Achievement Award!



Past Garvin Award Winners- Welcome to the club Julie!



2015 ANNUAL STATE INSTITUTE

A Thank You from Julie Van Pelt...

I went to my first Illinois AAHAM chapter meeting seven years ago. Ron Snyder had encouraged me to attend. While I knew that I would benefit from receiving the education, I wasn't exactly anticipating what was about to happen. Over the past couple of decades, I had attended many meetings for both professional and community reasons. "Breaking in" to an established group is always tough. While I can stand before hundreds and speak or dance, meeting new people is often difficult when the circles have been well-established.

Upon my return to the office, I immediately wrote an email practically gushing gratitude and awash with schoolgirl level enthusiasm and sent it to the board. I congratulated them on a great meeting rich with education but more importantly, punctuated with laughter and rife with opportunities for friendship. My immediate observation was that the Illinois chapter had created a culture. A culture that reflected their values and goals and was completely inclusive: young, experienced, school of hard knocks, pedigree education, big city, little town. All were welcomed. What mattered was that you were willing to learn and teach and be gentle with one another in an industry that spends a great deal of time trying to toss us around a little. In fact, to this day, if you gave me two hours and asked me to line our members up in a certain order whether it be salary, education level, number of direct reports, etc., I would be hard pressed. We are blind to socio-economic status and keenly aware of integrity and character.

It is this culture of shared vision and acceptance that has allowed us to thrive. It is so palpable that guests and support personnel feel it and remark. It is so engaging that you constantly look around and say, what else can I do to maintain and enhance this? In a profession that frequently feels under attack by regulation and misguided intentions, it is this type of culture that makes us feel energized and willing to return to our offices and pour more fuel on the fire.

Shortly after that first email, I was called upon to be run for the board. I was surprised (not as surprised as the evening of Dec 3rd however) I have continued to receive exponentially more than what I've contributed. There are times when I feel woefully inadequate in my role due to my "day job", business travel and personal obligations. Yet, each small contribution is received with gratitude.

Receiving the Charles Garvin award was truly humbling. I didn't meet Charles; he passed away before I joined. I would submit that I know him nevertheless. I see his work; I know his character. He, along with the other "originals", created this culture of hard work and friendship. It is engrained in all that we do and believe. It is what we protect and nourish. It is what energizes us to donate some of our personal time. It is what creates a standard for others to emulate but more importantly us to renew. The beautiful trophy on my table isn't only an accolade but a visible reminder of that standard and will continue to inspire me to work hard on his behalf and for all those who will follow us.

With Humble and Sincere Appreciation-

JVP



2015 ANNUAL STATE INSTITUTE

IL AAHAM Honors Doris Dickey, CRCE, Chair of the Board



Doris was honored at ASI for her many years of dedication and service!



Doris with her Michael
Kors personalized purse!
Look at that smile...
Doris loves a good purse!
Oh, and shoes...and...

2015 ANNUAL STATE INSTITUTE



IL AAHAM honored John D. Currier, CRCE, Lifetime IL Chapter Member for being an AAHAM Trailblazer and Advocate! He is the FIRST IL Member to be elected National President!! We are so proud!!

The ASI banquet has been renamed in his honor and will now be called -

The John D. Currier Honorary Annual Awards Banquet!!



2015 ANNUAL STATE INSTITUTE

The Current 2014-2015 IL Chapter Board
of Directors— Thank you for your
Service!



Pictured- Left to Right

Kenny, Doris, Chris, Josh, Nancy, Tera, CJ, Rena, Dave, Vanessa and Julie.

2015 ANNUAL STATE INSTITUTE



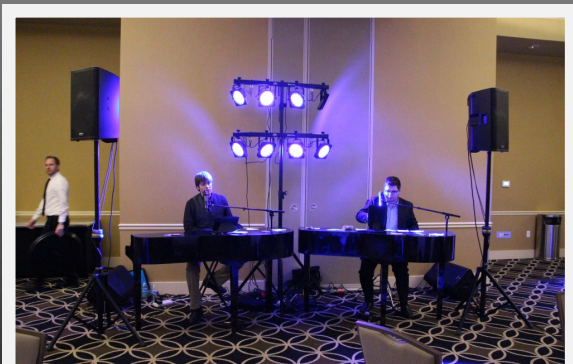
The NEW 2016-2017 IL Chapter Board of Directors!



Pictured Left to Right

Kenny Koerner, CRCE, Chairman of the Board, Josh Johnson, CRCP, President, Rena Willey, CRCE, 1st VP, CJ Tonozzi, CRCS, Chris Bryant, 2nd VP, Vanessa Haydon, CPAR, Treasurer, Dave Miller, Julie Van Pelt, CRCE, Secretary, Nikki Harper, CRCS, Tera Roesch, CRCS, Sarah O'Neal, CRCS, Meaghan Coward and Ron Snyder CHFP.

2015 ANNUAL STATE INSTITUTE



F
U
N
T
I
M
E
S

2015 ANNUAL STATE INSTITUTE

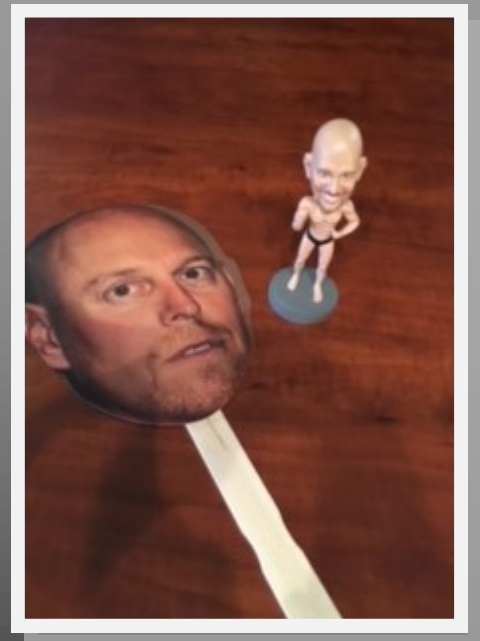


Thank you
Corporate Partners!

2015 ANNUAL STATE INSTITUTE



Anybody seen Kenny?



LOL!!

2015 ANNUAL STATE INSTITUTE

Follow-up on an open issue-

Sandy Kraiss was asked a question about an issue during the ASI that she wanted to provide our group a follow-up:

Issue:

Medicaid has not published the ICD-10 codes for Medicaid ER and the need for an EAPG crosswalk. There has been a suggestion to see if 3M could publish this since they have this information.

Sandy corresponded with Jodie Edmonds and her reply is below:

With the implementation of the EAPGs, ER services are now, the majority of time, reimbursed based on the primary diagnosis code. The crosswalk of the ICD-10 diagnosis codes to an EAPG assignment is only available through the 3M EAPG Grouper or the 3M Definitions Manual, which hospitals must purchase.

Special thanks to both Sandy and Jodie for your follow-up and continued support to IL AAHAM! You are both excellent resources and partners to our organization!



2015 ANNUAL STATE INSTITUTE



Charity Auction!

Our Charity Auction raised \$1200 to
Benefit the Gift of Hope!

What an amazing and generous group of
People!

AAHAM truly gives!

THANK YOU!!!



Visit our Website at www.illinoisaaHAM.com

Check out our NEW Website!!



[Home](#) [About AAHAM](#) [Our Chapter](#) [Search](#)

President's Letter



I just returned from the Illinois/ICAHN joint meeting that was held June 17th in Springfield. For me and the rest of the board, this is a great day and a half reward for all the hard work and efforts that take place behind the scenes in order to make these educational...
[read more](#)

Mission Statement

National AAHAM's mission is to provide education, certification, networking and advocacy for healthcare revenue cycle professionals.

Certification Update

AAHAM announced a new mid-level certification at the 2014 Annual National Institute (ANI) in San Diego, CA, the Certified Revenue Integrity Professional (CRIP). This certification is intended for individuals in the revenue cycle to help ensure that facilities effectively manage their facilities charge master, and bill and document appropriately for all services rendered to a patient. This certification requires an in-depth, working knowledge of various revenue cycle areas and proper skill sets needed to increase revenue and reimbursement for facilities. It also ensures that proper charging takes place to maintain compliance within the insurance payer programs. With the addition of this new certification, AAHAM now offers a complete career ladder, beginning with the CRCS and culminating with the CRCE.

Platinum Sponsors



Upcoming Events

December 2, 2015
Board Meeting & Vendor Reception

December 3-4, 2015
Annual State Institute
[Online Registration](#)

[\[Click here for more\]](#)

Copyright © 2015 Illinois AAHAM. All Rights Reserved.
Designed by Dynamite Design House



Leaky A/R can put you in dangerous waters.



Any number of factors can cause leaks in your A/R. But they all lead to the same result: putting you in an unhealthy situation.

Whatever your hospital's needs — resolving A/R backlogs, transitioning to a new EHR system, enhanced business office productivity, extended business office services, self-pay management, ICD-10 education, HIM coding solutions — Xtend can help get your A/R on solid ground, quickly and for the long term.

That's not just our promise. It's our history.



XtendHealthcare.net - 800.882.1325



ILLINOIS
AAHAM



2016 Corporate Partner Sponsorship!



What is American Association of Healthcare Administrative Management? (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

Illinois AAHAM conducts several educational conferences each year. Each spring and summer our chapter presents one full day of educational meetings. In the fall, our education session is coupled with the annual Charles Garvin Memorial Golf Outing. The Annual State Institute (ASI), held in December, is spread over a day and half and includes a vendor tradeshow.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at ALL educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning **October 27, 2015 and ends December 15, 2015**. No enrollments will be accepted after December 15, 2015. Your investment in our program will provide company recognition for an entire year (January 1, 2016 through December 31, 2016).

Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. Please contact Chris Bryant today at Chris.Bryant@DJWHospital.org to discuss your company's sponsorship opportunities!

We appreciate your support of Illinois AAHAM!

**Sign-up
Extended
Deadline!
December
31st!!**





2016 Corporate Partner Sponsorship!



Illinois Chapter Sponsorship Levels January 1, 2016 thru December 31, 2016

PLATINUM (\$1,400)

- Annual State Institute Vendor Booth includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included

GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





2016 Corporate Partner Sponsorship!



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address

BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





2016 Corporate Partner Sponsorship!



YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

- PLATINUM \$1,400 (includes ASI vendor booth & 1 meeting registration)
- GOLD \$900
- SILVER \$750
- BRONZE \$350
- ASI VENDOR BOOTH \$600 (includes a complimentary registration)

Name of organization: _____

Type of business: _____

Street address / PO Box: _____

City / State / Zip: _____

Contact person & title: _____

E-mail address: _____

Telephone #: _____

Fax #: _____

Company web address: _____

Please make your check payable to: Illinois AAHAM. Send check and completed form to:

Chris Bryant, Sponsor Chair – Illinois AAHAM
9047 Lake Rd
DeWitt, IL 61735

Phone: 217-937-5211
Fax: 217-937-5262
E-mail: Chris.Bryant@DJWHospital.org

Enrollment deadline DECEMBER 31st!

Illinois AAHAM thanks you for your support!



Medical Claim Insurance Recovery

P | S

PARRISHSHAW

JULIE SHAW NOEL President/CEO

9821 Katy Freeway, Suite 850

Houston, Texas 77024

T. 800.872.1818 Ext. 116

C. 713.252.4876 ♦ F. 713.470.7243

Julie@ParrishShaw.com



ILLINOIS
AAHAM



WISE WORDS FROM A NERD...

AAHAM Winter 2015 PAC & Legislative Updates

Medicare

- o Provider-based off-site hospital department reimbursement changes tied to new budget signed November 02, 2015
 - o Departments that submitted bills to Medicare prior to enactment of the bill will be grandfathered and retain reimbursement at the provider level
 - o New departments added after enactment of the bill will be reimbursed as a provider for CY2016 then reverted to lower payment rate in 2017
- o 59 modifier change to X-Mods still on hold
- o 2016 OPSS Final Rule published October 30, 2015
 - o Inpatient stays less than 2 midnights may be allowed on "case-by-case" basis
 - o QIO will now oversee patient status audits instead of MAC
 - o Conversion factor for packaged labs reduced by 2% to offset CMS overestimate of related spending
 - o Nine new Comprehensive APC codes
- o 2016 IPPS Final Rule
 - o Seven new measures added to the Hospital Inpatient Quality Reporting Program
 - o Pneumonia readmission measure finalized under VBPA & HRRP to include pneumonia, aspiration pneumonia and sepsis with secondary pneumonia dx present on admission diagnosis codes
 - o No change to HAC categories for 2016
 - o Expanding CLABSI & CAUTI data to include pediatrics/adult medical, surgical & medical/surgical in addition to ICU data currently collected
- o WPS announced in August that it was implementing claim edits to prevent improper payment of chemotherapy drugs per LCD L28576 which became effective May 16, 2009, but still appears to be inappropriately paying claims that do not meet the policy criteria that get past facility edits.

Medicaid

- o Medicaid RAC complex audits ADRs started being sent mid-November for "new born inpatient claim up-coding" review
- o HFS published informational announcement July 28, 2015 advising of adoption of Condition Code 44 requirement to Medicare admissions converted to outpatient after being admitted as inpatient
 - o No indication if the requirement applies to Medicaid Advantage plans

Affordable Care Act

- o GOP is still pushing for repeal
 - o Senate Majority Leader Mitch McConnell presented plan to Senate GOP members the first week of December – if passed
 - Medicaid expansion would end after 2017
 - End medical device tax
 - End "Cadillac tax" on high cost insurance plans
 - Increase funding for mental health & substance abuse treatment
 - Defund Planned Parenthood

Illinois

- o Still no Fiscal 2016 budget
- o Governor Rauner signed HB3616 (PA99-0383) into legislation August 17, 2015 – Observation Bill
 - o Requires patient notification of observation status to **ALL** observation patients
 - o Many facilities still struggling with "ownership" – Patient Access vs. Utilization Review

C.J. Tonozi – CRCS-I

Billing Compliance Officer/Auditor

OSF Healthcare System

Ministry Compliance And Risk Division

Clinton.j.tonozi@osfhealthcare.org



ILLINOIS
AAHAM



PRO COM SERVICES
OF ILLINOIS INC.



*Committed to outstanding performance, with
unsurpassed **integrity**, through personalized **service**.*



Certified Healthcare Collection Specialists • Receivables
Management • Delinquent Account Recovery • Professional
Pre-Employment Screening • Professional Tenant Screening
Merged Mortgage Credit Reporting • Consumer Credit Reports

3301 CONSTITUTION DRIVE • SPRINGFIELD, IL 62711 • 217.525.7600 • WWW.PRO-COMSERVICES.COM

Powering the Business of Healthcare

SSI leads the healthcare industry in claims management technology, EDI platforms and networking by providing cutting edge solutions for managing the revenue cycle.

- Verify insurance coverage
- Predict patient ability to pay
- Increase productivity through document workflow
- Manage denial rates
- Defend against RAC audits and proactively control ADR requests

Contact us today to find out more.



1.800.881.2739
www.thesigroup.com



ILLINOIS
AAHAM

SUCCESS

CERCE
CERTIFIED REVENUE
CYCLE EXECUTIVE

CRCP
CERTIFIED REVENUE
CYCLE PROFESSIONAL

CRCS
CERTIFIED REVENUE
CYCLE SPECIALIST



AAHAM's Certifications are your ladder to success!



The Benefits of AAHAM Membership!



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge...a way to work smarter, build a career, stay informed and make the right contacts; your membership in AAHAM helps you achieve all of these goals.

What do I get for my \$215 yearly National and Illinois AAHAM Membership Fee?

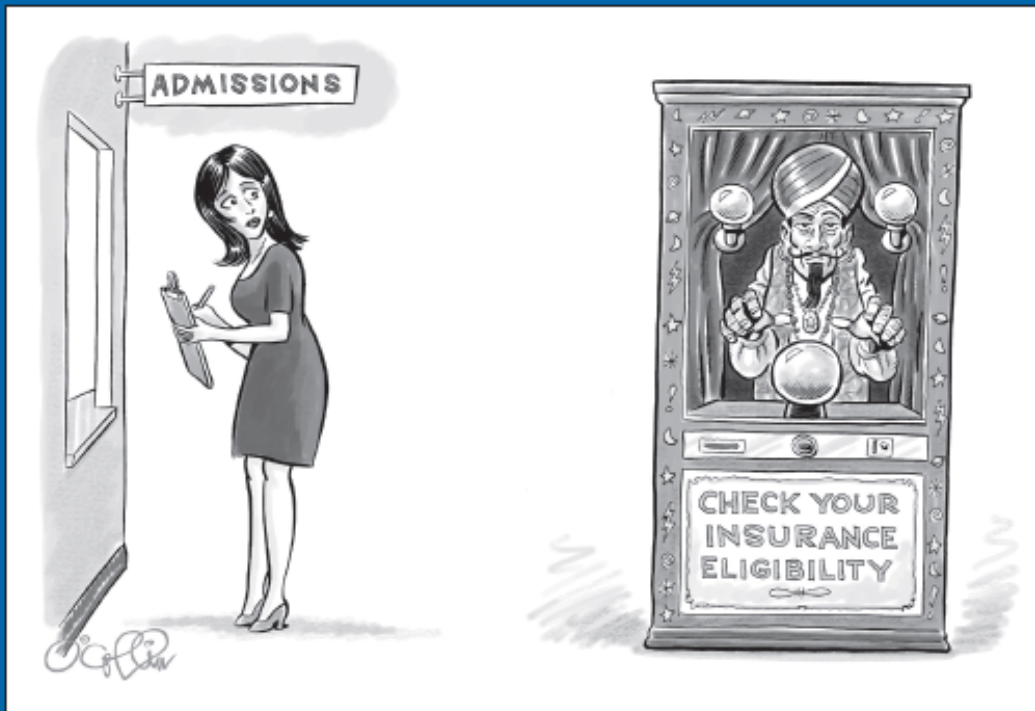
- - **Eligibility for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP or CCT certification exams, which provide you with recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- - **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value, and networking. *(Save \$100 off your ANI registration for being a member)*
- - **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** *(\$75 in Illinois meeting savings for being a member throughout the year)*
- - **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** *(\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if attend 2 Illinois AAHAM webinars)*
- - **Exclusive invitation and pricing to Legislative Day** *(\$100 member savings. Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities.*
- - **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- - **Membership Directory.** An online Illinois AAHAM membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- - **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- - **Subscription to Legislative Currents.** Distributed via email eight times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- - **Subscription to *The Journal of Healthcare Administrative Management*.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- - **AAHAM's National News** - AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- - **Illinois AAHAM's Award Winning Lincoln Log** – Illinois AAHAM's quarterly electronic Newsletter.
- - **Job Bank** to assist you in searching and posting that special job.
- - **Unlimited networking with other revenue cycle professionals** through our web site and chapter interaction.

INVEST IN YOURSELF AND YOUR STAFF – Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$215 National and Illinois AAHAM membership fee saves you \$215 in meeting fees throughout the year!!



Clearing the Way for Revenue Cycle 2.0

New Business Challenges. New Business Results.



In an era of increasing patient payment responsibility, RelayHealth can help you achieve a new level of patient engagement and improve revenue cycle efficiency.

Our real-time financial visibility and online collection tools help you educate patients about what their plan will pay and how much they will owe to facilitate earlier and more complete collections.

Visit www.relayhealth.com/gwinnett to learn strategies to improve point-of-service collections. Gwinnett Hospital System shares best practices that achieved a \$1 million increase in patient collections.

Today's complex reimbursement environment requires new strategies to achieve success. We call it Revenue Cycle 2.0. Call on RelayHealth to help at [1-800-752-4143](tel:1-800-752-4143).

 RelayHealth.

©2015 RelayHealth and/or its affiliates. All rights reserved.





Cirius Group INC.

Results Driven Revenue Cycle Solutions

Cirius Group, Inc. offers a full spectrum of highly efficient software tools for claims, denial, remittance, medical necessity and reimbursement management - all backed by the most responsive customer support in the industry.

925-685-9300

Call us - your business is our business!

www.ciriusgroup.com

HORIZON

FINANCIAL MANAGEMENT

Partners In Hospital Revenue Enhancement

Experienced, Trustworthy & Proven Reliability



How It Works

1. EVALUATE

We Evaluate Your Billing Environment

As part of our evaluation we study your revenue cycle environment, and provide you with valuable feedback to increase your revenue.

2. IMPLEMENT

Implement Revenue Enhancing Solutions

As reimbursements decline and medical billing becomes more complex, Horizon Financial Management becomes your revenue cycle partner and implements solutions to overcome these challenges.

3. REPORT

Powerful Information Reporting

Providers need accurate data to analyze their practice toward viability. We lead the healthcare revenue cycle industry with our powerful informational reporting tools and will provide you with strategic information and feedback to enhance operations.

4. MAINTAIN

Maintaining Positive Patient Relations

Our Billing System demands refined communication skills, and emphasizes the importance of dealing with patients and guarantors in a polite and positive manner.

Our Services

Aged Insurance Follow Up

Self Pay-Early Out

Day-One Billing System

First Placement Collection Service

As a licensed debt collector, we maintain multiple resources to recover healthcare revenue optimally.

We will liquidate your bad debt accounts in an efficient and viable manner.

- ✓ *Every claim followed up on*
- ✓ *Every denial worked*
- ✓ *Healthcare focused agency*
- ✓ *"Right-action" business philosophy*

Call Now: 866-242-0746

HORIZON FINANCIAL MANAGEMENT
9980 Georgia Street • Crown Point, IN 46307
www.HorizonFinancial.com



ILLINOIS
AAHAM

Providing **patient-focused** services
for the healthcare industry.

- Revenue Cycle Management
- Patient Billing|and Coding
- Patient Collections



Smart Solutions. Beyond Expectations. afni.com | solutions@afni.com

866-377-8844

The
HAUGEGROUP
Solutions, Service, Synergy.

Early-Out & Bad Debt Collections



Solutions, Service, Synergy

www.thehaugroup.com

800.284.3131



Medical Reimbursements of America



AcciClaim



Specialty Reimbursement.
Focused Results.



Integrity

by MRA

Veronica Modricker, *VP Business Development*
vmodricker@mraresults.com | (309) 912 - 0480
6840 Carothers Parkway, Suite 150 | Franklin, TN 37067

HARD WORK.
COMMON-SENSE SOLUTIONS.
RESULTS.



MANAGED CARE PARTNERS, INC.

875 North Addison Avenue, Suite 200 Elmhurst, IL 60126





HOT Topics!

Why Some Would Rather Pay the Obamacare Penalty

Those without health insurance have a lot to consider.

On one hand, the fine for remaining uninsured steeply increases for next year. On the other, the cost of the individual mandate penalty is cheaper than buying the least expensive insurance plan for 7.1 million of the nearly 11 million uninsured eligible to enroll in health exchanges, according to a Kaiser Family Foundation analysis released Wednesday.

The individual mandate fee is a crux of the Affordable Care Act, aiming to serve as a motivator for Americans to sign up for health coverage, particularly “young invincibles” ages 18 to 34. If they don’t, they’ll be faced with the total cost of their health bills. Yet, just how many people this will incentivize is unclear.

“A key area of uncertainty for 2016 is how much the increased penalties will encourage uninsured people—particularly those who are healthy—to obtain coverage, boosting enrollment in the marketplaces and improving the insurance risk pool,” the Kaiser Family Foundation analysis states.

The individual mandate is being phased in over three years. The fee for those without insurance but who could

afford it was comparatively small: \$95 per adult and \$47.50 per child or 1 percent of a household’s income (whichever was higher). When tax season rolled around, 7.5 million people paid a fine for forgoing health insurance, but most were relatively meager prices, averaging about \$200. (About 12 million received exemptions from the individual mandate due to hardships, financial status, and life events.)

But in 2016, that average will be much higher. The Kaiser Family Foundation analysis estimates the average household penalty would be \$969 among those uninsured yet eligible to enroll in the marketplace in early 2015.

That’s because those who decided against enrolling in a health plan will have to pay a much higher fee for not having health insurance in 2016 (which they will feel when they file their federal taxes due April 2017). The cost: \$695 per adult and \$347.50 per child or 2.5 percent of a household’s income (again, the higher of the two).

Last year, the Centers for Medicare and Medicaid Services announced a special enrollment period for those without health coverage, allowing them to sign up and avoid the fee for 2015. But CMS announced in a blog

post Monday that it wouldn’t do so again this year to let Americans avoid the hefty 2016 penalty.

The administration has efforts underway to spread the word about open-enrollment season, which ends January 31. The Health and Human Services Department estimates 10 million Americans will be on the exchanges and paying their premiums by the end of 2016 but has said that it’s tougher this time to reach those who are uninsured—some of whom could receive tax subsidies to help defray the cost of insurance. An estimated 3.5 million people eligible for subsidies could receive free coverage or pay less signing up for a plan than paying the individual mandate, the Kaiser Family Foundation analysis found.

For CMS, it’s a matter of spreading this message. “I think for us,” Andy Slavitt, CMS acting administrator said at a House hearing Tuesday, “it’s really a function of ... making sure people are aware that there are subsidies, that there are plenty of choices available for under \$100 in premiums for most people, under \$75 for many people and continuing to take that message to where people live and where they work in their communities.”

Miller  Wenhold Capitol Strategies, LLC
GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY





HOT Topics!

Final Medicaid Managed Care Rule Due in April

The CMS plans to release its final rule on Medicaid managed care by April 2016. The estimated release date for the final rule (RIN: 0938-AS25)(CMS-2390-F) was published in the Department of Health and Human Services's fall regulatory agenda.

The proposed managed care rule was issued in May and was published June 1. Comments were due in July, and CMS officials have said they need to read through more than 800 comments before releasing a final rule.

The proposed rule aims to align Medicaid and Children's Health Insurance Program managed care plans with other sources of health insurance coverage. The rule would overhaul the entire Medicaid managed care delivery system and represents the first update to managed care regulations since 2002.

According to statistics from managed care plans and the Department of Health and Human Services, more than half of all Medicaid beneficiaries receive all or some of

their care from risk-based managed care organizations. Among many provisions, the proposed rule would set a minimum medical loss ratio (mandating that plans spend a minimum on medical expenses, not administrative expenses), establish a Medicaid managed care quality rating system and strengthen the delivery of managed long-term services and supports.

Rule Gives States Permanent Funding for Medicaid Eligibility IT

States will get permanent funding to develop and maintain information technology systems used for Medicaid eligibility and enrollment determinations under a final rule released Dec. 3 by the Department of Health and Human Services.

The final rule revises a 2011 regulation to continue an increase in federal support for building new eligibility and enrollment systems from 50 percent to 90 percent, as well as to continue an increase in the federal matching rate for maintenance and operations of the systems from 50 percent to 75 percent.

A fact sheet said the final rule is part of the Centers for Medicare & Medicaid Services' efforts to "support states in modernizing state eligibility systems."

The final rule (CMS-2392-F; RIN 0938-AS53) was published in the Dec. 4 Federal Register (80 Fed. Reg. 75,817). The effective date of the rule is Jan. 1, 2016.

The federal net costs from fiscal year 2016 through fiscal 2025 of permanently increasing funding for state Medicaid eligibility and enrollment systems are approximately \$3 billion, the final rule said. That includes about \$5.1 billion in increased federal costs for system design, development or installation, which is offset by lower anticipated maintenance and operations costs, it said.

"We believe all states will comply with the standards and conditions in this regulation to receive the 90 percent [federal financial participation]," it said.

The changes will support states in developing more efficient Medicaid eligibility and enrollment systems and Medicaid Management Information Systems for claims by automating the application and renewal process, processing claims more efficiently, integrating with human services programs, retiring outdated legacy systems and enhancing program reporting and management tools. the

fact sheet said.

Most states have added new functions to connect with the Affordable Care Act marketplaces, the final rule said. Nine states have relatively new eligibility and enrollment systems and don't need to replace their entire systems, and 19 states will retire legacy systems within two or three years with the 90 percent federal matching funding, it said. It takes four to six years to build new systems, it said.

Under the ACA's no-wrong-door policy, consumers seeking coverage should be able to complete a single, streamlined application to determine their eligibility for and enroll in programs including Medicaid, the Children's Health Insurance Program and qualified health plans offered through the ACA marketplaces, but states have struggled to create systems to implement the policy.





ENHANCED
REVENUE RESOURCES
FOR THE
HEALTHCARE INDUSTRY

The
Optimum Choice
for
Reducing
Accounts Receivables



Automated Accounts Management Services

Solutions that Pay!

"Specializing in Bad Debt Second Placements"

Contact:

Luke Gruber
Phone: (515) 225-0525
lgruber@aamsonline.com

Mike Dobbs
Phone: (515) 231-1732
mdobbs@aamsonline.com

AAMS
4800 Mills Civic Parkway, Suite 202
West Des Moines, IA 50265
Phone: (877) 770-5252
www.aamsonline.com

Professionalism Accountability Integrity Dedication

When You Need A Partner In Your Business Office...

Allied Business
Accounts, Inc.

Health Care Billing
Services, Inc.

Professional
Billing Services



800-533-0216

Accounts Receivable Management Services

BETTY MARSCHANG, CRCE

Director of Marketing

E-Mail: bmarschang@abacollect.com
Cell: 815-441-0459
www.abacollect.com



NANCY VOLLMER

VP Sales & Marketing

2601 WEST FORREST HILL AVENUE
PEORIA, IL 61604-1812

P 309.272.4501
T 800.906.3210
F 309.272.1400
M 309.258.2424

nvollmer@eaglerecovery.net

www.eaglerecovery.net





eCare NEXT®

PAID

Payment Certainty for Every Patient®

Increase collections and reduce bad debt

Improve Revenue Cycle Management Decisions
with Data-Driven Insight

Experian Health and **Passport** provide the healthcare industry with a single platform that orchestrates every facet of the revenue cycle.

eCare NEXT redefines efficiency with **Touchless Processing™**, an exception-based workflow, and unmatched data and analytics to ensure payment certainty from patients and payers.

Visit experian.com/health or passporthealth.com to find out how you can reduce the work in your workflow and put revenue back in your revenue cycle.



WAKEFIELD
& ASSOCIATES

WAKEFIELD
& ASSOCIATES

Formerly Known as **Berlin Wheeler**

www.wakeassoc.com

Wakefield & Associates is a nation-wide debt collection agency specializing in debt collections for over 2000 medical clients throughout the country.

With 250 employees to support your debt collection needs we are known for our transparency with full client access to your accounts on-line and our superior client service approach.

Customized programs to fit your needs. Training, technology and experience have enabled WA to provide our clients with returns above the national average.

Extended Business Office (Early Out Service):

We customize the service to meet your individual needs.

Offering real-time service, in which we are trained in your details to work directly in your system via secure VPN connections. NO reconciliation or file transfers.

Superior customer service is our number one priority.



The American Association of Healthcare Administrative Management



2016 12th Annual Legislative Day

April 25-26, 2016
Hyatt Regency
Washington
on Capitol Hill
Washington, D.C.

AAHAM Providing Excellence in the Business of Healthcare
Certification, Compliance, Leadership Development, Networking, Advocacy



ILLINOIS
AAHAM

Join AAHAM for our 12th Annual Legislative Day

- Lobby at the grassroots level
- Receive insider briefings from experts on issues critical to the industry
- Meet face-to-face with your members of the Senate & House
- Network with decision-makers and your colleagues
- Make your voices heard
- Make a difference at the only industry event of its kind
- Earn 8 AAHAM CEUs

AAHAM's annual Legislative Day, brings you face-to-face with the decision-makers in Washington who determine the outcome of our industry's top legislative priorities.

Arrive on Monday, April 25, 2016 in time for a special briefing on our topics (the Medicare Audit Improvement Act and the Hospital Improvements for Payment Act) and a welcome reception at the hotel. On Tuesday morning, join special Washington Insider speakers and a delicious breakfast in your honor. In the afternoon, AAHAM will pre-arrange personal meetings with members of the United States Senate and the House of Representatives, to share your concerns about issues impacting our industry and your states. We will prepare you with in-depth legislative briefings and provide you with the techniques of grassroots lobbying. Afterwards, there will be a reception and debriefing session to review the day's events with other attendees.

AAHAM 2016 LEGISLATIVE DAY Agenda (tentative)

Monday, April 25, 2016

4:00pm – 5:00pm

Welcome Reception at the Hyatt Regency Washington

5:00pm – 6:30pm

Introduction to Legislative Day and overview of the AAHAM positions: the Medicare Audit Improvement Act and the Hospital Improvements for Payment (HIP) Act

Tuesday, April 26, 2016

8:00am – 8:30am

Breakfast & welcome, The Hyatt Regency Washington

8:45am – 11:00am

Speaker presentations

12:00pm – 5:30pm

Individual (pre-arranged) visits with members of the Senate and House of Representatives

5:30pm – 6:30pm

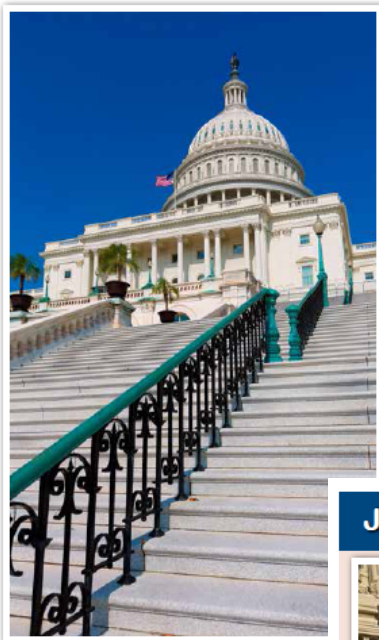
Closing Reception & debriefing session

Join Us On Legislative Day

Represent your facility, your state and your industry at the one political event that directly impacts you, your facility and your bottom-line; 2016 AAHAM Legislative Day.

Our strong grassroots program creates new opportunities for our industry but we need your continued support! We need you to make the trip to Washington to make a difference in our industry, attendance is limited, so register to attend today. It is all about strength in numbers. The more AAHAM members participate in this effort, the stronger the voice AAHAM will have. Remember, if you don't speak up someone else will.

"AAHAM really understands the legislative and regulatory process and this is why they have had so much success in the past. AAHAM's leadership has gone the extra mile to ensure AAHAM has a strong voice in Washington" said AAHAM's lobbyist, Paul Miller.



Join AAHAM for our 12th Annual Legislative Day



Registration Rates:

\$269 National AAHAM Members

\$369 Non-National Members

Due to the nature of this event and to allow sufficient time to set up legislative appointments, attendance is limited, and will be available on a first come, first served basis, so be sure to send in your registration form and payment today. **Registration deadline is April 8, 2016.**

**Special
\$289
Discounted
Hotel Rate**

You can register by mail or fax. Return the enclosed registration form or call us at 703.281.4043 x 209 to attend!

Reserve Your Hotel Room Now!

Hyatt Regency Washington on Capitol Hill

400 New Jersey Ave NW

Washington DC 20001

www.washingtonregency.hyatt.com

For reservations call: 800.233.1234

Please note: Hotel reservations must be made on or before March 25, 2016 to receive the special, discounted room rate of \$289. Please mention AAHAM when making your reservation!

There is Plenty to Talk About . . .

2016 marks the twelfth year AAHAM has brought members together with their elected officials at the AAHAM Legislative Day. We need your support to make sure our voices are heard.

- 2 hot topics this year: The Medicare Audit Improvement Act and the Hospital Improvements for Payment (HIP) Act
- When grassroots advocates from around the nation unite, shaping healthcare policy becomes more effective. Once we receive your registration, we'll schedule meetings with your Senator and Representative.
- Before going to Capitol Hill you will be given issue overviews, talking points and any other information you need to make our case
- Although the idea of meeting with elected officials may seem daunting, those that have met with them report very positive experiences. Remember, your elected officials work for you!

Bring others from your chapter as well as from your facility

AAHAM encourages you to bring other chapter members and coworkers along for this fantastic learning experience.

Hotel Parking

On-property indoor valet parking is available at the rate of \$52 per night (including 24-hour in/out privileges) for hotel guests.

Hotel Location

The Hyatt Regency Washington is conveniently located in downtown Washington D.C. The hotel is 5 miles from Reagan National Airport (DCA), 26 miles from Dulles International Airport (IAD) and 32 miles from Baltimore-Washington International Airport (BWI).

Register Online at:

www.aaham.org/events/legislativeday.aspx



ILLINOIS
AAHAM



1460 Renaissance Dr Suite 400
Park Ridge, IL 60068
Cell: 847-528-8207

Direct: 847-954-4235
Office: 888-751-0481 ext 235

Fax: 866-515-1298
rgelb@mbb.net

Randy Gelb
Vice President of Business Development

http://youtu.be/8_0Svsi1Cwk

www.mbb.net

Healthcare Revenue Cycle Management Since 1932

PROSOURCE & JCC J.C. Christensen
The Professional Outsourcing Solution & Associates, Inc.
Accounts Receivable Management

ARRAY SERVICES GROUP COMPANIES



ROCKFORD MERCANTILE AGENCY, INC.

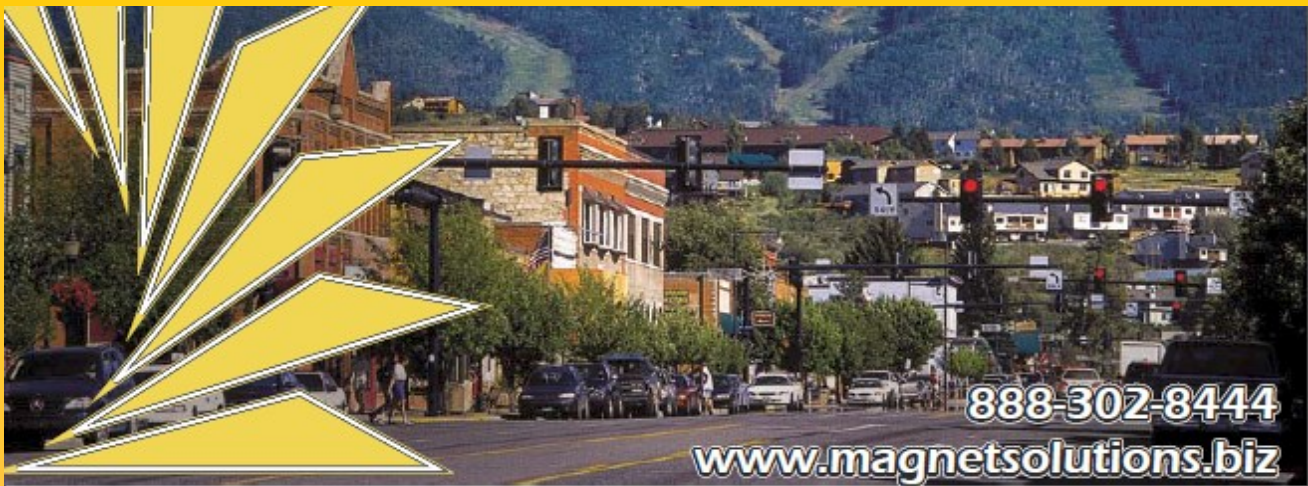
Solutions to your collection needs

68 YEARS OF MEDICAL COLLECTION EXPERIENCE
"A" RATING WITH BETTER BUSINESS BUREAU
CUSTOMIZED TO CLIENTS NEEDS

Danielle Miller
EVP Sales & Marketing
2502 S. Alpine Road
Rockford, IL 61108
800-369-6116



ILLINOIS
AAHAM



You've got a ***Community*** hospital to run

Is your self-pay AR becoming a resource drain?

Magnet Solutions Provides:

- ✓ Increased Cash and Cash-Flow
- ✓ Reduced Bad Debt Expense
- ✓ Increased Patient Satisfaction
- ✓ Optimized Communication Consistency

Additional Services:

Presumptive Charity Scoring
Cash Acceleration Program (CAP)



*“Let us
Represent
the Caring
Face of
Your
Community
Hospital*



The Receivables People



What's your
PFX™ Score?

(Get it here: www.avadynehealth.com/pfx)

+ 3 Minutes
15 Questions

Profound Insight



Ronald A. Snyder, FHFMA | 800-973-9890 | RSnyder@avadynehealth.com



Tweet with us:

[@AAHAMIL](https://twitter.com/AAHAMIL)



Visit us on
Facebook

Search for:

Illinois American Association of Healthcare
Administrative Management



Find us on LinkedIn: Search for
AAHAM Illinois Chapter



HBCS A revenue-energizing partner

Why do we consider ourselves a partner? Because a partner is integrated, enabling, enhancing and in it for the long haul. The mentality of working *with* you, rather than *for* you, allows us to be adaptable and expectation-exceeding. Our highly-trained staff and flexible, state-of-the-art technology uncover, recover and accelerate your revenue. In the truest sense, we're a revenue-generating partner that can be as large – or small – as you need us to be.

When your revenue is on the line, experience counts. HBCS opened its doors in 1985, and has served hundreds of healthcare clients throughout the U.S. In fact, some of our clients have been with us longer than our competitors have been in business. We are 100% healthcare focused, 100% U.S. based, and have been a VHA Preferred Business Partner for 10+ years.

- Complete Business Office Partnership
- Billing Services
- Insurance Maximization
- Self-Pay Customer Service
- Flex-Staffing

Call Jeff Porter at 877-254-9580 and start capturing the full value of the services you provide.



Visit our web site:
www.hbcs.org/energize8

Energize your revenue cycle

Our Commitment

We are a viable resource to those who demand the best, and we continue to expand our client base despite the competition within the industry. The reason for our continual success can be summarized in two important words - SUPERIOR SERVICE!

We will serve you best no matter how large, or small, your collection needs, because we realize how important an above average recovery ratio can mean to your over-all bottom line. Our services are performed as if the future of our company depends upon the results we achieve - BECAUSE IT DOES!

Our priority is not to be the biggest - it's to be the Best! We will achieve this goal because as a collection agency, WE WORK HARD FOR YOUR MONEY!



MEMBERS:

- Illinois Collectors Association
- American Collectors Association
- American Association of Healthcare Administrative Management



Collection Professionals, Inc.
www.collprofnic.com

CALL THE PROFESSIONALS TODAY!

CALL THE PROFESSIONALS TODAY!

723 FIRST STREET
LA SALLE, IL 61301
Telephone: (815) 223-0804
Toll Free: (800) 383-0024
Fax: (815) 223-0896

1256 W. JEFFERSON
JOLIET, IL 60435
Telephone: (815) 722-6300
Fax: (815) 727-4383

400 N. DUDLEY
MACOMB, IL 61455
Telephone: (309) 836-7766
Toll Free: (800) 383-0023
Fax: (309) 833-5535

723 FIRST STREET
LA SALLE, IL 61301
Telephone: (815) 223-0804
Toll Free: (800) 383-0024
Fax: (815) 223-0896

1256 W. JEFFERSON
JOLIET, IL 60435
Telephone: (815) 722-6300
Fax: (815) 727-4383

400 N. DUDLEY
MACOMB, IL 61455
Telephone: (309) 836-7766
Toll Free: (800) 383-0023
Fax: (309) 833-5535

www.collprofnic.com

You Work Hard for Your Money and SO DO WE!

Improving Financial Performance and Patient Relations

UCB, Inc. services a national market offering extended business office solutions and receivable management services. UCB offers the following programs to its healthcare clients:

- Pre-Registration
- Presumptive Charity Algorithm
- Propensity to Pay Analytics
- Eligibility Verification
- Early-Out/Self-Pay Programs
- Insurance Follow-up
- Bad Debt Recovery

Please Contact Douglas Headman, Vice President for additional information:
(419) 356-6294 / daheadman@ucbinc.com
United Collection Bureau, Inc.



Contracted supplier of
Amerinet



A P T U R F S J F R T Y U I C U S T O M E R
V F C M N B C M D L S K A S D S E R V I C E
J B C M V X O P V X T Y T Q Y E W R E W P S K
X L Z M X T E C H N O L O G Y B Y W K A J
G D K X N M Z C U I F M C X V H O G E W C Z
V M B F I E F I A D F L D S F S L E W Q E R Y I
U D S N V Z V D O I N N O V A T I O N L M
Y C U T M Z V H O S F O I W R I V N J Z V N V
P O R I U Q W E B N M V M Z V Z O U D F Y Q
A U R Q W I V X M N B V Z M B G F E O U R P
T W E U A Z T F Y E L E A D E R S H I P N
I M F A P Q K A X M Z X N C V B U I U E Y T L
A S H G F W Q V N Q R I O V K J X C B V Z P
E X P E R I E N C E V B M P D K D I C V N
N R Q E O I O E I O C G J M D G F K G J F P R
T Z I Q M N X C V I U T Q E R E S U L T S

The search stops here.



800.477.7474
statecollectionservice.com



2014-2015 IL AAHAM Leadership

Officers

President

Kenny Koerner, CRCE-I, MBA
Director of Patient Accounts
CGH Medical Center
100 E. LeFevre
Sterling, IL 61081
Tele: 815.564.4407
Fax: 815.626.2896
Email: kkoern@cghmc.com



Chairman of the Board

Doris Dickey, CRCE-I
Patient Financial Services Manager
Rochelle Community Hospital
900 North 2nd Street
Rochelle, IL 61068
Tele: 815.561.1620
Fax: 815.562.3131
Email: ddickey@rcha.net



First Vice-President

Chris Bryant
Patient Business Services Manager
Dr. John Warner Hospital
422 W. White Street
Clinton, IL 61727
Tele: 217.935.9571 x3211
Fax: 217.937.5262
Email: chris.bryant@djwhospital.org



Second Vice-President

Joshua A. Johnson, CRCS-I,P, CRCP-I
Director of Patient Financial Services
Gibson Area Hospital & Health Services
1120 N. Melvin Street
Gibson City, IL 60926
Tele: 217.784.2612
Fax: 217.784.2645
Email: josh_johnson@gibsonhospital.org



Treasurer

Nancy Vollmer
Vice President of Sales
Eagle Recovery Associates, Inc.
424 SW Washington Street – 3rd Floor
Peoria, IL 61602
Tele: 309.272.4501
Fax: 309.272.1400
Email: nvollmer@eaglerecovery.net



Secretary

Tera Roesch, CRCS-I, CRCS-P
Assistant Director PFS
Gibson Area Hospital & Health Services
1120 N. Melvin Street
Gibson City, IL 60936
Tele: 217.784.2622
Fax: 217.784.5853
Email: Tera_Roesch@gibsonhospital.org



2014-2015 IL AAHAM Leadership

Directors

Vanessa Haydon, CPAR

Vice President, Account Management
Medical Reimbursements of America (MRA)
6840 Carothers Parkway, Suite 150
Franklin, TN 37067
Tele: 615.339.4403
Fax: 615.472.7401
Email: vhaydon@mraresults.com



Dave Miller

Director, Client Services
Passport Health
Tele: 630.812.2557
Email: david.miller@passporthealth.com



Maria Orwig

Director of Business Services
Graham Hospital
210 W. Walnut Street
Canton, IL 61520
Tele: 309.647.5240 Ext. 2211
Fax: 309.649.5110
Email: morwig@grahamhospital.org



C.J. Tonozi - CRCS-I

OSF Healthcare System
Eastern Region Compliance Specialist
2200 East Washington Street
Bloomington, IL 61701
Tele: 309.665.4819



Julie Van Pelt, CHFP, CPC, CRCS-I,P, CRCE-I

Vice-President of Operations, MedPay/PMD
Avadyne Health
7017 John Deere Parkway
Moline, IL 61265
Tele: 309.277.1547
Fax: 888.260.6020
Email: jvanpelt@avadynehealth.com



Rena Willey, CRCE-I

Director of Patient Financial Services
Memorial Hospital
P.O. Box 160
Carthage, IL 62321
Tele: 217.357.8696
Fax: 217.357.8697
Email: rwilley@mhtlc.org



Who says you can't have your cake & eat it too?



Get paid faster & easier!

You actually CAN have your cake and eat it too with Secure Bill Pay. Our cost-effective payment solution streamlines the entire payment process by combining all payment methods into one secure system--cash, check and credit/debit cards.

Patients are able to pay you online 24x7. Front office staff can easily take any form of payment at the point-of-service. Business office personnel have access to a virtual terminal to process transactions, set up automated payment plans and customize reports for simplified posting.

Make it fast and easy for your patients to pay, and your staff to manage your payment process.



Secure Bill Pay^{net}

www.securebillpay.net • 866.610.9601

Reduce A/R by offering patients more convenient payment options:

- Accept patient payments online
- Automate recurring and scheduled payments
- Capture 'guarantee of payment' at point-of-service; process payment after claim is adjudicated
- Accept all credit / debit cards & eCheck (direct from bank account)

Streamline payment posting:

- Process payments by phone, mail & point-of-service online
- Issue refunds electronically
- Real-time, custom reports and data export
- Auto-post to your practice management system

Security:

- PCI Compliant & HIPAA Compliant
- User-level audit trail



2015 Corporate Partners



Illinois Chapter

2015 CORPORATE PARTNERS

The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to our chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.

PLATINUM LEVEL

ARS / Magnet Solutions
www.ar-solutions.biz / www.magnetsolutions.biz
Richard J. Rogers – richard.rogers@ar-solutions.biz

Berlin-Wheeler Receivables Management
www.bwmo.com
Shirley Mason – smason@bwmo.com

ParrishShaw
www.parrishshaw.com
Kimberly Wescott – kim@parrishshaw.com

Passport Health - Nebo Systems
www.passporthealth.com
David Miller – david.miller@passporthealth.com

Relay Health
www.relayhealth.com
Becky Funk – becky.funk@relayhealth.com

Secure Bill Pay, LLC
www.securebillpay.net
Terry Hauer – terry@securebillpay.net

XTend Healthcare
www.xtendhealthcare.net
John Gibson – jgibson@xtendhealthcare.net



2015 Corporate Partners

GOLD LEVEL

<p>Avadyne Health www.avadynehealth.com Ron Snyder – rsnyder@avadynehealth.com</p>	<p>Horizon Financial Management www.horizonfinancial.com David Pareja – dpareja@horizonfinancial.com</p>
<p>The SSI Group, Inc. www.ssigroup.com Christy Dawson – Christy.dawson@ssigroup.com</p>	

SILVER LEVEL

Allied Business Accounts / HCBS	Betty Marschang, CRCE – bmarschang@abacollect.com
Cirius Group, Inc.	Mark Ehnen – mark.ehnen@ciriusgroup.com
Creditors Collection Bureau, Inc.	Sue Glenzinski – sglenzinski@creditorscollection.com
Midwest Credit & Collections, Inc.	Ron Wilson – rwilson@mccionline.com
ProCom Services of Illinois, Inc.	John McGlasson – mcglasson.john@pro-comservices.com
RevSpring, Inc.	Dan Hartnett – dhartnett@revspringinc.com
Rockford Mercantile Agency, Inc.	Danielle Miller - dani@rmacollections.com
State Collection Services, Inc.	Brad Taylor – bradt@stcol.com

BRONZE LEVEL

AAMS	Luke Gruber – lgruber@aamsonline.com
AFNI, Inc.	Kathleen Sweeney – kathleensweeney@afni.com
Cardon Outreach	David Cartier – dcartier@cardonoutreach.com
Collection Professionals, Inc.	Greg Himelick – cpils1@ivnet.com
Eagle Recovery Associates, Inc.	Nancy Vollmer – nvollmer@eaglerecovery.net
Healthcare Financial Resources	Steve Chrapla – schrapla@hfri.net
Managed Care Partners, Inc.	James Richmond – jrichmond@mngdcare.com
Medical Business Bureau, LLC	Randy Gelb – rgelb@mbb.net
Medical Reimbursements of America	Vanessa Haydon – vhaydon@mrareults.com
RRCA Accounts Management, Inc.	Kevin Heller – rcca@essex1.com
The Hauge Group	Charlie Cole – charliec@thehauggroup.com





2015 APPLICATION FOR NATIONAL MEMBERSHIP

NAME: _____ TITLE: _____

EMPLOYER/ORGANIZATION NAME: _____

PRIMARY ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ FAX: _____ LOCAL CHAPTER: _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ HOME PHONE: _____

How did you hear about AAHAM? Colleague Publication Website LinkedIn

If referred by AAHAM member, please give name: _____

Membership Type: National Member Student Member

NATIONAL MEMBERSHIP - The fee to become a National member is \$190. If you join anytime between July 1st and August 31st, the dues are \$150 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$230 for the rest of the current year and all of the following year.

STUDENT MEMBERSHIP - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). **To qualify for student membership you must currently be taking 6 credit hours per semester and submit proof with this application.** Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

PAYMENT OPTIONS

For Credit Card Payment: Amex Visa MasterCard

Card Number: _____ Exp: _____

Name as it appears on card: _____

Signature: _____

Billing Address, if different from above: _____

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense.

Please note: Membership is on an individual, not institutional, basis and is non-transferable.

For Check Payment:

Please make checks payable to AAHAM and send application with your payment to:

AAHAM Membership
11240 Waples Mill Road, #200
Fairfax, VA 22030
Fax: 703-359-7562
AAHAM Tax ID: 23-1899873

YOUR PAYMENT TOTAL:

NATIONAL DUES: _____

LOCAL DUES: _____

TOTAL ENCLOSED: _____

AAHAM Providing Excellence in the Business of Healthcare
Certification, Compliance, Leadership Development, Networking, Advocacy



ILLINOIS
AAHAM



Local Chapters: AAHAM has 32 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues	Please Check the Appropriate Codes in Each Category Below
Aksarben #01	Nebraska	\$0.00	Years in Healthcare: <input type="checkbox"/> 0-5 <input type="checkbox"/> 6-10 <input type="checkbox"/> 11-20 <input type="checkbox"/> 21-25 <input type="checkbox"/> 25+ Certification: <input type="checkbox"/> CHAM (NAHAM) <input type="checkbox"/> CHFP (HFMA) <input type="checkbox"/> PHFMA (HFMA) <input type="checkbox"/> CHCS (ACA) <input type="checkbox"/> Other (please list) Employer Type: <input type="checkbox"/> Vendor/Corporate Partner <input type="checkbox"/> Billing <input type="checkbox"/> Collection Agency <input type="checkbox"/> Consulting <input type="checkbox"/> Outsourcing <input type="checkbox"/> Software/IT <input type="checkbox"/> Provider <input type="checkbox"/> Law Firm <input type="checkbox"/> Other (please list) Position: <input type="checkbox"/> CFO <input type="checkbox"/> Vice President <input type="checkbox"/> Partner, Principal, Owner <input type="checkbox"/> Executive Director <input type="checkbox"/> Consultant <input type="checkbox"/> Director <input type="checkbox"/> Manager <input type="checkbox"/> Supervisor/Coordinator <input type="checkbox"/> PFS Representative <input type="checkbox"/> Patient Access Representative <input type="checkbox"/> Other (please list) Responsibility: <input type="checkbox"/> Accounting <input type="checkbox"/> Administration/Operations <input type="checkbox"/> Admitting/Access <input type="checkbox"/> Audit <input type="checkbox"/> Benefits <input type="checkbox"/> Budget <input type="checkbox"/> Compliance <input type="checkbox"/> Business Development, Sales, Marketing <input type="checkbox"/> Information Services/Technology <input type="checkbox"/> Managed Care <input type="checkbox"/> Medical Records <input type="checkbox"/> Medicare/Medicaid <input type="checkbox"/> PFS, Patient Billing & Collections <input type="checkbox"/> Reimbursement <input type="checkbox"/> Third Party Administration <input type="checkbox"/> Other (please list)
Florida Sunshine #03	Florida	\$40.00	
Carolina #04	North & South Carolina	\$30.00	
Evergreen #05	Washington State, West of the Mountains	\$30.00	
Gopher #06	Minnesota	\$40.00	
Hawkeye #07	Iowa	\$0.00	
Hawthorn #08	Missouri	\$45.00	
Illinois #09	Illinois	\$25.00	
Inland Empire #10	Washington State, East of the Mountains	\$25.00	
Keystone #11	Central Pennsylvania	\$25.00	
Maryland #13	Maryland	\$25.00	
Mountain West #14	Utah	\$30.00	
New Jersey #16	New Jersey	\$35.00	
Western Reserve #18	Ohio	\$0.00	
Northeast PA #19	North East Pennsylvania	\$30.00	
Rocky Mountain #21	Colorado	\$20.00	
Pine Tree #22	Maine	\$25.00	
Rushmore #23	North & South Dakota	\$0.00	
Western Region #26	Arizona and California	\$0.00	
Virginia #27	Virginia	\$30.00	
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00	
Mid-York #31	New York	\$30.00	
Georgia #33	Georgia	\$30.00	
Connecticut #34	Connecticut	\$35.00	
Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00	
Texas Bluebonnet #40	Texas	\$50.00	
Indiana #42	Indiana	\$25.00	
Wisconsin #44	Wisconsin	\$25.00	
Chennai #49	Chennai, India	\$0.00	
Music City #53	Tennessee	\$25.00	
Michigan #55	Michigan	\$0.00	
Twin States #56	Vermont & New Hampshire	\$25.00	

AAHAM Providing Excellence in the Business of Healthcare
 Certification, Compliance, Leadership Development, Networking, Advocacy



Our People



Our Services

Professional, Well Trained, Full-Time Dedicated EMPLOYEES!

On-Site • 7 days per week • Includes ED, In-patient and Out-patient staffing • Staggered Hours of Coverage

Our Mission:

- Tailor a solution for your facility
- Assist with the management of your revenue cycle
- Ensure the highest probability of cash recovery
- Drive the reduction of bad debt



"The people at HFMI are professional and responsive to all of our needs; the on-site staff members are trained extremely well. We feel completely comfortable with them as an extension of our hospital system."

- Director of Patient Eligibility at Cape Fear Valley Health Systems



"Outdated collection techniques are eliminated. In-patient and out-patient financial representatives work closely with the patients to resolve account balances and reclaim lost revenue"

- Josie Burch, President of HFMI



Healthcare Fiscal Management Inc.
1202 Washington
Williamston, NC 27892
1-800-384-5545
www.hfmi.com



We focus on financial health, so you can focus on patients.



More than 800 facilities in 46 states rely on Cardon Outreach for our revenue cycle management services because we improve financial health while contributing to a positive patient experience, for more than 20 years and counting.

Eligibility | Early Out | A/R Services
Third Party Liability | Workers' Comp
Disability Services (SSI/SSDI)

CARDON OUTREACH®

800.417.4845
www.cardonoutreach.com

RRCA

Accounts Management, Inc.

Sterling, IL



Reputation Built On Results

Recovery Is Our Business
Serving Healthcare Professionals
Since 1958

Midwest Credit & Collection, Inc.
217-423-3418
800-535-6224
rwilson@mccionline.com

