

# THE LINCOLN LOG



American Association of Healthcare Administrative Management Illinois Newsletter

FEBRUARY

2016

## WE'VE GOT ISSUES

About four of them a year as a matter of fact. This year we are unveiling a new, interactive version of the award winning Lincoln Log that you've come to know and love. The Lincoln Log now has clickable navigation links to quickly get you where you want to go. As you hover over content, if your cursor changes to a pointing finger you know it's a clickable link. Hover over the President's Message link on the right side of this page and check it out. Live on the edge and click that button! You know you want to.



Another nifty new navigation tool is our cool looking Lincoln Log border at the bottom of most pages. Just click anywhere on it and it takes you right back here to page one. Now you know how Marty McFly felt when he met his own mother when she was a teenager. I know. Your mind is blown! Have fun exploring the new Lincoln Log.

## Highlights

### IT'S WHAT'S INSIDE THAT COUNTS

<a href="#">President's Message</a>	2
<a href="#">Save the Date</a>	3
<a href="#">Hot Topics</a>	5
<a href="#">2016 Legislative Day</a>	7
<a href="#">Newly Certified Members</a>	11
<a href="#">AAHAM Scholarship Program</a>	14
<a href="#">Treasurer's Report</a>	16
<a href="#">AAHAM Membership</a>	18
<a href="#">Twitterverse</a>	21
<a href="#">Corporate Partners &amp; Program</a>	23
<a href="#">IL AAHAM Leadership</a>	31
<a href="#">Get To Know Your Board Members</a>	33
<a href="#">Chapter Excellence</a>	36
<a href="#">Payer Roundup</a>	38
<a href="#">2016 Calendar of IL AAHAM Events</a>	39
<a href="#">The Lincoln Bedroom</a>	42



# President's Message

It is my distinct honor to be writing my first President's Message. I just returned from attending the National AAHAM Board of Directors meeting in Las Vegas. While sitting in the conference room as the meeting began, I confirmed what I already knew...I have BIG, BIG, BIG shoes to fill. Seated at the head of the room was the National President, John Currier, Life-long IL Chapter member, past IL President and Chairman of the Board and Life-long AAHAM Advocate. National Secretary, Bill Carlson, Life-Long IL Chapter member, past IL President and Chairman of the Board. National Treasurer, Kenny Koerner, Past IL President and Current Chairman of the Board. National Committee Chair, Doris Dickey, Life-Long IL Chapter member, Past IL President and Chair of the Board. Illinois' leadership presence is a testament to the dedication and passion that these individuals have for AAHAM. In addition, the other National Board Members, Chairs and Chapter Presidents are the best of the best...Leaders of our Industry. The pride I felt to be representing the IL Chapter was overwhelming, and the responsibility of leading this organization is a challenge I gladly accept with a grateful and humble heart.

Illinois AAHAM is a driving force within AAHAM because of the strong leadership before me. My goal is simple...to lead... on purpose, with a purpose. To give people more than they expect to receive. To Raise the Level.

To be in the company of the Nation's most respected Revenue Cycle Executives is a humbling moment. The networking that has been created from all areas of the nation is invaluable. My goal as President is to propel IL AAHAM to the next level by keeping it simple and focusing on the following areas:

- Maintaining and growing membership
- Strengthening existing relationships with our Corporate Partners and building new ones
- Thinking progressively and trying new, innovative ideas
- Focusing on providing top-notch education on subjects that are current and relevant
- Certification... AAHAM has founded the premier Certification program for our industry and I cannot wait to share the importance and value of becoming AAHAM certified!

I am especially excited to have been assigned to the National AAHAM Government Relations Committee. I look forward to providing IL AAHAM a voice in Healthcare Legislative Advocacy. National Legislative Day is coming up quick, April 25<sup>th</sup> & 26<sup>th</sup>, and I encourage all of you to join us in Washington, D.C.

As I enter my first term as President and my third term serving on the IL AAHAM Board, I can honestly say that there is nothing that I am more passionate about. I love AAHAM. I love the friendships, opportunities and experiences that AAHAM has afforded me. Several of us sometimes joke that we can't wait for our next "AAHAM Fix"...how true! See you all April 21<sup>st</sup> in East Peoria for the Joint HFMA/AAHAM Spring Meeting at the Par-A-Dice Hotel and Casino.

One of my favorite quotes is from Walt Disney, "Do what you do so well that they will want to see it again and again and bring their friends!" I hope that we do it so well you will all want to bring your friends and see it again and again.

Here is to a fantastic IL AAHAM year!



**Joshua Johnson, CRCP-I  
IL Chapter President**



*Josh*





National AAHAM Legislative Day  
April 25-26, 2016

Summer IL AAHAM Meeting  
June 9, 2016

Charles Garvin Annual  
Golf Outing  
September 15, 2016  
Fall IL AAHAM Meeting  
September 16, 2016

AAHAM ANI  
Las Vegas, NV  
October 5-7, 2016

IL AAHAM ASI  
December 1-2, 2016



# Upcoming Webinars

**February 24, 2016**

**Topic: Creating a Team, Case Management and PFS; From Admission to Discharge**

**When:** WEDNESDAY, February 24, 2016 12:30pm - 2:00 PM CST

**Speaker:** Janet Ellis, RN, MS, Director at Kohler HealthCare

This timely, intermediate level webinar will explore the many opportunities for Case Management and PFS professional to work together. This session provides information to PFS professionals regarding the varying roles of Case Management, and how working together for discharge and other payment issues is a win-win for everyone involved.

**To make sure we have space for you, payment must be received by February 17, 2016. Everyone earns 3 CEUs for attending.**

[Click here to download the full description and printable order form.](#)

[Online Member Registration](#)

[NON-Members can click here to register online](#)

National AAHAM

**March 4, 2016**

**Topic: AAHAM Certification Test Preparation**

**When:** FRIDAY, March 4, 2016 Time TBD

**Speaker:** Julie Van Pelt, CRCE-I, CRCS, Vice President of Operations at Avadyne Health

Julie will review the mechanics of taking the CRCS exams including format and tips for achieving your best result. Most of the session will focus on areas to study with examples of how to make the information “stick” and areas that challenge many examinees. Julie has coached and proctored over 100 exams and will share her observations of both the good and less than optimal outcomes and what she believes made the difference.

Watch for registration details via an email Blast or the [IL AAHAM website](#)

Illinois AAHAM

**March 11, 2016**

**Topic: Insurance 101**

**When:** FRIDAY, March 11, 2016 11:30 AM—1:00 PM CST

**Speaker:** Jeff Bramschreiber, CPA, Partner - Wipfli LLP

This program is designed to provide participants with a general understanding of how providers of healthcare services develop insurance claim forms and how various payers receive and process insurance claims. General aspects of certain payers, including Medicare (both traditional and Medicare Advantage plans), Medicaid, Managed Care, Commercial Insurance, and Liability/Worker’s Compensation will be provided as well.

Watch for registration details via an email Blast or the [IL AAHAM website](#)

Illinois AAHAM





# Insurers Oppose CMS's Proposals for ACA Networks

A proposal to move Affordable Care Act health plans toward requirements that their provider networks be within set traveling distances from people in their market area undermines state reviews and doesn't reflect how care is delivered today, the trade association for health plans said.

"We are very concerned with CMS's focus on utilizing standards that have nothing to do with ensuring that consumers have access to high quality providers and that do not recognize the ongoing evolution of health care delivery, including the growing use of telemedicine, digital care, and centers of excellence," America's Health Insurance Plans (AHIP) said in a Jan. 15 comment letter on the Centers for Medicare & Medicaid Services' draft 2017 letter to issuers in the federally facilitated marketplaces.

AHIP also "strongly" opposed CMS's proposal to label marketplace qualified health plans (QHPs) as having broad, standard or basic networks based on their provider participation rates. The methodology is "arbitrary," AHIP said, "and could result in the same exact network being rated standard in one area, broad in another, and basic somewhere else," and doesn't indicate the quality of providers in the network. The draft letter was released Dec. 23, 2015.

AHIP's comments echoed the health insurance industry's reaction to the CMS proposal for network adequacy standards, which was contained in the Notice of Benefit and Payment Parameters for 2017 proposed rule (CMS-9937-P) released Nov. 20, 2015. The standards, which state-run marketplaces would have to meet as well, specify that a certain percentage of the potential enrollees in a county have

access to a minimum number of providers or facilities of each required type within established time and distance standards, similar to what is required for Medicare Advantage plans.

Insurer Aetna commented in its Jan. 15 letter that it is committed to having 75 percent of its business in value-based arrangements with providers by 2020, and "The Department's network adequacy proposal undermines these goals by imposing inflexible federal standards in lieu of traditional state authority."

The CMS's "inflexible approach" will constrain the growth of accountable care organizations, which have been developed under the ACA, as well as simplified, "more consumer-friendly products," Aetna said.

Both AHIP and Aetna noted that the National Association of Insurance Commissioners (NAIC) has adopted its own network adequacy model law that states have the option of adopting. The insurance regulators' group adopted the model law at its annual meeting in November.

The NAIC, in its Jan. 15 comment letter, called on the CMS to withdraw its proposal and give states time to adopt the model law the organization unanimously approved. The CMS proposal provides "an unreasonable choice for state regulators: implement thresholds that may not work for their state or have 'one size fits all' national thresholds applied that we know will not work."

In contrast to insurers, the American Hospital Association (AHA) supported the proposed time and distance requirements in its Jan. 15 comment letter.

The AHA represents nearly 5,000 member hospitals and healthcare organizations.

In addition to the time and distance standards, the AHA encouraged the CMS to allow for "special circumstances and unique medical needs of children and adults with complex and chronic medical conditions," who may need more access to specialty providers than is accommodated by a uniform standard.

The hospital association also called for the CMS to require QHPs to accept third-party premium and cost-sharing payments from hospitals and other charitable organizations, as QHPs are required to accept from the Ryan White HIV/AIDS program.

Insurers have opposed allowing hospitals to pay patient premiums to cover uncompensated care, arguing that would result in a sicker risk pool for plans to cover, especially if plans were dropped after patients received treatment.

The AHA said helping needy people obtain access to health insurance is "one of the core objectives of the Affordable Care Act," and "As in any other commercial market, it should not matter who actually pays the insurance premium—the enrollee, the enrollee's relative or another person or organization."

The American Medical Association (AMA) also supported the time and distance standards in its Jan. 14 comment letter. However, it said many specialties, such as psychiatry and pediatric specialists, are missing from the CMS's proposed requirements.

This article is reproduced with permission from Healthcare Weekly, Volume 2, Issue 3

Miller  Wenhold Capitol Strategies, LLC  
GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY  
A Government Affairs Firm Founded on Trust and Built to Produce Results





# States Look to Avoid Federal Obamacare Payments

The federal government is poised to start making state-based exchanges pay for using HealthCare.gov’s technology, and that has some states mulling the possibility of sharing services with others to control costs.

The Centers for Medicare and Medicaid Services pro-posed a rule last year requiring that certain states essentially “lease” HealthCare.gov through a user-fee rate of 3 percent of the monthly premium the issuer charges for each policy plan—meaning that, for the first time, using the federal platform for state-based marketplaces won’t be free.

Last month, marketplace officials from several states gathered in Portland, Oregon to discuss the rule, increased collaboration, and long-term marketplace affordability and sustainability—a conversation especially pertinent to some states, such as Oregon and Nevada, that use HealthCare.gov to sign up consumers but maintain control over their marketplace.

States are left weighing the possibilities: Do they share another state’s vendor technologies? How do they take advantage of exchange software that’s already been built? Or is it cheaper to pay the fee?

Some are talking to one another about services they could share, such as technologies, call centers, and marketing strategies.

“We’re looking for options that might be available,” said Bruce Gilbert, the executive director of Nevada’s Silver State Health Insurance Exchange. “I don’t see [HealthCare.gov], given their pricing structure, as a viable, long-term partner for a state like Nevada.”

Oregon is another state considering the costs. “I think we’ve known the federal government was going to begin charging for the technology,” said Berri Leslie, Oregon Health Insurance Marketplace administrator, “but we didn’t know how much. And so I think seeing the amount of the costs is certainly driving people to try and be innovative and creative.”

Because of the proposed user-fee rule, Oregon put out a request for proposal in December seeking a technology platform for a state-based insurance marketplace. The state hopes not to create a whole new technology solution, but rather to analyze the cost and capabilities of what’s currently on the market. That way, Leslie said, Oregon’s legislature can have the different price points in hand when deciding whether to stay on HealthCare.gov (and pay the new fee) or switch to a different platform—data that could be illuminating to other states considering the same thing.

“The outcome of our process will really inform whether or not the federal cost is really affordable or reasonable given what else is on the marketplace,” Leslie said. “So I think other states are watching Oregon’s process pretty carefully.”

For user fees, CMS is allowed to collect only “the amount necessary to cover the cost of unique services/benefits provided through the program assessing the fee,” CMS spokesman Aaron Albright wrote in an email. He added that the agency is considering reducing the rate for 2017 to “ease the transition for states.”

New Mexico is looking at leasing the federal site, but the state’s history is different than those of Oregon, Hawaii,

and Nevada—the three other state exchanges that use the federal platform. Their systems were plagued with technological glitches or weren’t financially sound, forcing them to switch to HealthCare.gov. But New Mexico began using the federal website with the intention of moving to its own technological platform. In 2014, CMS notified New Mexico that its state marketplace, which hadn’t yet launched, was noncompliant. So, the idea was put on the shelf.

Other state-based marketplaces, such as the one in Washington, are happy with the technology they created to sign up insurance enrollees. Still, they’re looking at ways to partner with others in attempts to drive down the costs. (States are no longer getting federal funds to help them run their own exchanges.)

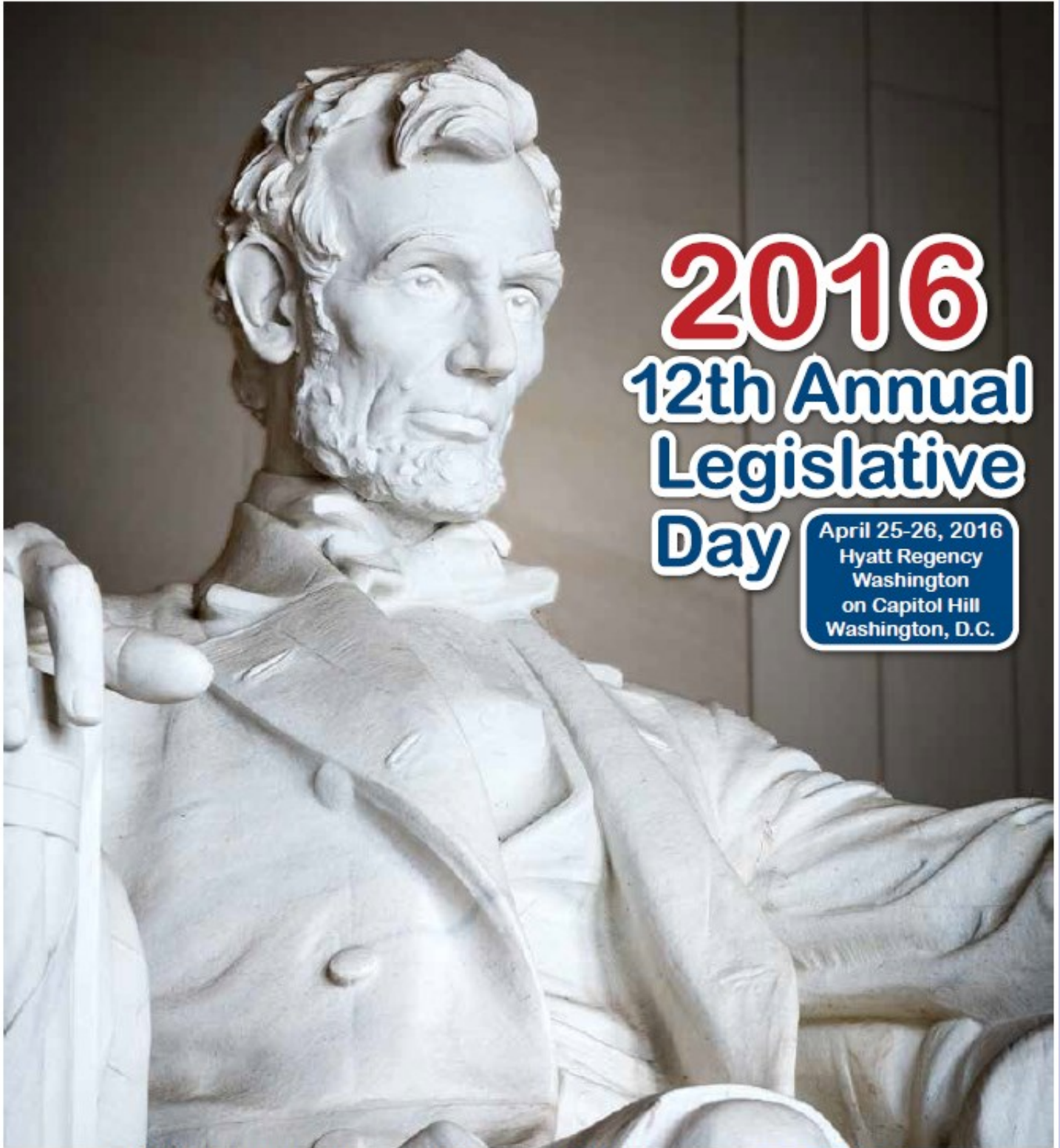
There are myriad pieces to this complex puzzle, said Michael Marchand, Washington Health Benefit Exchange director of communications and outreach. States are trying to figure out how they could save both financially and operationally, which includes the possibility of creating partnerships.

“We continue to have these conversations with states,” said Marchand, who attended the Portland meeting, “and it’s interesting because, again, we’re all in the same boat. We want to do the best possible job we can for our state and our residents, but we also want to be good stewards of the taxpayer dollar. And if we can find a way to work with someone to help lower those costs and still provide that great customer experience or that great operational solution to an issue, we’re going to do it.”

This article is reproduced with permission from Healthcare Weekly, Volume 2, Issue 4

Miller  Wenhold Capitol Strategies, LLC  
GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY  
A Government Affairs Firm Founded on Trust and Built to Produce Results





# 2016 12th Annual Legislative Day

April 25-26, 2016  
Hyatt Regency  
Washington  
on Capitol Hill  
Washington, D.C.

AAHAM Providing Excellence in the Business of Healthcare  
Certification, Compliance, Leadership Development, Networking, Advocacy



# Join AAHAM for our 12<sup>th</sup> Annual Legislative Day

- Lobby at the grassroots level
- Receive insider briefings from experts on issues critical to the industry
- Meet face-to-face with your members of the Senate & House
- Network with decision-makers and your colleagues
- Make your voices heard
- Make a difference at the only industry event of its kind
- Earn 8 AAHAM CEUs

AAHAM's annual Legislative Day, brings you face-to-face with the decision-makers in Washington who determine the outcome of our industry's top legislative priorities.

Arrive on Monday, April 25, 2016 in time for a special briefing on our topics (the Medicare Audit Improvement Act and the Hospital Improvements for Payment Act) and a welcome reception at the hotel. On Tuesday morning, join special Washington Insider speakers and a delicious breakfast in your honor. In the afternoon, AAHAM will pre-arrange personal meetings with members of the United States Senate and the House of Representatives, to share your concerns about issues impacting our industry and your states. We will prepare you with in-depth legislative briefings and provide you with the techniques of grassroots lobbying. Afterwards, there will be a reception and debriefing session to review the day's events with other attendees.

## AAHAM 2016 LEGISLATIVE DAY Agenda (tentative)

### Monday, April 25, 2016

4:00pm – 5:00pm

Welcome Reception at the Hyatt Regency Washington

5:00pm – 6:30pm

Introduction to Legislative Day and overview of the AAHAM positions: the Medicare Audit Improvement Act and the Hospital Improvements for Payment (HIP) Act

### Tuesday, April 26, 2016

8:00am – 8:30am

Breakfast & welcome, The Hyatt Regency Washington

8:45am – 11:00am

Speaker presentations

12:00pm – 5:30pm

Individual (pre-arranged) visits with members of the Senate and House of Representatives

5:30pm – 6:30pm

Closing Reception & debriefing session

## Join Us On Legislative Day

Represent your facility, your state and your industry at the one political event that directly impacts you, your facility and your bottom-line; 2016 AAHAM Legislative Day.

Our strong grassroots program creates new opportunities for our industry but we need your continued support! We need you to make the trip to Washington to make a difference in our industry, attendance is limited, so register to attend today. It is all about strength in numbers. The more AAHAM members participate in this effort, the stronger the voice AAHAM will have. Remember, if you don't speak up someone else will.

"AAHAM really understands the legislative and regulatory process and this is why they have had so much success in the past. AAHAM's leadership has gone the extra mile to ensure AAHAM has a strong voice in Washington" said AAHAM's lobbyist, Paul Miller.



## Join AAHAM for our 12<sup>th</sup> Annual Legislative Day



### Registration Rates:

\$269 National AAHAM Members

\$369 Non-National Members

Due to the nature of this event and to allow sufficient time to set up legislative appointments, attendance is limited, and will be available on a first come, first served basis, so be sure to send in your registration form and payment today. Registration deadline is April 8, 2016.

**Special  
\$289  
Discounted  
Hotel Rate**

You can register by mail or fax. Return the enclosed registration form or call us at 703. 281.4043 x 209 to attend!

### Reserve Your Hotel Room Now!

Hyatt Regency Washington on Capitol Hill

400 New Jersey Ave NW

Washington DC 20001

www.washingtonregency.hyatt.com

For reservations call: 800.233.1234

*Please note: Hotel reservations must be made on or before March 25, 2016 to receive the special, discounted room rate of \$289. Please mention AAHAM when making your reservation!*

### There is Plenty to Talk About . . .

2016 marks the twelfth year AAHAM has brought members together with their elected officials at the AAHAM Legislative Day. We need your support to make sure our voices are heard.

- 2 hot topics this year: The Medicare Audit Improvement Act and the Hospital Improvements for Payment (HIP) Act
- When grassroots advocates from around the nation unite, shaping healthcare policy becomes more effective. Once we receive your registration, we'll schedule meetings with your Senator and Representative.
- Before going to Capitol Hill you will be given issue overviews, talking points and any other information you need to make our case
- Although the idea of meeting with elected officials may seem daunting, those that have met with them report very positive experiences. Remember, your elected officials work for you!

**Bring others from your chapter as well as from your facility**  
AAHAM encourages you to bring other chapter members and coworkers along for this fantastic learning experience.

### Hotel Parking

On-property indoor valet parking is available at the rate of \$52 per night (including 24-hour in/out privileges) for hotel guests.

### Hotel Location

The Hyatt Regency Washington is conveniently located in downtown Washington D.C. The hotel is 5 miles from Reagan National Airport (DCA), 26 miles from Dulles International Airport (IAD) and 32 miles from Baltimore-Washington International Airport (BWI).



Medical Claim Insurance Recovery

P | S

PARRISHSHAW

JULIE SHAW NOEL President/CEO

**9821 Katy Freeway, Suite 850**

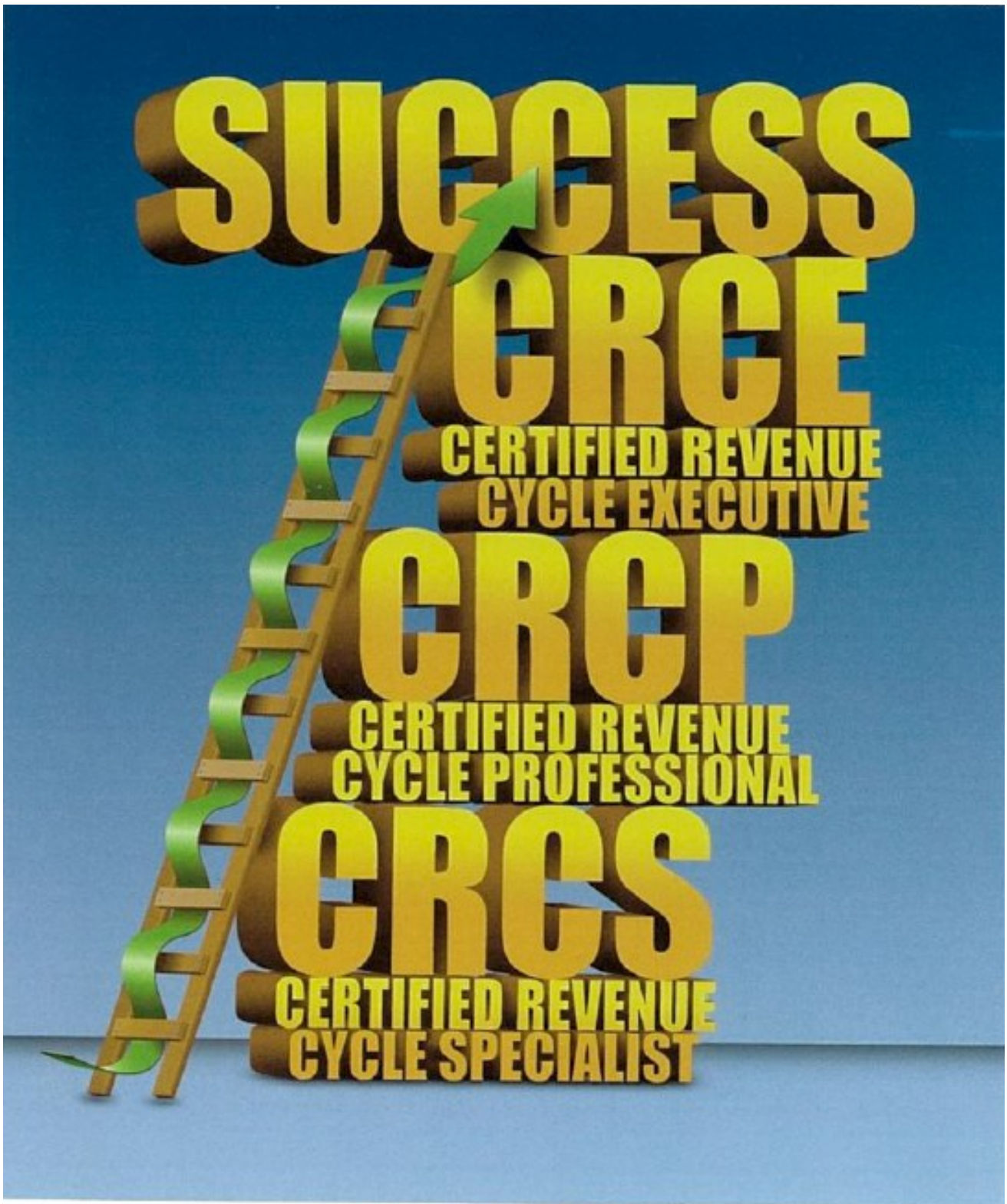
**Houston, Texas 77024**

**T. 800.872.1818 Ext. 116**

**C. 713.252.4876 ♦ F. 713.470.7243**

***Julie@ParrishShaw.com***





**AAHAM**

American Association of Healthcare  
Administrative Management

**AAHAM's Certifications are your ladder to success!**



# Newly Certified Members

## Technical Members - CRCS-I and CRCS-P

---

Debra Owens - CRCS-I - Avadyne Health

Rebecca Catour - CRCS-I - Avadyne Health

Jessica Hutchison - CRCS-I - Avadyne Health

Leopoldo Vera - CRCS-I - Avadyne Health

Amanda Fordham - CRCS-I - CGH Medical Center

David Richards - CRCS-I - Spectrum Health

  
*Congratulations*



Chuck Norris WISHES he kicked this much butt!



# Newly Certified Members

## Professional Members - CRIP, CRCP and CRCE

Jane Vaughn - CRCP-I - Sara Bush Lincoln

Jody Ruff - CRIP - Sara Bush Lincoln  
(Jody recently achieved CRCE-P certification as well.  
She's got quite a collection going!)



### **December 15, 2015**

Registration deadline for March 2016 Exam Period

### **March 14-25, 2016**

March 2016 Exam Period

### **April 15, 2016**

Registration deadline for July 2016 Exam Period

### **July 11-22, 2016**

July 2016 Exam Period

### **August 15, 2016**

Registration deadline for November 2016 Exam Period

### **November 7-18, 2016**

November 2016 Exam Period



**Get certified in 2016 and earn a voucher to attend  
a FREE IL AAHAM meeting (excluding ASI)**





Connect. Communicate. Care.



### We Are Experts at Managing Managed Care

Since 1994 Managed Care Partners has been assisting physicians, hospitals, integrated provider networks and other health care organizations with the negotiation and administration of their managed care contracts.

A very cost-effective, fixed monthly fee for professional services ensures no surprises. The engagement may be terminated at any time.

We welcome the opportunity to tell you more about Managed Care Partners and to answer your questions about our services.

**Please contact:**

Jim Richmond  
Chief Executive Officer  
Managed Care Partners, Inc.  
630.617.4204  
jrichmond@mngdcare.com

[www.managedcarepartners.net](http://www.managedcarepartners.net)



Revenue Cycle Management Solutions

**Jeremy Underwood**  
Sales Manager

8215 W 108th Terrace  
Overland Park, KS 66210

**Toll-free:** 866.633.4726  
**Direct:** 913.971.4357  
**Fax:** 913.254.9358

[junderwood@esolutionsinc.com](mailto:junderwood@esolutionsinc.com)

[www.esolutionsinc.com](http://www.esolutionsinc.com)

**Shirley Mason, Regional Sales Manager**

[Shirley.mason@wakeassoc.com](mailto:Shirley.mason@wakeassoc.com)

314-435-3377

[www.wakeassoc.com](http://www.wakeassoc.com)



**Wakefield & Associates** is a nation-wide debt collection agency specializing in debt collections for over 2000 medical clients throughout the country. With 250 employees to support your debt collection needs we are known for our transparency with full client access to your accounts on-line and our superior client service approach. Customized programs to fit your needs. Training, technology and experience have enabled WA to provide our clients with returns above the national average.

**Extended Business Office (Early Out Service):**

We customize the service to meet your individual needs. Offering real-time service, in which we are trained in your details to work directly in your system via secure VPN connections. NO reconciliation or file transfers. Superior customer service is our number one priority.

# AAHAM Scholarship Program

The Illinois Chapter of AAHAM is pleased to announce we are now accepting applications for the annual Scholarship Program for school year 2016-2017. The scholarships are available to all of our members (and their children and grandchildren) who are seeking financial assistance for higher education. The scholarship [application](#) and [guidelines](#) can be found on the [Illinois AAHAM website](#).

Please note that the application must be postmarked by May 31, 2016 and mailed to the following address:

Sarah O'Neal, Scholarship Chair - IL AAHAM  
Memorial Hospital  
PO Box 160  
Carthage, IL 62321  
Or  
Email to: [soneal@mhtlc.org](mailto:soneal@mhtlc.org)

Scholarships will be awarded no later than August 30, 2016

Please direct any questions to one of the following members of the Scholarship Committee:

Sarah O'Neal  
[soneal@mhtlc.org](mailto:soneal@mhtlc.org)  
217-357-8625

Julie Van Pelt  
[jvanpelt@avadynehealth.com](mailto:jvanpelt@avadynehealth.com)  
309-277-1547

Tera Roesch  
[Tera\\_Roesch@gibsonhospital.org](mailto:Tera_Roesch@gibsonhospital.org)  
217-784-2622



## Our Commitment

We are a viable resource to those who demand the best, and we continue to expand our client base despite the competition within the industry. The reason for our continual success can be summarized in two important words - SUPERIOR SERVICE!

We will serve you best no matter how large, or small, your collection needs, because we realize how important an above average recovery ratio can mean to your over-all bottom line. Our services are performed as if the future of our company depends upon the results we achieve - BECAUSE IT DOES!

Our priority is not to be the biggest - *it's to be the Best!* We will achieve this goal because as a collection agency, WE WORK HARD FOR YOUR MONEY!

### CALL THE PROFESSIONALS TODAY!

723 FIRST STREET  
LA SALLE, IL 61301  
Telephone: (815) 223-0804  
Toll Free: (800) 383-0024  
Fax: (815) 223-0896

1256 W. JEFFERSON  
JOLIET, IL 60435  
Telephone: (815) 722-6300  
Fax: (815) 727-4383

400 N. DUDLEY  
MACOMB, IL 61455  
Telephone: (309) 836-7766  
Toll Free: (800) 383-0023  
Fax: (309) 833-5535



### MEMBERS:

Illinois Collectors Association  
American Collectors Association  
American Association of Healthcare  
Administrative Management

### CALL THE PROFESSIONALS TODAY!

723 FIRST STREET  
LA SALLE, IL 61301  
Telephone: (815) 223-0804  
Toll Free: (800) 383-0024  
Fax: (815) 223-0896

1256 W. JEFFERSON  
JOLIET, IL 60435  
Telephone: (815) 722-6300  
Fax: (815) 727-4383

400 N. DUDLEY  
MACOMB, IL 61455  
Telephone: (309) 836-7766  
Toll Free: (800) 383-0023  
Fax: (309) 833-5535

[www.collprofinc.com](http://www.collprofinc.com)



Collection Professionals, Inc.  
[www.collprofinc.com](http://www.collprofinc.com)

You  
Work Hard  
for  
Your Money  
and  
**SO DO WE!**

Med A/Rx is an advanced Revenue Cycle Management company for healthcare financial professionals. We offer the scale and flexibility for any healthcare Provider Hospital, Clinic, or Large Physician Group while creating healthy cash flows and delivering superior results toward your bottom line. We provide:

- Pre-Bill Services
- Revenue Cycle Consulting
- Extended Business Office
- Bad Debt Collection Services
- Data Analytics/Denials Management

[www.medarx.com](http://www.medarx.com)



RRCA  
Accounts  
Management, Inc.  
Sterling, IL

# Treasurer's Report

## 2015 4th Quarter Summary

American Association of Healthcare Administrative Management		
IL CHAPTER - GENERAL FUND		
STATEMENT OF INCOME AND EXPENSES (CASH BASIS)		
For the Period of: 10/1/2015 to 12/31/2015		
TOTAL INCOME		29,690.35
TOTAL EXPENSES		33,950.12
NET INCOME/LOSS		-4,259.77
BANK BALANCE BEGINNING OF PERIOD	44,039.22	
BANK BALANCE END OF PERIOD	39,780.06	



## Who says you can't have your cake & eat it too?

### Get paid faster & easier!

You actually CAN have your cake and eat it too with Secure|Bill Pay. Our cost-effective payment solution streamlines the entire payment process by combining all payment methods into one secure system--cash, check and credit/debit cards.

- Accept patient payments online
- Automate recurring and scheduled payments
- Capture 'guarantee of payment' at point-of-service; process payment after claim is adjudicated
- Accept all credit / debit cards & eCheck (direct from bank account)

# Secure Bill Pay net

[www.securebillpay.net](http://www.securebillpay.net)

866.610.9601



What's your

# PFX<sup>TM</sup> Score?

(Get it here: [www.avadynehealth.com/pfx](http://www.avadynehealth.com/pfx))

+ 3 Minutes  
15 Questions  
-----  
Profound Insight



Ronald A. Snyder, FHFMA | 800-973-9890 | [RSnyder@avadynehealth.com](mailto:RSnyder@avadynehealth.com)

# Benefits of AAHAM Membership



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge... a way to work smarter, build a career, stay informed and make the right contacts. Your membership in AAHAM helps you achieve all of these goals.

## What do I get for my \$215 yearly National and Illinois AAHAM Membership Fee?

- **Eligibility for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP or CCT certification exams, which provide you with the recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value and networking. (Save \$100 off your ANI registration for being a member.)
- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year).
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars).
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Membership Directory.** An online Illinois AAHAM Membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to The Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter interaction.

INVEST IN YOURSELF AND YOUR STAFF – Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$215 National and Illinois AAHAM membership fee saves you \$215 in meeting fees throughout the year!





**2016 APPLICATION FOR NATIONAL MEMBERSHIP**

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

EMPLOYER/ORGANIZATION NAME: \_\_\_\_\_

PRIMARY ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ LOCAL CHAPTER: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_ WEBSITE: \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_ HOME PHONE: \_\_\_\_\_

How did you hear about AAHAM?  Colleague  Publication  Website  LinkedIn

If referred by AAHAM member, please give name: \_\_\_\_\_

Membership Type:  National Member  Student Member

**NATIONAL MEMBERSHIP** - The fee to become a National member is \$190. If you join anytime between July 1st and August 31st, the dues are \$150 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$230 for the rest of the current year and all of the following year.

**STUDENT MEMBERSHIP** - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). To qualify for student membership you must currently be taking 6 credit hours per semester and submit proof with this application. Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

**PAYMENT OPTIONS**

**For Credit Card Payment:**  Amex  Visa  MasterCard

Card Number: \_\_\_\_\_ Exp: \_\_\_\_\_

Name as it appears on card: \_\_\_\_\_

Signature: \_\_\_\_\_

Billing Address, if different from above: \_\_\_\_\_

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense. Approximately 4% of your annual dues are used for lobbying activities and are non-deductible.

Please note: Membership is on an individual, not institutional, basis and is non-transferable.

**For Check Payment:**

Please make checks payable to AAHAM and send application with your payment to:

**AAHAM Membership**  
11240 Waples Mill Road, #200  
Fairfax, VA 22030  
Fax: 703-359-7562  
AAHAM Tax ID: 23-1899873

**YOUR PAYMENT TOTAL:**

NATIONAL DUES: \_\_\_\_\_

LOCAL DUES: \_\_\_\_\_

TOTAL ENCLOSED: \_\_\_\_\_

AAHAM Providing Excellence in the Business of Healthcare  
Certification, Compliance, Leadership Development, Networking, Advocacy






**Local Chapters:** AAHAM has 33 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues	Please Check the Appropriate Codes in Each Category Below
Aksarben #01	Nebraska	\$0.00	<b>Years in Healthcare:</b> <input type="checkbox"/> 0-5 <input type="checkbox"/> 6-10 <input type="checkbox"/> 11-20 <input type="checkbox"/> 21-25 <input type="checkbox"/> 25+  <b>Certification:</b> <input type="checkbox"/> CHAM (NAHAM) <input type="checkbox"/> CHFP (HFMA) <input type="checkbox"/> FHFMA (HFMA) <input type="checkbox"/> CHCS (ACA) <input type="checkbox"/> Other (please list)  <b>Employer Type:</b> <input type="checkbox"/> Vendor/Corporate Partner <input type="checkbox"/> Billing <input type="checkbox"/> Collection Agency <input type="checkbox"/> Consulting <input type="checkbox"/> Outsourcing <input type="checkbox"/> Software/IT <input type="checkbox"/> Provider <input type="checkbox"/> Law Firm <input type="checkbox"/> Other (please list)  <b>Position:</b> <input type="checkbox"/> CFO <input type="checkbox"/> Vice President <input type="checkbox"/> Partner, Principal, Owner <input type="checkbox"/> Executive Director <input type="checkbox"/> Consultant <input type="checkbox"/> Director <input type="checkbox"/> Manager <input type="checkbox"/> Supervisor/Coordinator <input type="checkbox"/> PFS Representative <input type="checkbox"/> Patient Access Representative <input type="checkbox"/> Other (please list)  <b>Responsibility:</b> <input type="checkbox"/> Accounting <input type="checkbox"/> Administration/Operations <input type="checkbox"/> Admitting/Access <input type="checkbox"/> Audit <input type="checkbox"/> Benefits <input type="checkbox"/> Budget <input type="checkbox"/> Compliance <input type="checkbox"/> Business Development, Sales, Marketing <input type="checkbox"/> Information Services/Technology <input type="checkbox"/> Managed Care <input type="checkbox"/> Medical Records <input type="checkbox"/> Medicare/Medicaid <input type="checkbox"/> PFS, Patient Billing & Collections <input type="checkbox"/> Reimbursement <input type="checkbox"/> Third Party Administration <input type="checkbox"/> Other (please list)
Florida Sunshine #03	Florida	\$40.00	
Carolina #04	North & South Carolina	\$30.00	
Evergreen #05	Washington State, West of the Mountains	\$30.00	
Gopher #06	Minnesota	\$40.00	
Hawkeye #07	Iowa	\$0.00	
Hawthorn #08	Missouri	\$45.00	
Illinois #09	Illinois	\$25.00	
Inland Empire #10	Washington State, East of the Mountains	\$25.00	
Keystone #11	Central Pennsylvania	\$25.00	
Maryland #13	Maryland	\$25.00	
Mountain West #14	Utah	\$30.00	
New Jersey #16	New Jersey	\$35.00	
Western Reserve #18	Ohio	\$0.00	
Northeast PA #19	North East Pennsylvania	\$30.00	
Rocky Mountain #21	Colorado	\$20.00	
Pine Tree #22	Maine	\$25.00	
Rushmore #23	North & South Dakota	\$0.00	
Western Region #26	Arizona and California	\$0.00	
Virginia #27	Virginia	\$30.00	
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00	
Mid-York #31	New York	\$30.00	
Georgia #33	Georgia	\$30.00	
Connecticut #34	Connecticut	\$35.00	
Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00	
Texas Bluebonnet #40	Texas	\$50.00	
Indiana #42	Indiana	\$25.00	
Wisconsin #44	Wisconsin	\$25.00	
Chennai #49	Chennai, India	\$0.00	
Music City #53	Tennessee	\$35.00	
Michigan #55	Michigan	\$195.00	
Twin States #56	Vermont & New Hampshire	\$25.00	
Massachusetts #57	Massachusetts	\$80.00	

AAHAM Providing Excellence in the Business of Healthcare  
 Certification, Compliance, Leadership Development, Networking, Advocacy



# Twitterverse

 **Chris Snyder** @chrisnyder · 15 Oct 2015  
@AAHAMMember @txaaham @AAHAMIL @snyderron #AHANI2015  
#disneyantics




W56.01XD Bitten by dolphin, subsequent encounter





**ICD-10 or NOT?**

 **EveryICD10** @EveryICD10 · Jan 6  
The dolphin bit you how many times?  
Diagnose yourself at #ICD10 or Not?  
[everyicd10.com](http://everyicd10.com)



 **AAHAM** @AAHAMMember · Jan 12  
New Year's Resolutions & AAHAM: Welcome to 2016! [bit.ly/1UN4Smu](http://bit.ly/1UN4Smu)  
[fb.me/7FWMA5AMA](http://fb.me/7FWMA5AMA)



 **AAHAM** @AAHAMMember · Jan 29  
Certification 2016 - We are ready. Are you?: Well 2016, has arrived and with that comes some changes within ... [bit.ly/1Spq8jm](http://bit.ly/1Spq8jm)

 **NRHA** @ruralhealth · Jan 29  
A recent study published by @Health\_Affairs shows higher rural health IT and meaningful use achievements than urban. [bit.ly/1To8xJt](http://bit.ly/1To8xJt)

Follow AAHAM on Twitter!

 [IL AAHAM](https://twitter.com/AAHAM_IL) - @AAHAM IL 

[National AAHAM](https://twitter.com/AAHAMMember) - @AAHAMMember



Contracted supplier of  
**Amerinet**






APTURFSJFRITYUI **CUSTOMER**  
 VFCMNBCMDLSKASDSERVICE  
 JBCMVXOPVXTYTQYEWREWPSK  
 XLZMX **TECHNOLOGY** BYWKAJ  
 GDKXNMZCUIFM CXVHOGWCZ  
 VMBFIEFIADFLDSFSLEWQERYI  
 UDSNVZVDO **INNOVATION** LM  
 YCUTMZVHOSFOIWRIVNJZVNV  
 P **ORIUQWEBNMVMZVZOUDFYQ**  
 A **URQWIVXMNBVZMBGFEOURP**  
 T **WEUAZTFYELEADERSHIPN**  
 I **MFAPQKAXMZXCVCBUIUEYTL**  
**EXPERIENCE** VBMPDKDICVN  
 NRQEOIOEIOCGJMDGFKGJFPR  
 T **ZIQMNXCVIUTQERESULTS**

*The search stops here.*



**STATE**  
 COLLECTION SERVICE INC  
 800.477.7474  
 statecollectionservice.com



**Denials Prevention**  
**Eligibility Verification**  
**Payment Estimation**  
**Financial Assistant Screening**  
**Authorizations**  
**Medical Necessity**  
**Identity Verification**  
**Pre-Registration Solutions**

866.872.7498 | [www.accuregsoftware.com](http://www.accuregsoftware.com)



**Cirius Group** INC.  
 Results Driven Revenue Cycle Solutions

Cirius Group, Inc. offers a full spectrum of highly efficient software tools for claims, denial, remittance, medical necessity and reimbursement management - all backed by the most responsive customer support in the industry.

**925-685-9300**

*Call us - your business is our business!*

**[www.ciriusgroup.com](http://www.ciriusgroup.com)**

# 2016 Corporate Partners



## 2016 CORPORATE PARTNERS

The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to our chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.



**PLATINUM LEVEL**



<p><b>ARS / Magnet Solutions</b>  <a href="http://www.ar-solutions.biz">www.ar-solutions.biz</a> / <a href="http://www.magnetsolutions.biz">www.magnetsolutions.biz</a>                  Richard J. Rogers - <a href="mailto:richard.rogers@ar-solutions.biz">richard.rogers@ar-solutions.biz</a></p>	<p><b>ParrishShaw</b>  <a href="http://www.parrishshaw.com">www.parrishshaw.com</a>                  Kimberly Wescott - <a href="mailto:kim@parrishshaw.com">kim@parrishshaw.com</a></p>
<p><b>Commerce Bank</b>  <a href="http://www.commercebank.com">www.commercebank.com</a>                  Stephen Daggs - <a href="mailto:Stephen.Daggs@CommerceBank.com">Stephen.Daggs@CommerceBank.com</a></p>	<p><b>Experian Health</b>  <a href="http://www.experianhealth.com">www.experianhealth.com</a>                  Chris Regan - <a href="mailto:chris.regan@passporthealth.com">chris.regan@passporthealth.com</a></p>
<p><b>LynxIT Solutions</b>  <a href="http://www.lynxitsolutions.com">www.lynxitsolutions.com</a>                  Chris Titone - <a href="mailto:ctitone@lynxitsolutions.com">ctitone@lynxitsolutions.com</a></p>	



# 2016 Corporate Partners



## GOLD LEVEL



<b>Avadyne Health</b> <a href="http://www.avadynehealth.com">www.avadynehealth.com</a> Ron Snyder - <a href="mailto:rsnyder@avadynehealth.com">rsnyder@avadynehealth.com</a>	<b>Secure Bill Pay</b> <a href="http://www.securebillpay.net">www.securebillpay.net</a> Terry Hauer - <a href="mailto:terry@securebillpay.net">terry@securebillpay.net</a>
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------



## SILVER LEVEL



Wakefield & Associates	Shirley Mason - <a href="mailto:Shirley.mason@wakeassoc.com">Shirley.mason@wakeassoc.com</a>
Collection Professionals Inc	Greg Himelick - <a href="mailto:cpils1@ivnet.com">cpils1@ivnet.com</a>
RRCA Accounts Management	Kevin Heller - <a href="mailto:rrca@essex1.com">rrca@essex1.com</a>
State Collection Service Inc	Brad Taylor - <a href="mailto:bradt@stcol.com">bradt@stcol.com</a>
Rockford Mercantile Agency	Danielle Miller - <a href="mailto:dani@rmacollections.com">dani@rmacollections.com</a>
Pro Com Services of Illinois	John McGlasson - <a href="mailto:mcglasson.john@pro-comservices.com">mcglasson.john@pro-comservices.com</a>
Managed Care Partners	James Richmond - <a href="mailto:jrichmond@mngdcare.com">jrichmond@mngdcare.com</a>
Cirius Group	Mark Ehnen - <a href="mailto:mark.ehnen@ciriusgroup.com">mark.ehnen@ciriusgroup.com</a>
AccuReg	Scott Dalgety - <a href="mailto:sdalgety@accuregsoftware.com">sdalgety@accuregsoftware.com</a>



## BRONZE LEVEL



eSolutions	Jeremy Underwood - <a href="mailto:junderwood@esolutionsinc.com">junderwood@esolutionsinc.com</a>
AAMS	Mike Dobbs - <a href="mailto:mdobbs@aamsonline.com">mdobbs@aamsonline.com</a>
The Hauge Group	Charlie Cole - <a href="mailto:charliec@thehaugegroup.com">charliec@thehaugegroup.com</a>
Medical Reimbursements of America	Vanessa Haydon - <a href="mailto:vhaydon@mrareresults.com">vhaydon@mrareresults.com</a>
Medical Business Bureau	Randy Gelb - <a href="mailto:rgelb@mbb.net">rgelb@mbb.net</a>
Eagle Recovery	Nancy Vollmer - <a href="mailto:nvollmer@eaglerecovery.net">nvollmer@eaglerecovery.net</a>
Cardon Outreach	David Cartier - <a href="mailto:dcartier@cardonoutreach.com">dcartier@cardonoutreach.com</a>
Med A/Rx	Becky Kinsella - <a href="mailto:bkinsella@medarx.com">bkinsella@medarx.com</a>





# PRO COM SERVICES OF ILLINOIS INC.



*Committed to outstanding performance, with unsurpassed integrity, through personalized service.*



Certified Healthcare Collection Specialists • Receivables Management • Delinquent Account Recovery • Professional Pre-Employment Screening • Professional Tenant Screening • Merged Mortgage Credit Reporting • Consumer Credit Reports

3301 CONSTITUTION DRIVE • SPRINGFIELD, IL 62711 • 217-525-7600 • WWW.PRO-COMSERVICES.COM



## ROCKFORD MERCANTILE AGENCY, INC.

Solutions to your collection needs

68 YEARS OF MEDICAL COLLECTION EXPERIENCE  
"A" RATING WITH BETTER BUSINESS BUREAU  
CUSTOMIZED TO CLIENTS NEEDS

Danielle Miller  
EVP Sales & Marketing  
2502 S. Alpine Road  
Rockford, IL 61108  
800-369-6116

We focus on *financial health*,  
so you can focus on patients.



More than 800 facilities in 46 states rely on Cardon Outreach for our revenue cycle management services because we improve financial health while contributing to a positive patient experience, for more than 20 years and counting.

Eligibility | Early Out | A/R Services  
Third Party Liability | Workers' Comp  
Disability Services (SSI/SSDI)

### CARDON OUTREACH®

800.417.4845  
www.cardonoutreach.com



Medical Business Bureau

1460 Renaissance Dr Suite 400  
Park Ridge, IL 60068  
Cell: 847-528-8207  
Direct: 847-954-4235  
Office: 888-751-0481 ext 235

Fax: 866-515-1298  
[rgelb@mbb.net](mailto:rgelb@mbb.net)

**Randy Gelb**  
Vice President of Business Development

[http://youtu.be/8\\_0Svsi1Cwk](http://youtu.be/8_0Svsi1Cwk)

[www.mbb.net](http://www.mbb.net)

Healthcare Revenue Cycle Management Since 1932

# Corporate Partner Program



## What is American Association of Healthcare Administrative Management (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

Illinois AAHAM conducts several educational conferences each year. Each spring and summer our chapter presents one full day of educational meetings. In the fall, our education session is coupled with the annual Charles Garvin Memorial Golf Outing. The Annual State Institute (ASI), held in December, is spread over a day and half and includes a vendor tradeshow.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at **ALL** educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning **October 27, 2015 and has been extended**. Your investment in our program will provide company recognition for an entire year (January 1, 2016 through December 31, 2016).

**Please note:** An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. For additional information regarding the Illinois AAHAM Corporate Partners program please contact Vanessa Haydon [vhaydon@mrareresults.com](mailto:vhaydon@mrareresults.com) or Ron Snyder at [rsnyder@avadynehealth.com](mailto:rsnyder@avadynehealth.com).

*We appreciate your support of Illinois AAHAM!*





## Illinois Chapter Sponsorship Levels

---

### **PLATINUM (\$1,400)**

- **Annual State Institute Vendor Booth** includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31<sup>st</sup> of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included



### **GOLD (\$900)**

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31<sup>st</sup> of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





## Illinois Chapter Sponsorship Levels

---



### **SILVER (\$750)**

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address



### **BRONZE (\$350)**

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





**YES! I want to be an Illinois AAHAM Corporate Partner!**

Please select your level of sponsorship and complete the information below.

\_\_\_\_\_ **PLATINUM \$1,400** (includes ASI vendor booth & 1 meeting registration)

\_\_\_\_\_ **GOLD \$900**

\_\_\_\_\_ **SILVER \$750**

\_\_\_\_\_ **BRONZE \$350**

\_\_\_\_\_ **ASI VENDOR BOOTH \$600** (includes a complimentary registration)

**Name of organization:** \_\_\_\_\_

**Type of business:** \_\_\_\_\_

**Street address / PO Box:** \_\_\_\_\_

**City / State / Zip:** \_\_\_\_\_

**Contact person & title:** \_\_\_\_\_

**E-mail address:** \_\_\_\_\_

**Telephone #:** \_\_\_\_\_

**Fax #:** \_\_\_\_\_

**Company web address:** \_\_\_\_\_

Please make your check payable to: **Illinois AAHAM**. Send check and completed form to:

Vanessa Haydon, Sponsor Chair – Illinois AAHAM  
6840 Carothers Pkwy Suite 150  
Franklin, TN 37067

Phone: 615-339-4403  
Fax: 615-472-7401  
E-mail: [vhaydon@mrareresults.com](mailto:vhaydon@mrareresults.com)

*Illinois AAHAM thanks you for your support!*





You've got a **Community** hospital to run

**Is your self-pay AR becoming a resource drain?**

**Magnet Solutions Provides:**

- ✓ Increased Cash and Cash-Flow
- ✓ Reduced Bad Debt Expense
- ✓ Increased Patient Satisfaction
- ✓ Optimized Communication Consistency

**Additional Services:**

Presumptive Charity Scoring  
Cash Acceleration Program (CAP)



*“Let us  
Represent  
the Caring  
Face of  
Your  
Community  
Hospital*”

**MAGNET**   
**SOLUTIONS**

**MAGNET**   
**SOLUTIONS**  **ACCELERATED**  
RECEIVABLES SOLUTIONS

*The Receivables People*

# Who's in Charge Around Here ?




# OFFICERS

	<p><b>President</b>  <b>Joshua A. Johnson, CRCS-I,P, CRCP-I</b>          Director of Patient Financial Services          Gibson Area Hospital &amp; Health Services          1120 N. Melvin Street          Gibson City, IL 60926          Tele: 217.784.2612 Fax: 217.784.2645          Email: <a href="mailto:josh_johnson@gibsonhospital.org">josh_johnson@gibsonhospital.org</a></p>	
	<p><b>Chairman of the Board</b>  <b>Kenny Koerner, CRCE-I, MBA</b>          Director of Hospital Revenue Cycle          CGH Medical Center          100 E. LeFevre          Sterling, IL 61081          Tele: 815.564.4407 Fax: 815.626.2896          Email: <a href="mailto:ken.koerner@cghmc.com">ken.koerner@cghmc.com</a></p>	
	<p><b>1st Vice President</b>  <b>Rena Willey, CRCE</b>          Director of Revenue Cycle          Memorial Hospital          P.O. Box 160          Carthage, IL 62321          Tele: 217.357.8696 Fax: 217.357.8697          Email: <a href="mailto:rwilley@mhtlc.org">rwilley@mhtlc.org</a></p>	
	<p><b>2nd Vice President</b>  <b>Chris Bryant</b>          Patient Business Services Manager          Dr. John Warner Hospital          422 W. White Street          Clinton, IL 61727          Tele: 217.935.9571 Fax: 217.937.5262          Email: <a href="mailto:chris.bryant@djwhospital.org">chris.bryant@djwhospital.org</a></p>	
	<p><b>Treasurer</b>  <b>Vanessa Haydon, CPAR</b>          Vice President, Account Management          Medical Reimbursements of America (MRA)          6840 Carothers Parkway, Suite 150          Franklin, TN 37067          Tele: 615.339.4403 Fax: 615.472.7401          Email: <a href="mailto:vhaydon@mrareults.com">vhaydon@mrareults.com</a></p>	
	<p><b>Secretary</b>  <b>Julie Van Pelt, CRCE-I, CRCS</b>          Vice-President of Operations          Avadyne Health          7017 John Deere Parkway          Moline, IL 61265          Tele: 309.277.1547 Fax: 888.260.6020          Email: <a href="mailto:jvanpelt@avadynehealth.com">jvanpelt@avadynehealth.com</a></p>	



# Who's in Charge Around Here ?

# DIRECTORS

	<p><b>Tera Roesch, CRCS-I, CRCS-P</b>                  CBO Coordinator                  Gibson Area Hospital &amp; Health Services                  1120 N. Melvin Street                  Gibson City, IL 60926                  Tele: 217.784.2622 Fax: 217.784.5853                  Email: <a href="mailto:Tera_Roesch@gibsonhospital.org">Tera_Roesch@gibsonhospital.org</a></p>	
	<p><b>C.J. Tonozi, CRCS-I</b>                  Billing Compliance Officer/Auditor                  OSF Healthcare System                  800 NE Glen Oak Ave.                  Peoria, IL 61603                  Tele: 309.308.5962 Fax: 309.308.5972                  Email: <a href="mailto:Clinton.J.Tonozi@osfhealthcare.org">Clinton.J.Tonozi@osfhealthcare.org</a></p>	
	<p><b>Dave Miller</b>                  Director, Client Services                  Experian Health                  1 S 450 Summit Ave Suite 270                  Oakbrook Terrace, IL 60181                  Tele: 630.812.2557 Fax: 630.916.8879                  Email: <a href="mailto:david.miller@passporthealth.com">david.miller@passporthealth.com</a></p>	
	<p><b>Ron Snyder</b>                  Executive Vice President                  Avadyne Health                  7017 John Deere Parkway                  Moline, IL 61265                  Tele: 800.383.6110 Fax: 309.797.9856                  Email: <a href="mailto:RSnyder@avadynehealth.com">RSnyder@avadynehealth.com</a></p>	
	<p><b>Nikki Harper, CRCS-I</b>                  Director, Patient Financial Services                  HSHS Medical Group, Inc.                  P.O. Box 13427                  Springfield, IL 62791                  Tele: 217.391.8565 Fax: 217.528.3189                  Email: <a href="mailto:nikki.harper@hshs.org">nikki.harper@hshs.org</a></p>	
	<p><b>Sarah O'Neal, RHIT, CRCS-I</b>                  Director HIM/Patient Accounts and Privacy Officer                  Memorial Hospital                  PO Box 160                  Carthage, IL 62321                  Tele: 217.357.8625 Fax: 217.357.8697                  Email: <a href="mailto:sonal@mhtlc.org">sonal@mhtlc.org</a></p>	
	<p><b>Meaghan Coward, CRCS-I</b>                  Patient Registration Supervisor                  CGH Medical Center                  100 E Lefevre Rd                  Sterling, IL 61081                  Tele: 815-564-4402 Fax: 815-632-5932                  Email: <a href="mailto:Meaghan.coward@cghmc.com">Meaghan.coward@cghmc.com</a></p>	

I ♥ Donny



# Get To Know Your Board Members



## Dave Miller

Director, Client Services at Experian Health. Currently serving my second term on the IL AAHAM board. This is my first issue as editor of the Lincoln Log.

Hello  
my name is

DAVE

**My Favorite Sports Teams Are...** the Cubs, Bears, Dolphins, Bulls, Blackhawks, Fighting Illini, Bradley Braves and DePaul Blue Demons

## Two Truths and a Lie

1. A friend of mine is the grandson of President Harry S. Truman.
2. Arrived at the Rosemont Horizon so early for a DePaul basketball game the doors were still locked and Hall of Fame Coach Ray Meyer let us in.
3. Once hit a royal flush jackpot playing Let it Ride on the river boat in Clinton, IA.



**I Grew Up In...** Lanark, IL on a 130 acre farm. Population 1500. Located half an hour north of CGH Medical Center in Sterling, IL. It is the hometown of Mary Henson, the wife of former Fighting Illini basketball coach Lou Henson. Lanark was also home to Charles Cotta, the inventor of four wheel drive.

**My Favorite Hobbies Are...** Golf, Fantasy Football, Searching for the best Tailgate Recipes, Exploring Rural America (get off the freeway once in a while people!), Collecting Digital Media (music, movies, TV shows).

**What's on your Playlist?** Boston, Queen, Hootie and the Blowfish, Vintage Trouble, Elvis, Flo Rida, AC/DC, Theory of a Deadman, Kid Rock, Run DMC, Van Halen

**Last Concert I Saw Was....** Paul McCartney at Wrigley Field. I also go see my buddie's cover band LAVA Rock play around Chicago on a regular basis.

**Next Time You See Me Ask Me About...** how I can memorize a list of 20 items in a matter of minutes and recite them forwards and backwards.

Click here and check the bottom of the page to see which one was the lie.



# Get To Know Your Board Members

Hello  
my name is

JOSH


## Josh Johnson

Director of Patient Financial Services at Gibson Area Hospital. This is my third term on the board and my first as Chapter President.



**My Favorite Sports Teams Are...** the Cubs, Fighting Illini, GCMS Falcons, Centennial Chargers

### Two Truths and a Lie

1. Before entering the Healthcare industry in 2010, I had a previous career. I was an IL Master Florist and owned and operated a full-service florist and greenhouse operation in Gibson City, IL for 15 years. I have done over 400 weddings since 1997. I am even an ordained minister and have performed 3 wedding ceremonies to date.
2. On June 27, 2011, I became a Living Donor by donating my right kidney to my Mother, who was enduring life threatening kidney failure. She is now as healthy as I am!! 
3. While at a Cubs game at Wrigley Field, as a kid, I met Harry Caray and he let me sing the 7th Inning Stretch with him!

**I Grew Up In...** Champaign, IL. I was born and raised in Champaign, IL. Home of the University of Illinois, Jarlings Custard Cup, Garcia's Pizza, Bonnie Blair and Allison Krause. I lived there until my 7<sup>th</sup> grade year when my family relocated to Hoopston, IL. I graduated from Hoopston Area High School in 1995 and returned to Champaign the very next day! I am known to my friends as the Illiniguuy...for my love of all things Champaign, Orange and Blue...ILL...INI...

**My Favorite Hobbies Are...** working in my yard...(I love to mow the lawn and landscape), spending time with my family, kids sporting events, hanging out with friends, golf, movies, shopping... (yes, I have a problem), sitting around the fire pit with a nice beverage and sometimes a great cigar!

**What's on your Playlist?** It's diverse...Bing Crosby, Journey, Aerosmith, Adele, Willie Nelson, Johnny Cash, Pink, Michael Buble, Frank Sinatra, Usher...you name it...it's on there!

**Last Concert I Saw Was....**Jason Aldean with Florida Georgia Line...for my daughter's birthday.

**Next Time You See Me Ask Me About...** anything...I have never been accused of being shy and quiet!

Click here and check the bottom of the page to see which one was the lie.



ILLINOIS  
AAHAM

# We are **Experian Health** Driving Opportunity

Two years ago, Experian® acquired Passport Health Communications, Inc. to create an industry giant with market-leading revenue cycle technology and unparalleled data analytics. As of Jan. 1, 2016, we have legally changed our company name to Experian Health.

## REVENUE CYCLE MANAGEMENT

Driven by real-time data and advanced analytics that provide healthcare entities with the insight to make informed business decisions, protect their patients, better understand their financial performance and strengthen the bottom line

## IDENTITY MANAGEMENT

Leveraging patient/member rosters and Experian's expanded consumer demographic data to deliver a differentiated approach to matching, managing and protecting consumer identities

## POPULATION WELLNESS

Identifying situations in which episodic care coordination is needed, match the appropriate cross-continuum care plan to the episode, share the care plan with all the care team participants, and provide visibility and certainty in the plan execution

## PATIENT ENGAGEMENT

Providing patients with tools to settle their bills, manage their accounts, schedule appointments, preregister online and view lab results with a self-service portal

**Contact us today to learn how Experian Health is driving opportunities in healthcare.**

[www.experian.com/health](http://www.experian.com/health)  
[experianhealth@experian.com](mailto:experianhealth@experian.com)

©2016 Experian Information Solutions, Inc. • All rights reserved



# Chapter Excellence

## Let's Shine in 2016

Did you know that there is an award to recognize local chapters for excellence in pursuing the goals of AAHAM? Did you know that Illinois has placed in the top three several times and took home the First Place Award in 2013? Illinois "competes" for this prestigious award against chapters of similar size. We would like to take the top honors again and *you can help*.

We know that you are doing great work on behalf of the chapter and in the state of Illinois. Let's get credit for that effort!

The application is based on fiscal year which begins July 1 and ends June 30<sup>th</sup>. Be on the lookout for any activities you can submit to us throughout the year. You don't have to wait to send in your materials. In fact, it's better if you send things in all year long!

What types of activities can you submit?

- Authoring an article for the National AAHAM Journal.
- Attending national AAHAM programs—that includes webinars, ANI, etc.
- Recruiting National members—we get credit for new and retained members.
- Projects related to 3<sup>rd</sup> Party Payer issues at National or Local.
- Presenting to non-AAHAM groups or organizations as a member of AAHAM (include your AAHAM membership in your bio) These can include be community or civic presentations where you speak about health care management topics.
- Presenting to another AAHAM chapter.
- Conducting a study session to prepare individuals or a group for AAHAM certification.


Generally, you'll need to describe for us what you did, when you did it, who was there and provide supporting documents---a copy of a program agenda, an email announcement of a webinar, an email of a study session with agenda sent to participants. We can help you with specifics. Please send materials to Rena Willey at [rwilley@mhtlc.org](mailto:rwilley@mhtlc.org) or Julie VanPelt at [jvanpelt@avadynehealth.com](mailto:jvanpelt@avadynehealth.com).

If you have any questions about any activities and what might be eligible, please do not hesitate to reach out to Rena or Julie.

Let's Shine in 2016!

Julie VanPelt  
Co-Chair Chapter Excellence





# It's time someone took care of you.

You need a financial specialist who understands the healthcare industry. The Commerce Bank Healthcare Team can help you use innovative financial solutions and best practices to overcome challenges and bring results to your bottom line. Interested in learning more? Call us!

We ask, listen and solve.



**Commerce Bank**  
Member FDIC

[commercebank.com](http://commercebank.com) / 309.999.3340

# Payer Roundup

The U.S. Department of Health and Human Services has updated the federal poverty level (FPL) guidelines.

The new guidelines can be found in the January 25, 2016 Federal Register at <https://www.gpo.gov/fdsys/pkg/FR-2016-01-25/pdf/2016-01450.pdf>

- \$11,880 for individuals
- \$16,020 for a family of 2
- \$20,160 for a family of 3
- \$24,300 for a family of 4
- \$28,440 for a family of 5
- \$32,580 for a family of 6
- \$36,730 for a family of 7
- \$40,890 for a family of 8



To: **Participating Hospitals: Chief Executive Officers, Chief Financial Officers, and Patient Accounts Managers**

Date: January 6, 2016

Re: **New Inpatient and Outpatient DRG Grouper Versions and Updates to Hospital Reimbursement Components Effective January 1, 2016**

<http://www.illinois.gov/hfs/MedicalProviders/notices/Pages/prn160106a.aspx>





## 2016 Calendar of Events

- March 4, 2016 [Webinar](#) - Certification - Time TBD - Julie Van Pelt - Avadyne Health
- March 11, 2016 [Webinar](#) - Insurance 101 - 11:30 AM - 1:00 PM - Jeff Bramschreiber - Wipfli
- April 20, 2016 Board Meeting - [Par-A-Dice Casino and Hotel](#) - East Peoria, IL  
 April 21, 2016 Joint HFMA/IL AAHAM Meeting - [Par-A-Dice Casino and Hotel](#) - East Peoria, IL - Register
- April 25-26, 2016 [National AAHAM Legislative Day](#) - Washington, D.C.
- May 18, 2016 Webinar - Revenue Cycle Topics
- June 8, 2016 Board Meeting - Venue TBD - Bloomington, IL  
 June 9, 2016 Summer IL AAHAM Meeting - Venue TBD - Bloomington, IL
- June 2016 Webinar - Certification - Date TBD
- August 2016 Webinar - IL Medicaid - Date TBD
- September 15, 2016 Board Meeting - Location TBD - [Galena, IL](#)  
[Charles Garvin](#) Annual Golf Outing - [Eagle Ridge Golf Course](#) - [Galena, IL](#)  
 Downtown Galena Social Outing TBD
- September 16, 2016 Fall IL AAHAM Meeting - [Eagle Ridge Resort](#) - [Galena, IL](#)
- October 5-7, 2016 [AAHAM ANI](#) - [Caesar's Palace](#) - [Las Vegas, NV](#)
- October 2016 Webinar - Certification - Date TBD
- November 2016 Webinar - Liability/MVA - Date TBD
- NEW DATE** November 30, 2016 Board Meeting - [Holiday Inn and Suites](#) - East Peoria, IL  
 December 1-2, 2016 IL AAHAM ASI - [Holiday Inn and Suites](#) - East Peoria, IL





**NANCY VOLLMER**  
VP Sales & Marketing

2601 WEST FORREST HILL AVENUE  
PEORIA, IL 61604-1812

P 309.272.4501  
T 800.906.3210  
F 309.272.1400  
M 309.258.2424

[nvollmer@eaglerecovery.net](mailto:nvollmer@eaglerecovery.net)

[www.eaglerecovery.net](http://www.eaglerecovery.net)

## Automated Accounts Management Services

*Solutions that Pay!*

*"Specializing in Bad Debt Second Placements"*

**Contact:**

Luke Gruber  
Phone: (515) 225-0525  
[lgruber@aamsonline.com](mailto:lgruber@aamsonline.com)

Mike Dobbs  
Phone: (515) 231-1732  
[mdobbs@aamsonline.com](mailto:mdobbs@aamsonline.com)

AAMS  
4800 Mills Civic Parkway, Suite 202  
West Des Moines, IA 50265  
Phone: (877) 770-5252  
[www.aamsonline.com](http://www.aamsonline.com)

**Professionalism Accountability Integrity Dedication**

The  
**HAUGE****GROUP**  
Solutions, Service, Synergy.

**Early-Out & Bad Debt Collections**

Solutions, Service, Synergy

[www.thehaugroup.com](http://www.thehaugroup.com) 800.284.3131

**MRA**

Medical Reimbursements of America



**AcciClaim**

PEER REVIEWED  
by HFMA

**Specialty Reimbursement.  
Focused Results.**



**Integrity**

by MRA

Veronica Modricker, VP Business Development  
[vmodricker@mraresults.com](mailto:vmodricker@mraresults.com) | (309) 912 - 0480  
6840 Carothers Parkway, Suite 150 | Franklin, TN 37067



What I wouldn't give to stretch my legs for five minutes.



The Lincoln Log magazine is published four times annually by the AAHAM Illinois Chapter to update the membership regarding chapter and national activities as well as to provide information useful to healthcare administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the AAHAM Illinois Chapter, the National AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor is prohibited. © Copyright 2007.



# The Lincoln Bedroom

The Lincoln Bedroom is where we wrap things up for this issue before turning in for the night. I hope you enjoy the new format. Feel free to send me your feedback. I'd love to hear what you think. Maybe we'll even publish your comments in a future issue.

2016 is gonna be a [great year for AAHAM](#). We currently have 7 webinars scheduled. Holy education Batman! We kick off the year with our first meeting at one of everyone's favorite venues, the [Par-A-Dice Casino and Hotel](#) in East Peoria, IL. Our fall meeting last year was held in [Galena, IL](#) and was met with rave reviews. We are returning there this year to the beautiful [Eagle Ridge Resort and Golf Club](#).

Please join us for a wonderful day of golf and we're working on some sort of social event in downtown Galena as well. We are also inviting the neighboring

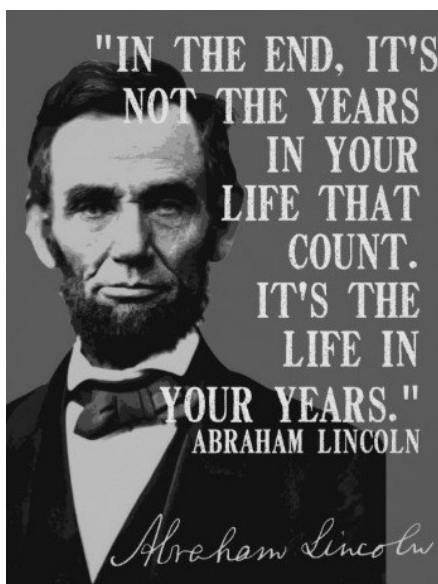
chapters from Iowa, Wisconsin and Minnesota. We believe this fall meeting is going to become a real showcase event for us.



It's been real, but I've gotta bounce. I'm meeting with my

designer about a Cub's World Series tattoo. Too soon? Can't wait to see you all at the April meeting!  
**#MoreJohnCurrier**

## Lincoln



## Quote-o-Matic

IL AAHAM Lincoln Log Editor

Dave Miller  
IL AAHAM Board Member



 [david.miller@passporthealth.com](mailto:david.miller@passporthealth.com)

 [Facebook Page](#)

 [LinkedIn Page](#)

 [Twitter - IL AAHAM](#)

 [Twitter - National AAHAM](#)

