

THE LINCOLN LOG

American Association of Healthcare Administrative Management Illinois Newsletter



ASI

2016

2016 ASI Special Edition

I hope you were able to join us for our 2016 Annual State Institute (ASI). This is our signature event for the year and it checked a lot of boxes.

Great Education

Vendor Booths

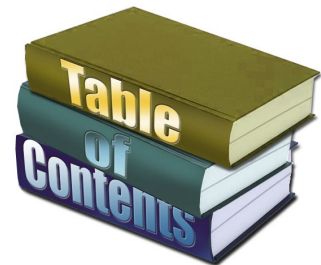
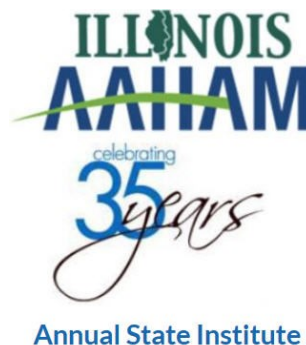
Networking

Dinner Banquet

35th Anniversary of IL AAHAM

Raffle and Charity Auction

Live Music



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President's Message

Greetings AAHAM Friends! Please join me in wishing IL AAHAM a Happy 35th Anniversary! Wow! 35 years!! What a milestone for our chapter!

Our 35th Annual State Institute was Nov. 30th-Dec. 2nd at the Holiday Inn and Suites Conference Center in East Peoria, IL. What a FANTASTIC event! The venue is an outstanding location. We were honored to have most of our National Executive Board of Directors join us as we celebrated our 35th year. National President John D. Currier, 2nd Vice-President, Amy Mitchell, Treasurer, Kenny Koerner, and Secretary, Bill Carlson were all present. (We missed you Vicki and Lori!) In addition, we had several National Committee Chairs join us...Kate Clark, Education Committee Chair, Doris Dickey, Certification Committee Chair, Rick Rogers, Government Relations Committee Chair and Mike Dobbs, Chapter Development Committee Chair.

Our Educational sessions were top notch! We were pleased to offer you Jonathon Smelley from Cardon Outreach discussing Social Security Disability. Kate Clark from Mosaic Healthcare Strategies presented Common Denominator Communication. Michael Ford from MRA presented Revenue Cycle Reimbursement topics. Paul Miller, our Man in Washington DC, presented our annual Washington Updates. Sandy Kraiss from IL Health and Hospital Association joined us again to discuss IL Governmental Updates. And we were pleased to introduce Laurie Guest, Professional Speaker and Trainer, presenting Life in the Fast Lane. I want to personally thank each of the speakers for joining us and supporting IL AAHAM with outstanding education! Many of them traveled a great distance to be with us and we are grateful.

We were very proud to recognize 11 first time attendees!

The President's Reception and 2nd Annual John D. Currier Banquet was a success! The food was top-notch! We had several past Presidents and Garvin Award winners present to celebrate with us. John Currier presented a National Update and assisted us in drawing the winners of the Vendor give-a-ways! To end the evening, we celebrated in style with [Libido Funk Circus](#), Chicago's Premiere Party Band! Wow, can you all dance! What a party!

As always, IL AAHAM gives generously! I am proud to say that we set a new record at our silent charity auction this year, raising over \$3600 for the [Central Illinois Alzheimer's Association](#)!! Thank you to all who donated items for the auction and to all who purchased tickets! Without your generosity this would not have been possible!

I want to take a moment to thank all of our Corporate Partners and Vendors for all you do to support IL AAHAM throughout the year, but especially at our ASI. Thank you!! We could not do it without you!

A special thank you to the IL AAHAM Board members that assisted me in planning our ASI! Well done. Thank you for your time and dedication to IL AAHAM.

As we look forward to the coming months, I want to remind you that we are in full swing with our Membership Renewal campaign and our Corporate Partners Sponsorship campaign for 2017. You will find more information about each on our website and in this publication of the Lincoln Log. I encourage everyone to get their memberships renewed ASAP! I encourage anyone that is not a member to join! You won't regret becoming part of one of the Nation's leading Revenue Cycle Organizations! The opportunities afforded through AAHAM are endless.

Your IL AAHAM Board will meet in January to set the calendar of events for 2017! Stay tuned for dates of our meetings and NEW robust Webinar Series! We are excited to see what 2017 has in store for our members!

Finally, I want to personally wish each and every one of you a heartfelt Merry Christmas. May you all be blessed with the gift of precious time to spend making memories with family, friends and loved ones this Holiday Season!

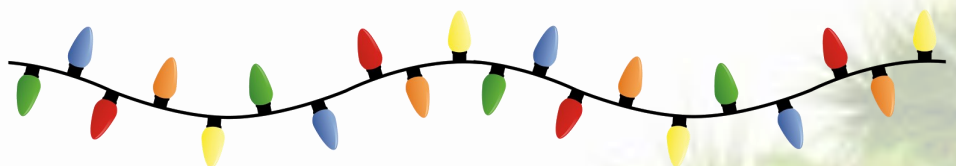
Merry Christmas and Happy New Year!

Yours in AAHAM-

Joshua



Joshua Johnson, CRCP-I



National AAHAM Legislative Day May 1-2, 2017

[Click here to download brochure](#)



AAHAM ANI
Opryland Resort
Nashville, TN
October 18-20, 2017



Upcoming Webinars

At the 2016 ASI, IL AAHAM President Josh Johnson discussed his plan to meet the increasing demand for providing more education via webinars. His goal is to provide at least one webinar per month throughout 2017. Following our Board planning session at the end of January we will provide a 2017 Calendar of Events, including the dates for our regular meetings and an outline of our webinar plans. National AAHAM also provides a strong schedule of webinars throughout the year and we will keep you informed on those as well.

Topic: 10 Best Practices for Payer Contracting: A Roadmap for Successful Negotiations

When: WEDNESDAY, January 11, 2017 1:30pm - 3:00 PM EDT

Speaker: Steve Selbst, CEO of Healthcents, Inc

To make sure we have space for you, payment must be received on or before January 4, 2017. You will receive your confirmation and handouts via email by January 9, 2017.

[Click here to download the full description and printable order form.](#)

[Online Member Registration](#)

[Online Nonmember Registration](#)

National AAHAM

Topic: Building Your Team: the Battle for Revenue Cycle Talent

When: WEDNESDAY, February 15, 2017 1:30pm - 3:00 PM EDT

Speaker(s): Tony Spagnolo, Revenue Cycle Product Leader at Medix

To make sure we have space for you, payment must be received on or before February 8, 2017. You will receive your confirmation and handouts via email by February 13, 2017.

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Trump's Health-Care Vision Takes Shape With New Agency Heads

Health-care groups are praising President-elect Donald Trump's selection of an HHS secretary with hospital experience, the first since 1989, which is seen as a potential boon to the industry even amid worries from patient advocates.

But under Rep. Tom Price (R-Ga.) as proposed HHS secretary, the nomination of Seema Verma as new CMS head could be a harbinger of things to come. The contrast between an HHS secretary who has advocated for immediate repeal and replacement of the Affordable Care Act with a CMS administrator who implemented Medicaid expansion in Indiana, with conservative limitations, could mean in-fighting over who will take the reins on the top Republican priority of overhauling health care.

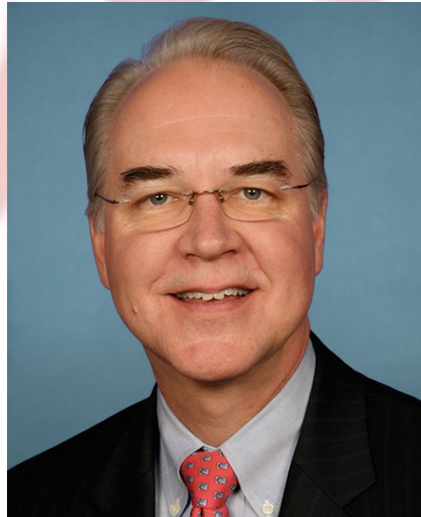
The Senate must confirm both for the positions.

"We may see some little power struggles or policy struggles," Lloyd Bookman, founding partner of health-care law firm Hooper, Lundy & Bookman in Los Angeles, stated.

Whatever form changes take, the picks together indicate a Trump administration's vision of moving toward bare-bones health coverage under entitlement programs, he said.

That would reverse course from the goals of President Barack Obama's hallmark law that extended need-based health insurance coverage through premium-assisted exchanges and, in many states, expanded the Medicaid program to individuals whose income is up to 133 percent of the federal poverty level.

The plan taking shape is to shift "costs from



Tom Price (R-GA)

the federal government to states, to move benefits from low-income people to high-income people and to basically move away from government regulation and oversight," Timothy Jost, Washington and Lee University School of Law professor, explained.

The priority is a doctor-centric approach, in keeping with provisions Price has pushed during his time as a legislator and heading the House Budget Committee.

Price, an orthopedic surgeon, has aggressively opposed Obamacare and proposed legislation that would dismantle it, as well as a 2015 bill that would have replaced it with a new system.

He supports creating health-savings accounts and offering age-adjusted, fixed-dollar tax credits for health insurance assistance, including additional tax credits for beneficiaries of Medicare and Medicaid who choose to leave the rolls behind for private insurance. He has also backed plans from

Republican leadership to privatize Medicare, change payments to allow doctors to bill patients beyond the program's reimbursement and limit medical malpractice lawsuits.

Verma's track record in Indiana includes extensive work on state waivers that offered measured Medicaid coverage to thousands of newly eligible beneficiaries. The waivers incorporated requirements for "personal responsibility" including cost sharing and tiers based on such factors as medical frailty, concepts that analysts said could be extended to the Medicaid program in all states. She has supported the idea of using Medicaid as a temporary program, rather than an extended, broad-based one.

The CMS has continually rejected work-requirement options for Medicaid eligibility, but that might change. As administrator, Verma wouldn't be working on waivers; she would be issuing them.

Ultimately, millions of Americans the ACA aimed to cover will likely lose health insurance, Jost said. And there won't be much of a safety net for low-income patients to fall back on.

Bookman agreed, noting that the net result of a Price-Verma leadership would be a "lack of real meaningful coverage over time," with an eventual backlash to insure more vulnerable patients. "This is going to be a rocky road for a while—not just a couple years but a while being four, eight, 12 years."

Though there will likely be modifications to some of these ideas over time, he said, there will still be a move toward a market-driven health-care approach that will shift payment responsibility.

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Trump's Health-Care Vision Takes Shape With New Agency Heads

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"We'll see more and more of the burden being shifted to hospitals, particularly inner-city rural hospitals that treat a lot of poor people in trouble... as people buy insurance coverage that has high deductibles and perhaps bare-bones catastrophic coverage," Bookman said.

Verma's nomination reinforces the notion there will be a greater emphasis on flexibility in Medicare and Medicaid in a Trump administration, assuming she gets confirmed, Fred Bentley, with the Washington-based consulting firm Avalere Health, stated. Bentley is vice president of Avalere Health's Center for Payment & Delivery Innovation.



Seema Verma

In particular, eyes will be on how the CMS uses its Center for Medicare and Medicaid Innovation (CMMI), which has broad authority to experiment with different payment and delivery models, Bentley said. Verma's work has primarily has been in the

Medicaid program, where she's focused on getting Section 1115 waivers for Indiana's Medicaid program, stated.

As for Medicare, her background suggests she may use the CMMI to test payment models built around providing premium support to beneficiaries or to encourage greater enrollment in Medicare Advantage plans, Bentley said.

Additional flexibility could be a boon for the health-care industry, organizations said, energized by the idea of having one of their own heading the HHS.

"We feel both of these nominees will be proactive voices that most importantly understand the health-care system, and in Mr. Price's case, his role as ortho surgeon actually delivering care and understanding the rehabilitation process I think is going to add some insight and uniqueness in that role we've not had the opportunity to experience in the past," Clifton Porter, American Health Care Association Government Relations senior vice president, said in a media phone call Nov. 29. "At the end of the day it's all about quality." He added that achieving quality outcomes would "ultimately save costs to the system in aggregate."

And America's Essential Hospitals, which represents many of the types of safety-net hospitals Bookman said would bear the brunt of the change, said in a statement that it was "pleased."

"Particularly noteworthy about both nominees is their experience caring for low-income and other vulnerable people, shaped

by their work at hospitals with a safety net role—essential hospitals," Bruce Siegel, president and CEO of America's Essential Hospitals, said in a statement. "We look forward to working with Price and Verma to ensure essential hospitals can sustain their commitment to those in need and to underserved communities."

Other industry groups, such as America's Health Insurance Plans, praised the decision as a chance to reduce health-care costs by promoting competition and spur medical innovation.

Trump has chosen wisely in Verma, Susan Jo Thomas, executive director of Covering Kids & Families of Indiana, told Bloomberg BNA. Covering Kids & Families is a not-for-profit organization dedicated to ensuring Hoosiers have access to health-care coverage.

Verma's work with both the Healthy Indiana Plan (HIP) and HIP 2.0 has had a dramatic effect on the number of residents having health-care coverage, Thomas said. The un-insurance rate for the state is now in the single digits, she said, an improvement that would have seemed all but impossible years ago.

Before Indiana's Medicaid expansion, Thomas said, her work could be heartbreaking because her organization was forced to turn away individuals who didn't qualify for existing federal and state programs and couldn't afford private health insurance, leaving them with no coverage. Through HIP, and the later HIP 2.0, she said her organization is now able provide coverage to many individuals for the first time.

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Thomas said while HIP 2.0 requires cost sharing, nearly 100 percent of those applying ultimately enroll for coverage. She said the biggest hurdle to enrolling more individuals is reaching individuals, particularly those in rural areas.

Thomas said she has worked with Verma, both in negotiations and in the same office. What the CMS will be getting, she said, is a practical thinker.

Thomas added that her job with Covering Kids & Families is to be the "squeaky wheel" to Indiana government, telling it what parts of state programs don't work. She said Verma and the Pence administration listened to her complaints and looked for solutions. They never took an adversarial position, she said, but instead chose to work through problems.

Doug Leonard, president of the Indiana Hospital Association, issued a statement commending Verma's nomination. He said she understands the importance of coverage to those served by programs like Medicare and Medicaid and has a "truly transformational vision" for health care.

Republican members of Congress, who have advocated for ways to reduce government spending on federal programs such as Medicare and Medicaid, lauded Price and Verma.

House Speaker Paul Ryan (R-Wis.) referred to Price as an "absolute perfect choice," and Senate Finance Committee Chairman Orrin Hatch (R-Utah) called Verma someone whose "strong health policy background will benefit

the reform effort at CMS, a mammoth agency whose responsibilities ballooned under President Obama and his health law."



House Speaker Paul Ryan (R-WI)

But that doesn't mean they will allow the new agency heads to take the lead. Kevin McCarthy (R-Calif.) told reporters on the Hill Nov. 29 that the House will look to Ryan's Better Way agenda to guide replacement plans, not Price's repeal and replace bill. Price was part of developing Better Way and he'll be part of planning the path forward for replacement, McCarthy said, but there will be collaboration.

Democrats, however, strongly disavowed the appointments, with many repeating that they were ready to fight the leadership choices that threaten to cut insurance for both middle-class and most vulnerable citizens.

Sen. Charles Schumer (D-N.Y.) told reporters he's urging his fellow Senate Democrats to try to block Price's nomination, which he

equated on Twitter to "asking a fox to guard the hen house." He said Price will privatize Medicare and harm seniors. He believes he can get enough Republicans to support the block and stop Price's nomination.

White House Press Secretary Josh Earnest in a Nov. 29 briefing said the proposals from the incoming leadership should be weighed against the successes of the ACA. He pointed to figures showing an insured rate of 91.9 percent of Americans; ACA achievements in slowing a "rapid growth in healthcare costs," including employer-based health insurer premiums; and Congressional Budget Office projections that the law would reduce the deficit by \$3 trillion in next 20 years.

"So that certainly sets a pretty high bar for evaluating the budget impact of a proposal from the other side, but that is an important metric, one that Republicans have long prioritized," he said. "And if and when they put forward their own proposal, it should be measured against the kind of progress that the country has made under Obamacare."

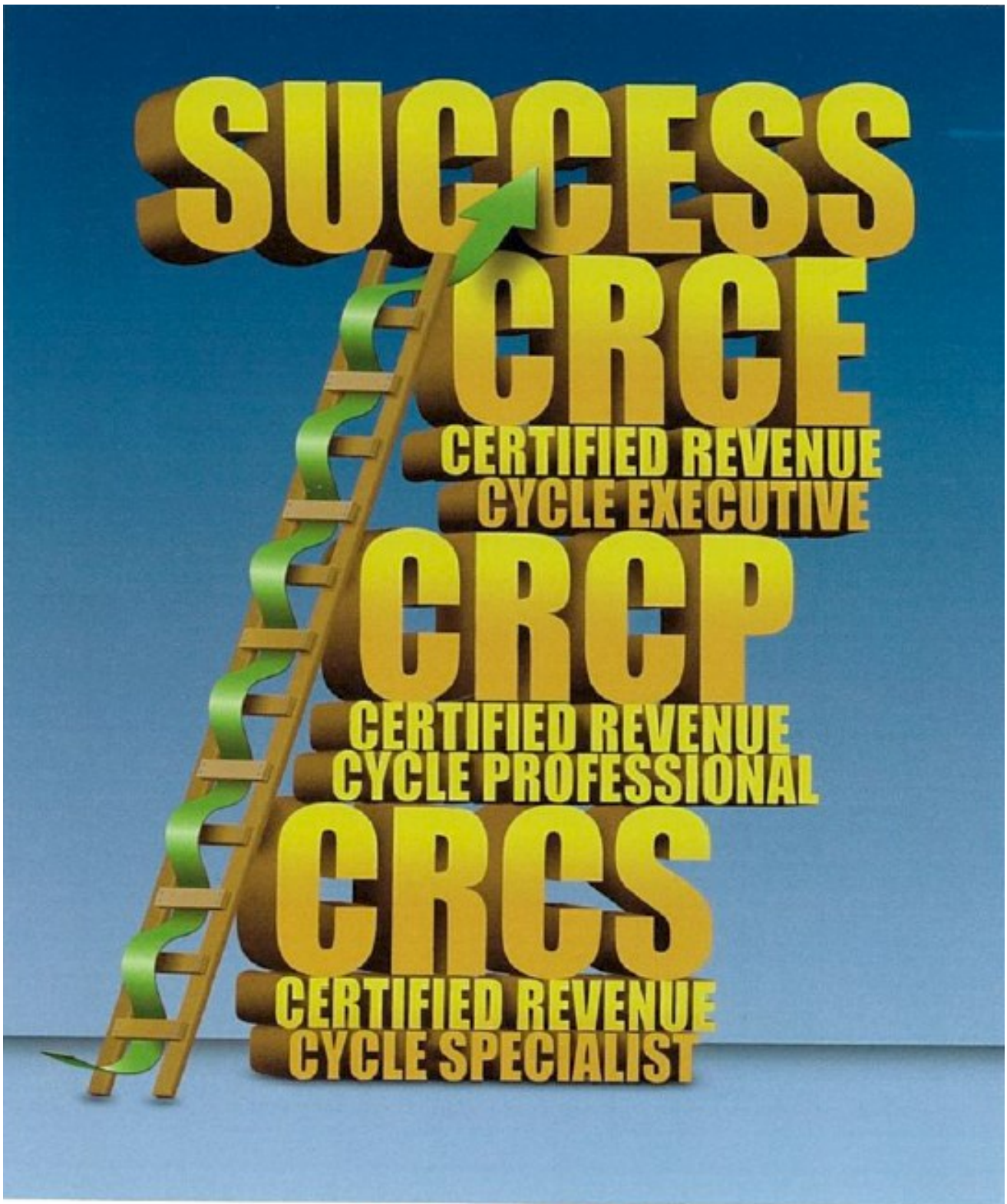


Sen Charles Schumer (D-NY)

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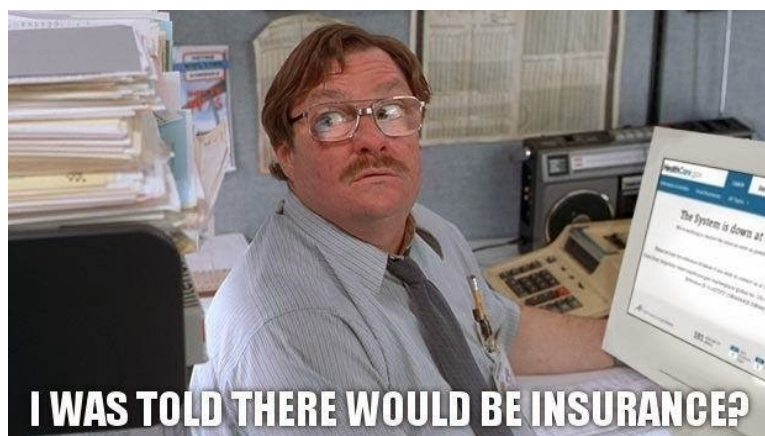
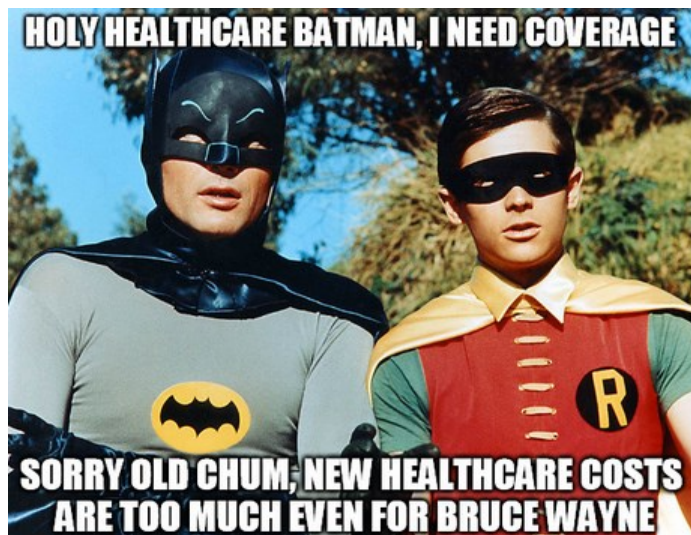
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AAHAM 2016 ASI

Josh Johnson



First-Timers



Kate Clark



Jonathan Smelley



Michael Ford



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Sandy Kraiss



Central Illinois Alzheimer's Association



Laurie Guest



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Treasurer's Report

2016 3rd Quarter Summary

American Association of Healthcare Administrative Management		
IL CHAPTER - GENERAL FUND		
STATEMENT OF INCOME AND EXPENSES (CASH BASIS)		
For the Period of: 7/1/2016 to 9/30/2016		
TOTAL INCOME	4,929.24	
TOTAL EXPENSES		11,831.33
NET INCOME/LOSS		6,902.09
BANK BALANCE BEGINNING OF PERIOD	39,526.81	
BANK BALANCE END OF PERIOD	33,609.98	



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- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year).
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars).
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Membership Directory.** An online Illinois AAHAM Membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to The Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter interaction.

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2017 APPLICATION FOR NATIONAL MEMBERSHIP

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EMPLOYER/ORGANIZATION NAME: _____

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PHONE: _____ FAX: _____ LOCAL CHAPTER: _____

E-MAIL ADDRESS: _____ WEBSITE: _____

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CITY: _____ STATE: _____ ZIP: _____ HOME PHONE: _____

How did you hear about AAHAM? Colleague Publication Website LinkedIn

If referred by AAHAM member, please give name: _____

Membership Type: National Member Student Member

NATIONAL MEMBERSHIP - The fee to become a National member is \$199. If you join anytime between July 1st and August 31st, the dues are \$155 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$240 for the rest of the current year and all of the following year.
STUDENT MEMBERSHIP - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). To qualify for student membership you must currently be taking 6 credit hours per semester and submit proof with this application. Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

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LOCAL DUES: _____
TOTAL ENCLOSED: _____

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Local Chapters: AAHAM has 32 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues
Nebraska Aksarben #01	Nebraska	\$0.00
Florida Sunshine #03	Florida	\$40.00
Carolina #04	North & South Carolina	\$30.00
Washington Evergreen #05	Washington State, West of the Mountains	\$30.00
Minnesota Gopher #06	Minnesota	\$40.00
Iowa Hawkeye #07	Iowa	\$0.00
Missouri Hawthorn #08	Missouri	\$45.00
Illinois #09	Illinois	\$30.00
Washington Inland Empire #10	Washington State, East of the Mountains	\$25.00
Pennsylvania Keystone #11	Central Pennsylvania	\$25.00
Maryland #13	Maryland	\$25.00
Utah Mountain West #14	Utah	\$30.00
New Jersey #16	New Jersey	\$40.00
Ohio Western Reserve #18	Ohio	\$0.00
Northeast PA #19	North East Pennsylvania	\$30.00
Colorado Rocky Mountain #21	Colorado	\$20.00
Maine Pine Tree #22	Maine	\$25.00
North/South Dakota Rushmore #23	North & South Dakota	\$0.00
Western Region #26	Arizona and California	\$0.00
Virginia #27	Virginia	\$30.00
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00
New York Mid-York #31	New York	\$30.00
Georgia #33	Georgia	\$30.00
Connecticut #34	Connecticut	\$35.00
Pennsylvania Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00
Texas Bluebonnet #40	Texas	\$50.00
Indiana #42	Indiana	\$25.00
Wisconsin #44	Wisconsin	\$25.00
Chennai #49	Chennai, India	\$0.00
Tennessee Music City #53	Tennessee	\$35.00
Vermont & New Hampshire Twin States #56	Vermont & New Hampshire	\$25.00
Massachusetts #57	Massachusetts	\$80.00

Please Check the Appropriate Codes in Each Category Below

Years in Healthcare:
 0-5 6-10 11-20 21-25 25+

Certification:
 CHAM (NAHAM) CHFP (HFMA)
 FHFMA (HFMA) CHCS (ACA)
 Other (please list)

Employer Type:
 Vendor/Corporate Partner Billing
 Collection Agency Consulting
 Outsourcing Software/IT
 Provider Law Firm
 Other (please list)

Position:
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 Partner, Principal, Owner
 Executive Director
 Consultant
 Director
 Manager
 Supervisor/Coordinator
 PFS Representative
 Patient Access Representative
 Other (please list)

Responsibility:
 Accounting
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What is American Association of Healthcare Administrative Management (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at **ALL** educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning October 24, 2016 and **has been extended**. Your investment in our program will provide company recognition for an entire year (January 1, 2017 through December 31, 2017).

Each sponsor receives complimentary meeting registrations to be used by your representative or given to a non-member IL provider.

Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. For additional information regarding the Illinois AAHAM Corporate Partners program please contact Vanessa Haydon vhaydon@mrareresults.com or Ron Snyder at rsnyder@avadynehealth.com.

We appreciate your support of Illinois AAHAM!





Illinois Chapter Sponsorship Levels

PLATINUM (\$1,400)

- **Annual State Institute Vendor Booth** includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included



GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





Illinois Chapter Sponsorship Levels



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address



BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

_____ **PLATINUM \$1,400** (includes ASI vendor booth & 1 meeting registration)

_____ **GOLD \$900**

_____ **SILVER \$750**

_____ **BRONZE \$350**

_____ **ASI VENDOR BOOTH \$600** (includes a complimentary registration)

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Contact person & title: _____

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Who's in Charge Around Here ?

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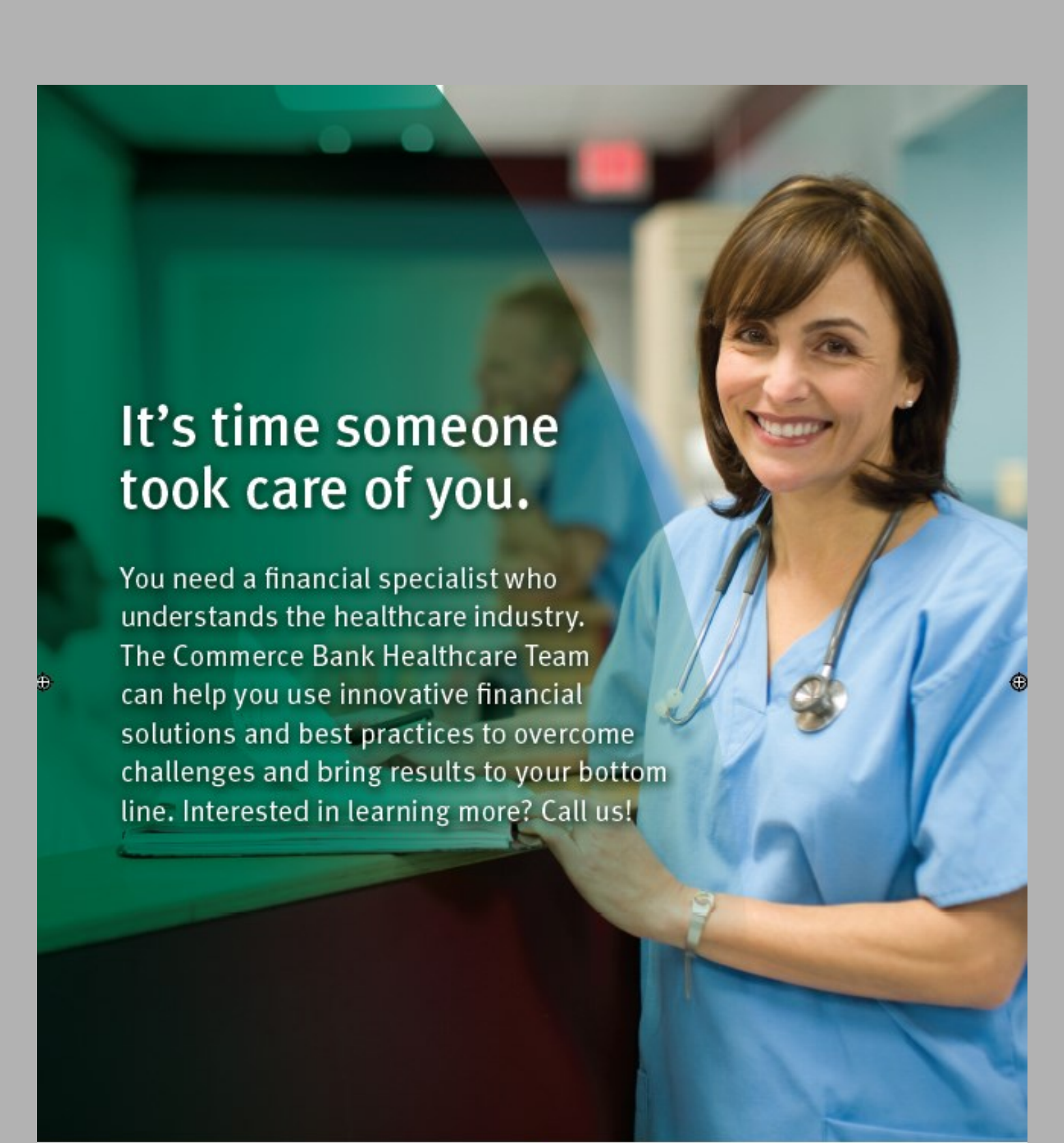
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The Lincoln Bedroom

The Lincoln Bedroom is where we wrap things up for this issue before turning in for the night.

Where has the year gone?! Thank you to all our AAHAM members out there. It's been another great year of education, motivation and networking.

It was another great ASI and fantastic celebrating the chapter's 35th anniversary. Thank you to our founding members for making it all possible.

I trust you value your AAHAM membership and hope you encourage your colleagues to join us at a meeting. Please let us know how we can improve and make the experi-

ence even more valuable.

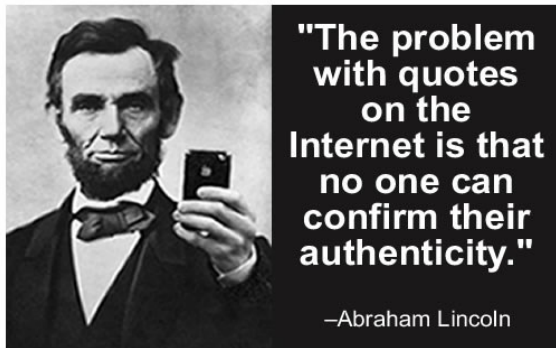
Josh outlined at ASI his vision for the future of IL AAHAM and how we will embrace the younger members and focus more on webinars, social media and other methods of engaging our membership.



Thank you for all the positive feedback on the revamped look of the Lincoln Log.


#MoreJohnCurrier


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Quote-o-Matic


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