

THE LINCOLN LOG

American Association of Healthcare Administrative Management Illinois Newsletter



FEBRUARY

2017

STRAIGHT OUTTA GETTYSBURG



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**PARENTAL
ADVISORY
AWESOME CONTENT**

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President's Message

Hello AAHAM Friends!

This edition of the Lincoln Log is in dedication of its namesake, 'Ole Honest Abe! Abraham Lincoln would have been 208 years old on February 12, 2017! Happy Birthday Mr. President.

It continues to be a busy time for IL AAHAM! Springtime is just around the corner. The Board of Directors met on January 28, 2017 in East Peoria for an all-day planning and strategy meeting. We gathered to plan the entire IL AAHAM year of events.

Mark your Calendars! The spring meeting will be April 19th at the Peoria Riverfront Museum, Peoria, IL! We are looking to shake things up a bit and host our meeting at a NEW location! We are planning a Payor Panel, Revenue Cycle Roundtable and presentations on Revenue Cycle functions, start to finish! Watch for the e-mail invitation and full meeting details soon!

In addition, you will want to mark your calendars for our fall meeting and Charles Garvin Golf Outing, which will be at the Den in Bloomington, IL, September 21-22. For all you non-golfers, we are also planning some activities for socializing that you will love!

Our ASI will of course be back in East Peoria at the Holiday Inn and Suites Conference Center, November 29 through December 1, 2017.

You might notice the absence of a summer meeting. This is by design. We are trying some new things this year. We are going to try piloting a new "education roadshow" by taking the educational opportunities to a member provider location and hosting a morning and repeat afternoon session for staff on-site! Stay tuned as we trial this new format...we think it will be very successful. It affords the opportunity to take education to the hands of front line staff who cannot always get away from their facility to attend our quarterly meetings.

The next new opportunity we are unveiling is a monthly webinar series! We aim to provide one low-cost webinar each month. We are busily planning the entire year and will send out the details for each date and topic very soon! The first webinar will be March 28! Medicare Secondary Payer Regulations as applicable to Accident Claims! \$25 per line! Online registration will open next week!

I recently returned from the President's Meeting and National AAHAM Board meeting in Nashville, TN. National AAHAM announced some very exciting news this year! Student memberships are FREE! That is right, you heard me, FREE! Exciting news as we continue our membership campaign and look to offer all the educational opportunities AAHAM has to offer! National AAHAM has also announced that all Certification Webinars will be FREE in 2017! You will not want to miss this outstanding opportunity as you prepare for certification.

National AAHAM Legislative Day is rapidly approaching. The event will be on May 1-2, 2017 in Washington DC. Our issue will be Observation Stays denying Medicare Beneficiaries access to skilled nursing care. This is an issue that affects each of us and I encourage all of you to join us on the Hill and help get our voice heard. You can register online at www.aaham.org.

We will be making some new improvements to our own IL AAHAM website in the coming months. Be on the lookout for new and exciting features at www.illinoisaaaham.com.

My final thought is Membership! If you have not renewed your current IL AAHAM Membership, I encourage you to do so ASAP! The benefits of being an AAHAM member are too numerous to mention and now is the time to renew. Do not let the opportunity of being part of the Nation's most active and prestigious revenue cycle organization slip by. Renew today! Do you know someone that would benefit from all that AAHAM has to offer? Encourage them to become a member today. If you have any questions about membership, please contact either myself or the IL AAHAM Membership Co-Chairs, Vanessa Haydon or Ron Snyder.

Josh_johnson@gibsonhospital.org, vhaydon@mrareresults.com, rsnyder@avadynehealth.com.

Yours in AAHAM

Josh



Joshua Johnson, CRCP-I



2017 Calendar of Events



- March 28 [Webinar](#) - Registration opens shortly
Medicare Secondary Payer Regulations as applicable to Accident Claims!
- April 19 Spring Meeting - [Peoria Riverfront Museum](#) - Peoria, IL
- May 1-2 [National Legislative Day](#) - Washington, DC
- Sep 21-22 Fall Meeting and Charles Garvin Golf Outing
Bloomington, IL and golf at [The Den at Fox Creek](#)
- Oct 18-20 [ANI](#) - Nashville, TN - [Opryland](#)
- Nov 30 - Dec 1 2017 ASI - East Peoria
[Holiday Inn and Suites Conference Center](#)



Upcoming Webinars

Topic: Medicare Secondary Payer Regulations as applicable to Accident Claims

When: Wednesday, March 28, 2017 Time TBD

More information on this and other webinars will be coming shortly.

Illinois AAHAM

Topic: Collecting from Patients: The Human Component

When: Wednesday, March 22, 2017 1:30pm - 3:00 PM EDT

Speaker(s): Randy Tempest, Chief Sales Officer at Receivables Management Partners

This informative, intermediate level webinar will discuss how to change your mindset about collecting money, and how to understand the patient's perspective in order to discover barriers to payment you may not be aware of. Payment must be received on or before **March 15, 2017**. You will receive your confirmation and handouts via email by **March 20, 2017**.

EVERYONE Earns 3 AAHAM CEUs for attending.

[Click here to download the full description and printable order form.](#)

[Click here to register online.](#)

[Non-members can click here to register online.](#)

National AAHAM

Topic: 5 Things Medicare Advantage Plans Don't Want You to Know

When: Wednesday, March 29, 2017 1:30pm - 3:00 PM EDT

Speaker(s): Ed Norwood, President of ERN/The National Council of Reimbursement Advocacy

This informative, intermediate level webinar will help healthcare professionals increase their proficiency in Medicare Advantage regulations, This exciting session will explore administrative laws that relate to timely reimbursement and prevent improper denials. Payment must be received on or before **March 22, 2017**. You will receive your confirmation and handouts via email by **March 29, 2017**.

EVERYONE Earns 3 AAHAM CEUs for attending.

[Click here to download the full description and printable order form.](#)

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National AAHAM



GOP Swimming in Obamacare Replacements, but no Consensus

Republican leaders want to get their Obamacare repeal effort back on track. There's a big problem, though: They're neck-deep in competing plans to replace the law.

Nearly a half-dozen plans have been introduced or are coming — none with the broad support needed to get through Congress and win over the public. And that's making it far more difficult to repeal a law the GOP has spent six years trying to kill.

"There's no consensus," said Sen. Bob Corker (R-Tenn.). "From my vantage point, there isn't a consolidation around a particular thought yet."

There's no agreement on how much of Obamacare can be replaced through the budget reconciliation process in the Senate and only the murkiest of timelines when it comes to scrapping the law. The GOP wants to find a proposal that the whole party can get behind, but for now there's merely disparate ideas and warring factions fighting for attention.

Republican leaders are publicly keeping their powder dry, leading to a stream of divergent messages from rank-and-file lawmakers in public. But they're working behind the scenes to try to keep the process streamlined and out of the firing line of centrists looking to preserve care for millions of

low-income Americans and conservatives who want to repeal now and figure out the rest later.

"Everyone agrees there is an urgency to honor the promises we made," said Sen. Ted Cruz (R-Texas) during a CNN debate with Sen. Bernie Sanders (I-Vt.) on Tuesday.

Cruz, of course, staked much of his political career on dismantling Obamacare. Republican leaders are moving more deliberately.

"I'm certainly hearing more people put less emphasis on the timeline and more emphasis on doing it right," said Sen. Jeff Flake (R-Ariz.). "You see a lot of legislation introduced in the last couple of years that we knew would never see the light of day. Now that it is, it certainly causes you to be more careful."

In recent weeks, Senate Majority Leader Mitch McConnell (R-Ky.) and House Speaker Paul Ryan (R-Wis.) convened a working group of key senators and House members to get down to brass tacks. And rank-and-file members are finally getting serious about sorting through the complex details needed to rework the Affordable Care Act.

"If you look at what the Republican proposals are — advancing refundable tax credits, getting power back to the

states, general guidelines of where we should be instead the federal government prescribing them — there is so much common ground," insisted Sen. Bill Cassidy (R-La.). "It's 90 percent there."

But instead of a groundswell of support for a single bill, alternatives are mushrooming. There's the plan from Sens. Cassidy and Susan Collins, which would give states the ability to craft their own health care plan, including keeping Obamacare. There's Sen. Rand Paul's proposal, which mostly scraps Obamacare with minimal replacement. The House Freedom Caucus wants to introduce its own bill similar to Paul's. And Rep. Darrell Issa (R-Calif.) wants to just open up the federal employee health care plan to all Americans.

There are more to come. Top House Republicans are preparing to introduce new legislation next week that would start the repeal-and-replace process. And once Tom Price is confirmed to lead the Health and Human Services Department, President Donald Trump is expected to release a proposal.

Some Republicans are looking to the White House to provide some guidance before weighing in.

Continued on next page.....

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GOP Swimming in Obamacare Replacements, but no Consensus

..... Continued from previous page
"It's hard to see how this gets done unless the president says, 'OK, let's do it this way,'" said Sen. Lamar Alexander (R-Tenn.), chairman of the Senate HELP Committee. "We've got our own ideas and we'll pass our own bill, but it's hard to do anything this complex unless the president is directly involved."

Once Trump releases a plan, Republicans on Capitol Hill hope to use it to write their own bill, Alexander said, pointing to the McConnell-Ryan working group, which first met several weeks ago. "The result of that meeting was a more structured process between the Senate and House staffs. We're making good progress," Alexander said.

The Tennessee senator has only met Trump once, though he and other Republicans are heading to the White House on Thursday for lunch with the president and moderate Democratic senators.

Republican leaders hope that the Trump plan — and the leadership-driven bill that follows — will clear the crowded field of health plans.

"Everyone is kind of putting their markers out there right now and trying to use it to gain leverage in the conversation," said Sen. John Thune

(R-S.D.). "But in the end, we realize that our fortunes all rise and fall together and we need to have an approach that gets 218 [votes] in the House and hopefully 51 in the Senate."



Republicans are wading into what's likely to be their thorniest legislative battle of the year. After using opposition to the law to drive their political strategy, the GOP is now pumping the brakes on their repeal efforts until they have a replacement bill to back it up. The reason: GOP lawmakers realize now that they're now firing "real bullets," as Flake puts it, instead of merely engaging in a political exercise.

As they gird for Trump and party leaders to begin coalescing behind a plan, Republicans are scrambling to build support. Paul visited last week with the hard-line House Freedom Caucus, hoping to build support on the right for his legislation. And Collins and Cassidy are pressing more GOP senators to join their more centrist plan, arguing that Paul's proposal is insufficient.

"I certainly don't expect ours to be the only one out there. But it's the first comprehensive bill that's been introduced," Collins said. "I give Rand credit for putting out an idea. But it's not comprehensive."

But will Republicans be able to pass a sweeping bill after criticizing Democrats for doing so with Obamacare? Several senators said no, they believe they will have to pass a series of piecemeal measures, starting with rolling as much replacement language as possible into a repeal bill passed with all GOP votes. At the same time, they'll look to Price to make changes to the legislation before they try to work with Democrats to pass more health care laws with a 60-vote threshold in the Senate.

Those bills will have to fix the reeling insurance market exchanges, preserve health care coverage for millions of Americans under Medicaid expansion and provide better health-care plans to people for lower costs, all without blowing a hole in the budget. And executing it is proving just as complicated as it sounds.

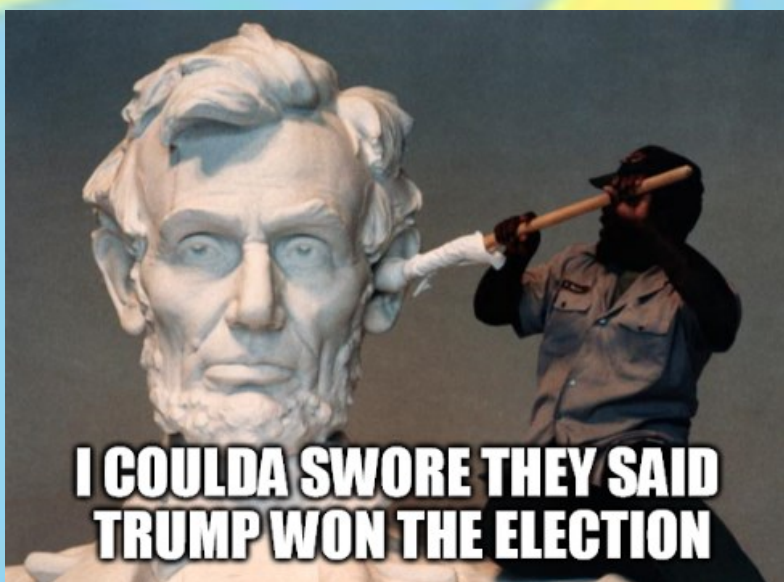
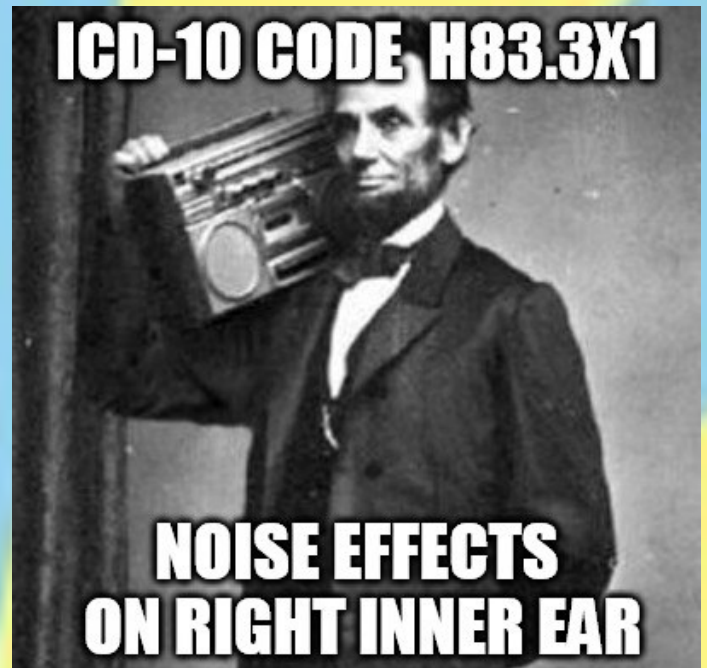
"There's talk of just totally excluding — not in the Senate, but on the House side — Medicaid expansion. That's 184,000 people in my state," said Sen. Shelley Moore Capito (R-W.Va.). "That's problematic."

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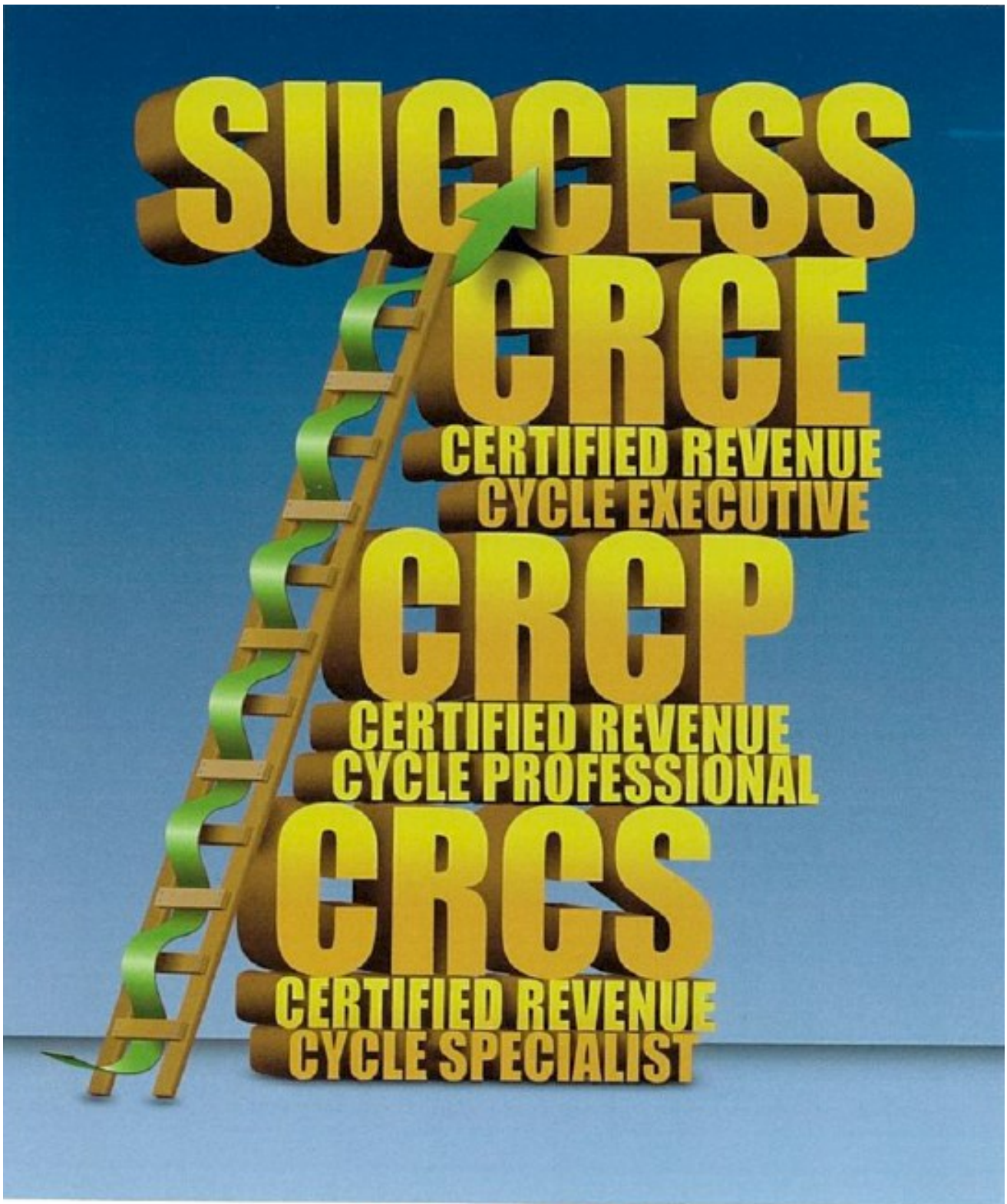
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AAHAM

American Association of Healthcare
Administrative Management

AAHAM's Certifications are your ladder to success!



Newly Certified Members

Tammy	Sorg	Aurora Health Care	CRCP-I
Mabel	Flores	Avadyne	CRCS-I
Jody	Brown	Avadyne Health	CRCS-P
Violeta	Camargo	Avadyne Health	CRCS-I
Joseph	Desch	Avadyne Health	CRCS-P
Davina	Garrison	Avadyne Health	CRCS-I
Drena	Gittings	Avadyne Health	CRCS-P
Janet	Hoegner	Avadyne Health	CRCS-P
Robert	Jacobsen	Avadyne Health	CRCS-I
Evan	Krug	Avadyne Health	CRCS-I
Dennis	LeMaster	Avadyne Health	CRCS-P
Kelli	Mills	Avadyne Health	CRCS-I
Linda	Nielsen	Avadyne Health	CRCS-I
Sarah	Pendleton	Avadyne Health	CRCS-P
Luis	Rosas	Avadyne Health	CRCS-I
Lauren	Savala	Avadyne Health	CRCS-I
Machala	Ullrick	Avadyne Health	CRCS-I
Leopoldo	Vera	Avadyne Health	CRCS-P
EmmaLea	Bittner	CGH Medical Center	CRCS-P
Sandi	Ryan	CGH Medical Center	CRCS-P
Ashley	Deachin	Hills and Dales General Hospital	CRCS-P
Shannon	Anders	Memorial Medical Center	CRCS-I
Tracy	Milleville	Memorial Medical Center	CRCS-I
Marla	Bergstedt	Spectrum Health	CRCS-P



Newly Certified Members

AAHAM Certification Schedule

March 13-24, 2017

March 2017 Exam Period

April 17, 2017

Registration Deadline for
July 2017 Exam Period

July 10-21, 2017

July 2017 Exam Period

August 15, 2017

Registration Deadline for
November 2017 Exam Period

November 6-17, 2017

November 2017 Exam Period

December 15, 2017

Registration Deadline for
March 2018 Exam Period





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junderwood@esolutionsinc.com

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Job Postings

Do you need to post an opening with your company?

We offer [online position posting](#) on the IL AAHAM website.

For more information
email contactus@illinoisaaaham.com.



Lincoln's Playlist

George Michael - Freedom

Creedence Clearwater Revival - Proud Mary

Ozark Mountain Daredevils - Hot Rod Lincoln

The Beatles - Birthday Song

Queen - We Are The Champions

Run DMC- Mary, Mary

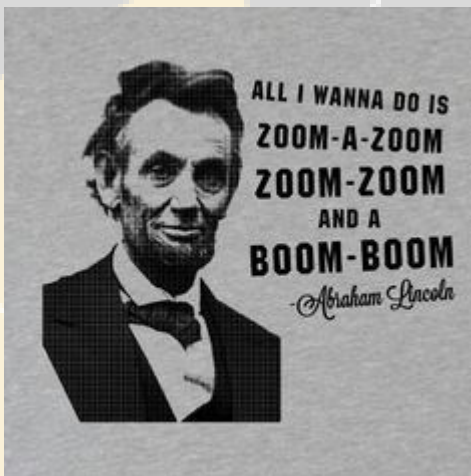
Joe Cocker - You Can Leave Your Hat On

US Marine Corps Band- Hail To the Chief

Anything by ZZ Top



He also loved any songs that reference beards, stovepipe hats, or log cabins.



LL Cool Abe



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MEMBERS:

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American Collectors Association
American Association of Healthcare
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Treasurer's Report

2016 4th Quarter Summary

American Association of Healthcare Administrative Management		
IL CHAPTER - GENERAL FUND		
STATEMENT OF INCOME AND EXPENSES (CASH BASIS)		
For the Period of: 10/1/2016 to 12/31/2016		
TOTAL INCOME	34,085.20	
TOTAL EXPENSES		32,798.04
NET INCOME/LOSS	1,287.16	
BANK BALANCE BEGINNING OF PERIOD	33,609.98	
BANK BALANCE END OF PERIOD	34,897.14	



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Benefits of AAHAM Membership



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge... a way to work smarter, build a career, stay informed and make the right contacts. Your membership in AAHAM helps you achieve all of these goals.

What do I get for my \$229 yearly National and Illinois AAHAM Membership Fee?

- **Eligibility for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP or CCT certification exams, which provide you with the recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value and networking. (Save \$100 off your ANI registration for being a member.)
- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year).
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars).
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Membership Directory.** An online Illinois AAHAM Membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to The Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter interaction.

INVEST IN YOURSELF AND YOUR STAFF – Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$229 National and Illinois AAHAM membership fee saves you over \$200 in meeting fees throughout the year!





2017 APPLICATION FOR NATIONAL MEMBERSHIP

NAME: _____ TITLE: _____

EMPLOYER/ORGANIZATION NAME: _____

PRIMARY ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ FAX: _____ LOCAL CHAPTER: _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ HOME PHONE: _____

How did you hear about AAHAM? Colleague Publication Website LinkedIn

If referred by AAHAM member, please give name: _____

Membership Type: National Member Student Member

NATIONAL MEMBERSHIP - The fee to become a National member is \$199. If you join anytime between July 1st and August 31st, the dues are \$155 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$240 for the rest of the current year and all of the following year.
STUDENT MEMBERSHIP - The student membership fee is \$50. If you join between July 1st and August 31st, the pro-rated dues are \$35, and if you join between September 1st and December 31st, dues are \$65 (for 15 months of membership). To qualify for student membership you must currently be taking 6 credit hours per semester and submit proof with this application. Student members receive all the benefits of membership with the exception of voting, eligibility for professional certification, and cannot be a proxy for a chapter president at any national board meetings.

PAYMENT OPTIONS

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Exp: _____ CVV2 Code: _____
Name as it appears on card: _____
Signature: _____
Billing Address, if different from above: _____

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Fairfax, VA 22030
Fax: 703-359-7562
AAHAM Tax ID: 23-1899873

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense. Approximately 4% of your annual dues are used for lobbying activities and are non-deductible.

Please note: Membership is on an individual, not institutional, basis and is non-transferable.

YOUR PAYMENT TOTAL:
NATIONAL DUES: _____
LOCAL DUES: _____
TOTAL ENCLOSED: _____

AAHAM Providing Excellence in the Business of Healthcare
Certification, Compliance, Leadership Development, Networking, Advocacy





Local Chapters: AAHAM has 32 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your National membership

Name of Chapter	Geographic Location	Chapter Dues
Nebraska Aksarben #01	Nebraska	\$0.00
Florida Sunshine #03	Florida	\$40.00
Carolina #04	North & South Carolina	\$30.00
Washington Evergreen #05	Washington State, West of the Mountains	\$30.00
Minnesota Gopher #06	Minnesota	\$40.00
Iowa Hawkeye #07	Iowa	\$0.00
Missouri Hawthorn #08	Missouri	\$45.00
Illinois #09	Illinois	\$30.00
Washington Inland Empire #10	Washington State, East of the Mountains	\$25.00
Pennsylvania Keystone #11	Central Pennsylvania	\$25.00
Maryland #13	Maryland	\$25.00
Utah Mountain West #14	Utah	\$30.00
New Jersey #16	New Jersey	\$40.00
Ohio Western Reserve #18	Ohio	\$0.00
Northeast PA #19	North East Pennsylvania	\$30.00
Colorado Rocky Mountain #21	Colorado	\$20.00
Maine Pine Tree #22	Maine	\$25.00
North/South Dakota Rushmore #23	North & South Dakota	\$0.00
Western Region #26	Arizona and California	\$0.00
Virginia #27	Virginia	\$30.00
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00
New York Mid-York #31	New York	\$30.00
Georgia #33	Georgia	\$30.00
Connecticut #34	Connecticut	\$35.00
Pennsylvania Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00
Texas Bluebonnet #40	Texas	\$50.00
Indiana #42	Indiana	\$25.00
Wisconsin #44	Wisconsin	\$25.00
Chennai #49	Chennai, India	\$0.00
Tennessee Music City #53	Tennessee	\$35.00
Vermont & New Hampshire Twin States #56	Vermont & New Hampshire	\$25.00
Massachusetts #57	Massachusetts	\$80.00

Please Check the Appropriate Codes in Each Category Below

Years in Healthcare:
 0-5 6-10 11-20 21-25 25+

Certification:
 CHAM (NAHAM) CHFP (HFMA)
 FHFMA (HFMA) CHCS (ACA)
 Other (please list)

Employer Type:
 Vendor/Corporate Partner Billing
 Collection Agency Consulting
 Outsourcing Software/IT
 Provider Law Firm
 Other (please list)

Position:
 CFO
 Vice President
 Partner, Principal, Owner
 Executive Director
 Consultant
 Director
 Manager
 Supervisor/Coordinator
 PFS Representative
 Patient Access Representative
 Other (please list)

Responsibility:
 Accounting
 Administration/Operations
 Admitting/Access Audit Benefits
 Budget Compliance
 Business Development, Sales, Marketing
 Information Services/Technology
 Managed Care
 Medical Records Medicare/Medicaid
 PFS, Patient Billing & Collections
 Reimbursement
 Third Party Administration
 Other (please list)



Student AAHAM Membership



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge... a way to work smarter, build a career, stay informed and make the right contacts. Your membership in AAHAM helps you achieve all of these goals.

What do I get for my \$229 yearly National and Illinois AAHAM Membership Fee?

- **Eligibility for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP or CCT certification exams, which provide you with the recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value and networking. (Save \$100 off your ANI registration for being a member.)
- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year).
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars).
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Membership Directory.** An online Illinois AAHAM Membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to The Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter interaction.

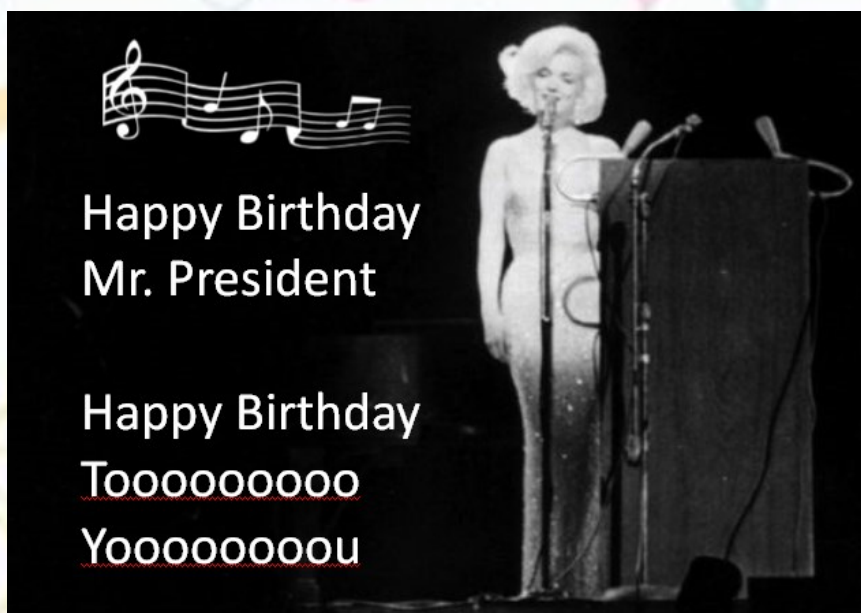
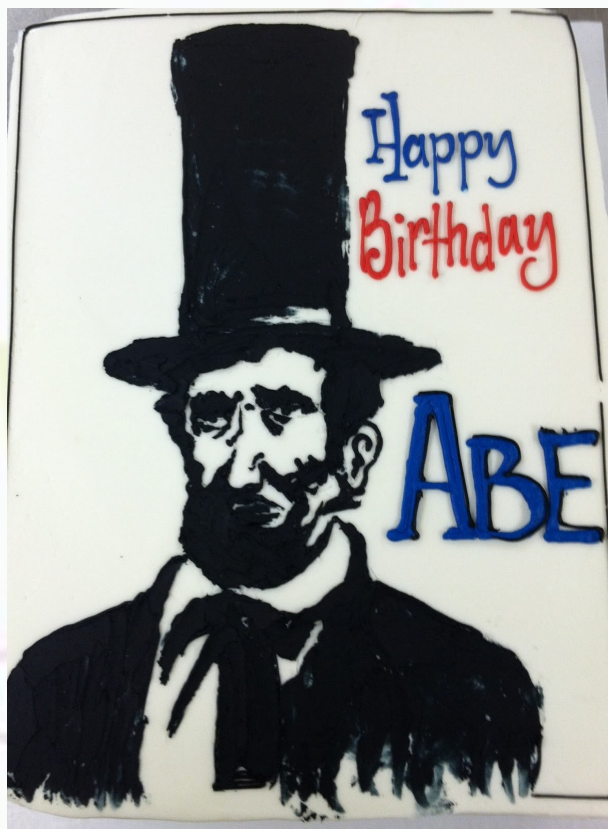
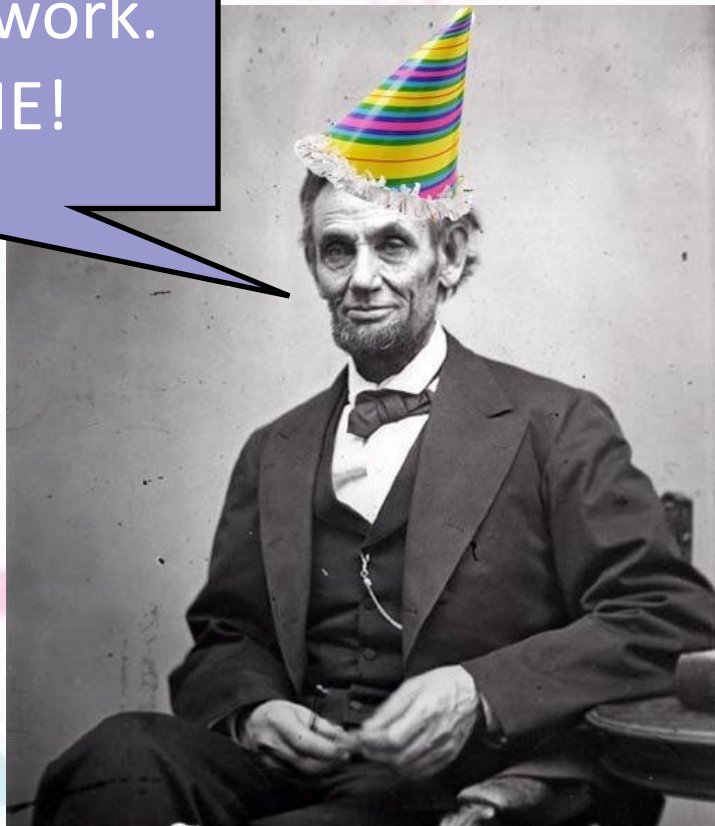
INVEST IN YOURSELF AND YOUR STAFF – Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$229 National and Illinois AAHAM membership fee saves you over \$200 in meeting fees throughout the year!



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2016 Corporate Partners



2017 CORPORATE PARTNERS

The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to our chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.



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Healthcare Revenue Cycle Management Since 1932

Corporate Partner Program



What is American Association of Healthcare Administrative Management (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at **ALL** educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning October 24, 2016 and **has been extended**. Your investment in our program will provide company recognition for an entire year (January 1, 2017 through December 31, 2017).

Each sponsor receives complimentary meeting registrations to be used by your representative or given to a non-member IL provider.

Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. For additional information regarding the Illinois AAHAM Corporate Partners program please contact Vanessa Haydon vhaydon@mrareresults.com or Ron Snyder at rsnyder@avadynehealth.com.

We appreciate your support of Illinois AAHAM!





Illinois Chapter Sponsorship Levels

PLATINUM (\$1,400)

- **Annual State Institute Vendor Booth** includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included



GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





Illinois Chapter Sponsorship Levels



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address



BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

_____ **PLATINUM \$1,400** (includes ASI vendor booth & 1 meeting registration)

_____ **GOLD \$900**

_____ **SILVER \$750**

_____ **BRONZE \$350**

_____ **ASI VENDOR BOOTH \$600** (includes a complimentary registration)

Name of organization: _____

Type of business: _____

Street address / PO Box: _____

City / State / Zip: _____

Contact person & title: _____

E-mail address: _____

Telephone #: _____

Fax #: _____

Company web address: _____

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Vanessa Haydon, Sponsor Chair – Illinois AAHAM
6840 Carothers Pkwy Suite 150
Franklin, TN 37067

Phone: 615-339-4403
Fax: 615-472-7401
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Who's in Charge Around Here ?

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	<p>Chairman of the Board Kenny Koerner, CRCE-I, MBA Director of Hospital Revenue Cycle CGH Medical Center 100 E. LeFevre Sterling, IL 61081 Tele: 815.564.4407 Fax: 815.626.2896 Email: ken.koerner@cghmc.com</p>	
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Who's in Charge Around Here ?

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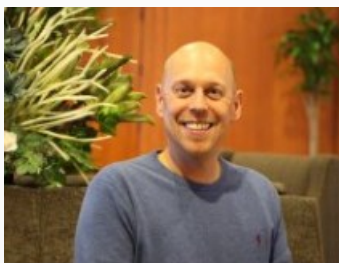
	<p>Tera Roesch, CRCS-I, CRCS-P CBO Coordinator Gibson Area Hospital & Health Services 1120 N. Melvin Street Gibson City, IL 60926 Tele: 217.784.2622 Fax: 217.784.5853 Email: Tera_Roesch@gibsonhospital.org</p>	
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	<p>Nikki Harper, CRCS-I Director, Patient Financial Services HSHS Medical Group, Inc. P.O. Box 13427 Springfield, IL 62791 Tele: 217.391.8565 Fax: 217.528.3189 Email: nikki.harper@hshs.org</p>	
	<p>Sarah O'Neal, RHIT, CRCS-I Director HIM/Patient Accounts and Privacy Officer Memorial Hospital PO Box 160 Carthage, IL 62321 Tele: 217.357.8625 Fax: 217.357.8697 Email: sonal@mhtlc.org</p>	
	<p>Meaghan Coward, CRCS-I Patient Registration Supervisor CGH Medical Center 100 E Lefevre Rd Sterling, IL 61081 Tele: 815-564-4402 Fax: 815-632-5932 Email: Meaghan.coward@cghmc.com</p>	



Favorite Albums of All-Time



Michael Jackson - Thriller
Journey - Greatest Hits
Bing Crosby - White Christmas



Def Leppard - Hysteria
Guns-n-Roses - Appetite for Destruction
Tom Petty - Full Moon Fever



Elton John - Greatest Hits
The Carpenters - Yesterday Once More
John Denver - Back Home Again



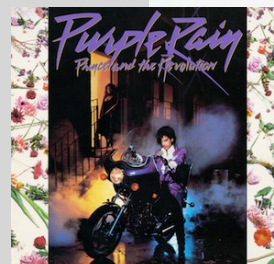
Guns N Roses - Appetite for Destruction
Michael Jackson - Thriller
AC/DC - Back in Black



Guns N Roses - Appetite for Destruction
Leela James - A Change is Gonna Come
Adele - Adele 21



Prince - Purple Rain
Michael Jackson - Thriller
Alice in Chains - Greatest Hits



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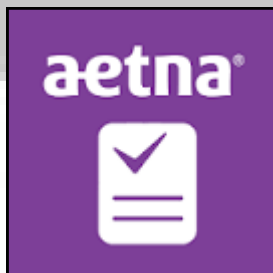
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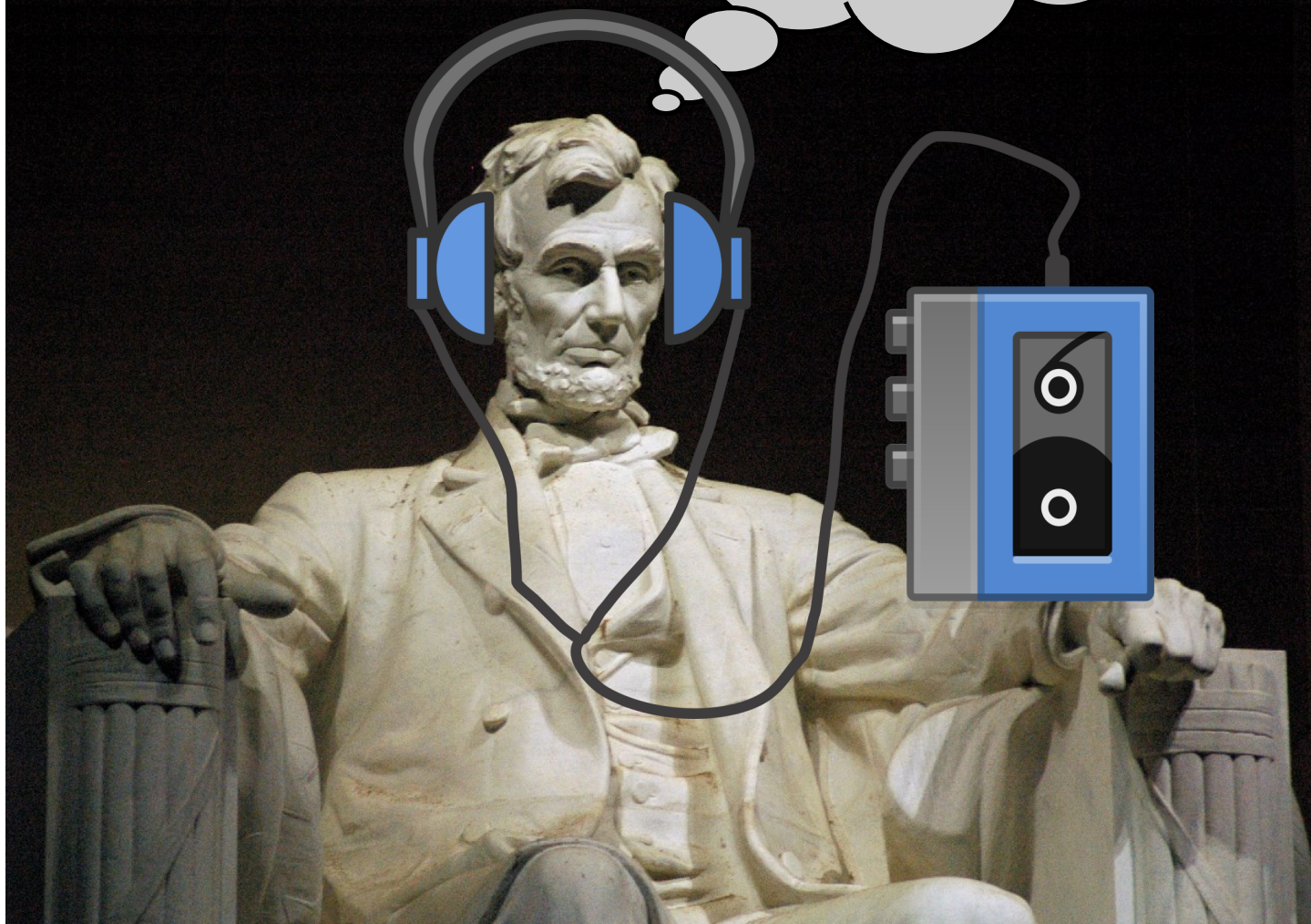


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Hamilton's not
the only one who
can bust a rhyme



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The Lincoln Liner Notes

2017 is off and running. Our meeting dates are set. Our new monthly webinar series kicks off in March. Leg Day in Washington is right around the corner.

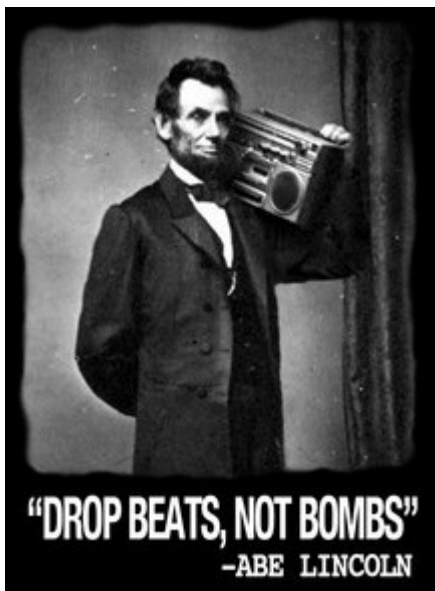
Josh laid out the upcoming year for you in his President's Message and talked about some of the exciting new programs and ideas that AAHAM is offering at both the local and the national level in 2017.

Take a moment and reflect back on the life of Abraham Lincoln. Our newsletter's namesake and Illinois's very own. We should all be proud to come from the Land of Lincoln.



#MoreJohnCurrier

Lincoln



Quote-o-Matic

IL AAHAM Lincoln Log Editor 

Dave Miller 
IL AAHAM Board Member 

 david.miller@experianhealth.com

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