

THE LINCOLN LOG

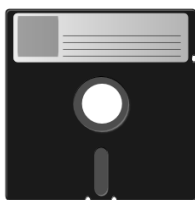


American Association of Healthcare Administrative Management Illinois Newsletter

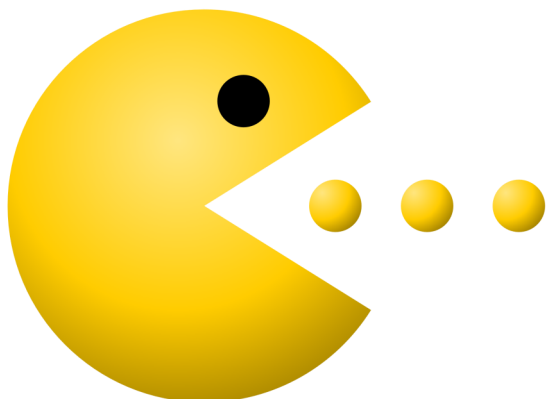
ASI

2017

Welcome back to another edition of the Lincoln Log. We had a great 80's themed ASI in December. If you weren't able to attend I hope you enjoy the pictures in this issue.



2016-2017 IL AAHAM Board Members



If you get lost, click the Lincoln Log border at the bottom of most pages and it takes you right back here to page one.



I ♥ 80s

President's Message	2
2018 Calendar of Events	3
Upcoming Webinars	4
Hot Topics	5
AAHAMemes	7
AAHAM Certification	10
Job Postings	12
2018 Legislative Day	13
2017 ASI	14
Treasurer's Report	19
Legislative Update	22
AAHAM Membership	23
Student Membership	26
Scholarships	28
Stopping the Collection Pandemic	29
Corporate Partners	31
Corporate Partners Program	34
IL AAHAM Leadership	39
Get To Know Your Board Members	42
Deep Thoughts from Abe	46
Game Over	48

President's Message

Greetings AAHAM Friends!

I am very excited and honored to serve as your IL AAHAM President again for the 2018-2019 term. I love AAHAM and everything our organization stands for. I have challenged the IL AAHAM Board of Directors to a lofty goal of accomplishments over the next 2 years! I love to think outside of the box and try new things! I want to show our members and Corporate Partners the value of their membership by continually offering new and exciting educational and networking opportunities!

Spring is just around the corner! It has been a busy winter for IL AAHAM. Your Board of Directors met for a strategic planning session on January 26th in East Peoria to begin planning out the 2018 events!

It was a great meeting. Many new ideas. We have several new faces on the Board. We said farewell to our Chairman of the Board, Kenny Koerner as he moves to focus on his role with National AAHAM, and welcomed back our "new" Chair of the Board, Doris Dickey. Doris is a true AAHAM "cool Kid" and we are thrilled to have her join us again!

We have many exciting things happening this year! We are of course finishing our Membership Renewal Campaign! If you have not renewed, the time is now! Do you know someone that is not a member and would like to join?? IL AAHAM is the 3rd largest Chapter in the Nation and we want to maintain or beat our membership numbers for 2018!

Student Membership is going to be a new focus for our Membership Committee. With the offering of free Student Membership, in conjunction with National, we are marketing IL AAHAM to local colleges and universities to attract students that have an interest in the Revenue Cycle! We are very excited about the opportunity this presents to our Chapter.

The 2018 Corporate Partner Renewal campaign is winding down as well. I want to thank all of our 2017 Corporate Partners and welcome our new and returning 2018 Corporate Partners! We are truly thankful for your support and could not do it without you! I encourage our membership to seek the services provided by our Corporate Partners first when you are looking for new partners!

We will again be offering several Webinars to our membership for added educational and CEU opportunities!

Save the Date for the Spring Meeting! Thursday, April 5, 2018 at the Holiday Inn and Suites Bloomington Airport, Bloomington, IL! The agenda is being completed as we speak and registration will open this week! I hope to see you all there!

We are looking at the possibility of hosting a couple of social events this summer as well for IL AAHAM Membership and their families! Perhaps a game night with the Peoria Chiefs! Stay tuned for more details!

It is my honor as the President of IL AAHAM to serve on the National AAHAM Government Relations Committee. We are just a few short weeks away from the 14th Annual Legislative Day event in Washington, D.C. Our topic this year is 340B Drug Pricing Program Cuts! Join AAHAM as we lobby lawmakers against making cuts to the 340B Drug Program. This is an issue that affects us all. We hope that you will consider joining us this year!

Looking Forward to a successful 2018-

Yours in AAHAM-

Josh



**Joshua Johnson, CRCP-I
IL Chapter President**



Calendar of Events

March 26-27, 2018

National Legislative Day

Washington, D.C.

Wednesday, April 4, 2018

IL AAHAM Board of Directors Meeting

Holiday Inn and Suites Bloomington Airport

Thursday, April 5, 2018

IL AAHAM Spring Conference

Holiday Inn and Suites Bloomington Airport

3202 E. Empire, Bloomington, IL 61704

Wednesday, September 12, 2018

IL AAHAM Board of Directors Meeting

East Peoria, IL –Location TBA

Thursday, September 13, 2018

IL AAHAM Fall Conference

East Peoria, IL—Location TBA

Wednesday, November 28, 2018

IL AAHAM Board of Directors Meeting

Holiday Inn and Suites Conference Center, East Peoria, IL

Thursday, November 29, 2018—Friday November 30, 2018

IL AAHAM Annual State Institute!

Holiday Inn and Suites Conference Center, East Peoria, IL



Upcoming Webinars

340B Drug Pricing Program - Compliance is Everybody's Business

When: THURSDAY, March 15, 2018 2:00pm - 3:00 PM EDT
Speaker(s): Renee Gravalin, Partner, Eide Bailly LLP

The 340B Program is administered by the Health Resources and Services Administration (HRSA). This webinar will discuss what HRSA's role is related to the 340B Program and how to ensure that your organization can stay in compliance with the regulations.

This FREE 60-minute telephone conference call includes a presentation, Q&A period, and handout provided via email. Registrations must be received on or before March 9, 2018. You will receive your confirmation and handouts via email by March 13, 2018.

EVERYONE Earns 2 AAHAM CEUs for attending

National AAHAM

[Registration Form and Details](#) [Online Member Registration](#) [Non-Member Registration](#)

Regulatory Issues facing the Accounts Receivable Management (ARM) Industry - What Providers Need to Know

When: WEDNESDAY, April 11, 2018, 1:30-3:00 PM EDT
Speaker(s): George Buck, President Emeritus and W. Judd Peak, CCO and General Counsel of Frost-Arnett Company

This presentation will center on the regulations, recent regulatory issues and regulatory enforcement issues that affect the ARM industry and how they can potentially impact the revenue cycle function of providers. The creation of the Consumer Financial Protection Bureau (CFPB) and changes to the Fair Debt Collection Practices Act (FDCPA), the Fair Credit Reporting Act (FCRA), and the Telephone Consumer Protection Act (TCPA) are all redefining the landscape of the ARM industry. State Attorney's general, consumer advocacy groups and increased consumer awareness have a powerful influence over government and regulatory decision makers. This presentation aids providers in effectively partnering with their ARM vendors to implement best practices for compliance. Payment must be received on or before April 4, 2018. You will receive your confirmation and handouts via email by April 8, 2018.

EVERYONE Earns 3 AAHAM CEUs for attending

National AAHAM

[Registration Form and Details](#) [Online Member Registration](#) [Non-Member Registration](#)

Medicare Secondary Payer Regulations as Applicable to Accident Claims

When: WEDNESDAY, April 25, 2018, 1:30-3:00 PM EDT
Speaker(s): Michael Ford, J.D., Chief Development Officer of Medical Reimbursements of America

Historically, Medicare was the primary payer for most Medicare covered services. In 1980, Medicare changed its status from primary to secondary payer in what are commonly referred to as the Medicare Secondary Payer (MSP) provisions. Between 1980 and 2003, the Medicare Secondary Payer provisions were adjusted and refined. The various iterations of the provisions have led to confusion among providers when treating Medicare beneficiaries whose injuries are accident-related. This presentation provides an in depth review of the nuances of the Medicare Secondary Payer provisions to help providers maximize reimbursements and remain compliant with Medicare. Payment must be received on or before April 18, 2018. You will receive your confirmation and handouts via email by April 23, 2018.

EVERYONE Earns 3 AAHAM CEUs for attending

National AAHAM

[Registration Form and Details](#) [Online Member Registration](#) [Non-Member Registration](#)





Trump Proposal Boosts Slim Insurance Plans, Undercutting Obamacare



The Trump administration is proposing to expand the availability of short-term health insurance plans that some deride as "junk insurance" — an effort that could give consumers cheaper coverage options but undermine Obamacare's marketplaces and popular protections for pre-existing medical conditions.

Proposed rules issued this morning follow an executive order from President Donald Trump this fall seeking to expand access to more affordable health insurance alternatives to comprehensive, but pricey Obamacare plans. The HHS proposal, released weeks after the Trump administration issued a rule encouraging small businesses to find coverage outside the Affordable Care Act marketplaces, represents the administration's latest effort to unwind the health care law with repeal efforts stalled in Congress.

"The status quo is failing too many Americans who face skyrocketing costs and fewer and fewer

choices," said Health and Human Services Secretary Alex Azar in a statement. "The Trump Administration is taking action so individuals and families have access to quality, affordable healthcare that works for them."

But many health care experts fear expanding the availability of the health plans, which are exempt from Obamacare's robust consumer protections, could further destabilize the law's wobbly insurance markets. Critics say the plans offer just the illusion of coverage, and enrollees often don't realize how limited their benefits are until it's too late.

Short-term plans maintain cheaper prices than traditional insurance by refusing coverage for pre-existing conditions, in some cases, and some medical services. Unlike Obamacare coverage, the short-term plans typically cap payouts, which could leave enrollees with catastrophic illnesses or injuries on the hook for huge medical bills.

"The way that you get to lower premiums is to reduce benefits," said Kevin Lucia, a professor at Georgetown University's Center on Health Insurance Reforms. "It's a quick fix, but ultimately those products don't help consumers who need them."

The new rules are a reversal of the Obama administration's efforts to limit short-term plans. It reduced the plans' maximum length from one year to three months, hoping to steer more people into comprehensive Obamacare coverage.

The new proposal from Trump's health, labor and treasury departments would restore the 12-month limit on short-term plans. The administration projects that between 100,000 and 200,000 individuals now in Obamacare plans would opt for short-term plans instead in 2019.

Continued on next page...

This article is reproduced with permission from Healthcare Weekly, Volume 4, Issue 8

Miller  Wenhold Capitol Strategies, LLC
GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY
A Government Affairs Firm Founded on Trust and Built to Produce Results





Trump Proposal Boosts Slim Insurance Plans, Undercutting Obamacare



... Continued

"You'll get such low prices for such great care," Trump said at the signing of his October executive order on health care. "It should have been done a long time ago."

Supporters of short-term plans say they are an affordable insurance option for people who don't want robust coverage and have been priced out of the individual market — especially middle-income customers who don't qualify for Obamacare's insurance subsidies.

"Basically what they're doing is giving people options who are already trying to jump off the ship," said Edmund Haislmaier, a health policy analyst at the conservative Heritage Foundation.

UnitedHealthcare, which withdrew from the Obamacare marketplaces after mounting financial losses, was "excited" by Trump's health care executive order, chief financial officer Dan Schumacher said on an investor call in October. He cited the company's history of selling

short-term plans and touted it as an attractive option for people between coverage."

The Trump administration last month also proposed expanding the availability of association health plans, in which small businesses and self-employed individuals band together to purchase coverage. The association plans are exempt from some Obamacare rules, such as the requirement to cover a set of 10 health benefits the law deemed "essential," including prescription drugs and emergency care.

Trump's insurance proposals come shortly after the GOP tax overhaul scrapped Obamacare's individual mandate starting in 2019. The administration is also taking steps to expand exemptions to coverage requirement while it's still in effect this year.

Taken together, the administration's moves are expected to weaken the law's insurance marketplaces since individuals with few medical needs are likely to gravitate to the cheaper coverage. That would leave a

disproportionately sicker, more expensive population in the Obamacare plans, further driving up already-rising premiums. Most low-income Obamacare customers would be protected from the resulting premium increases thanks to the law's hefty insurance subsidies, meaning the marketplaces likely can still survive.

"There won't be a death spiral, but the people who really lose in that scenario are basically middle class people who are sick," said Michael Miller, policy director of consumer advocacy group Community Catalyst.

States supportive of Obamacare are likely to take steps to curb the proliferation of short-term and association plans and protect their insurance marketplaces. In California, for example, state lawmakers have offered legislation that would prohibit the sale of short-term plans.

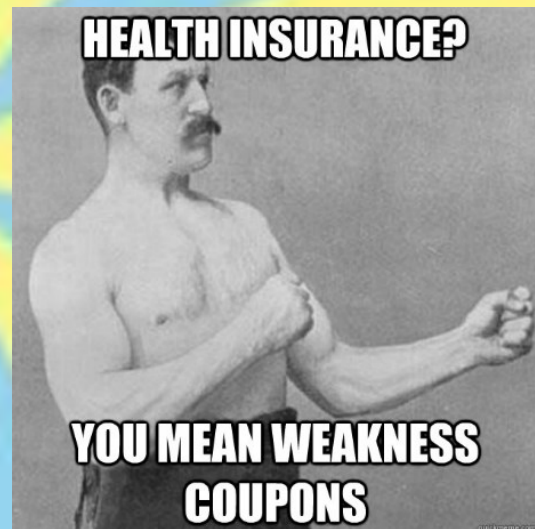
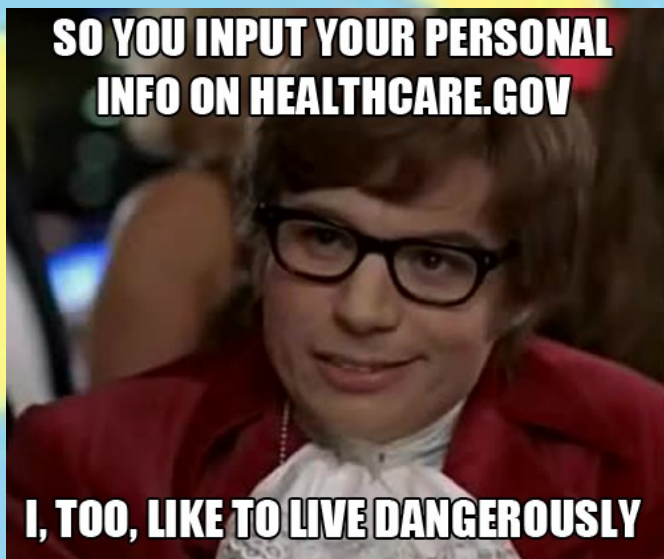
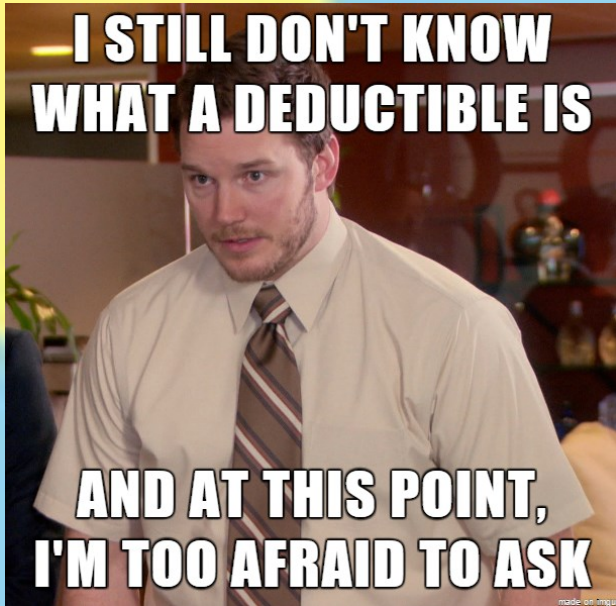
The proposed rule will be open for comments until April 23.

This article is reproduced with permission from Healthcare Weekly, Volume 4, Issue 8

Miller  Wenhold Capitol Strategies, LLC
GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY
A Government Affairs Firm Founded on Trust and Built to Produce Results



AAHAMemes





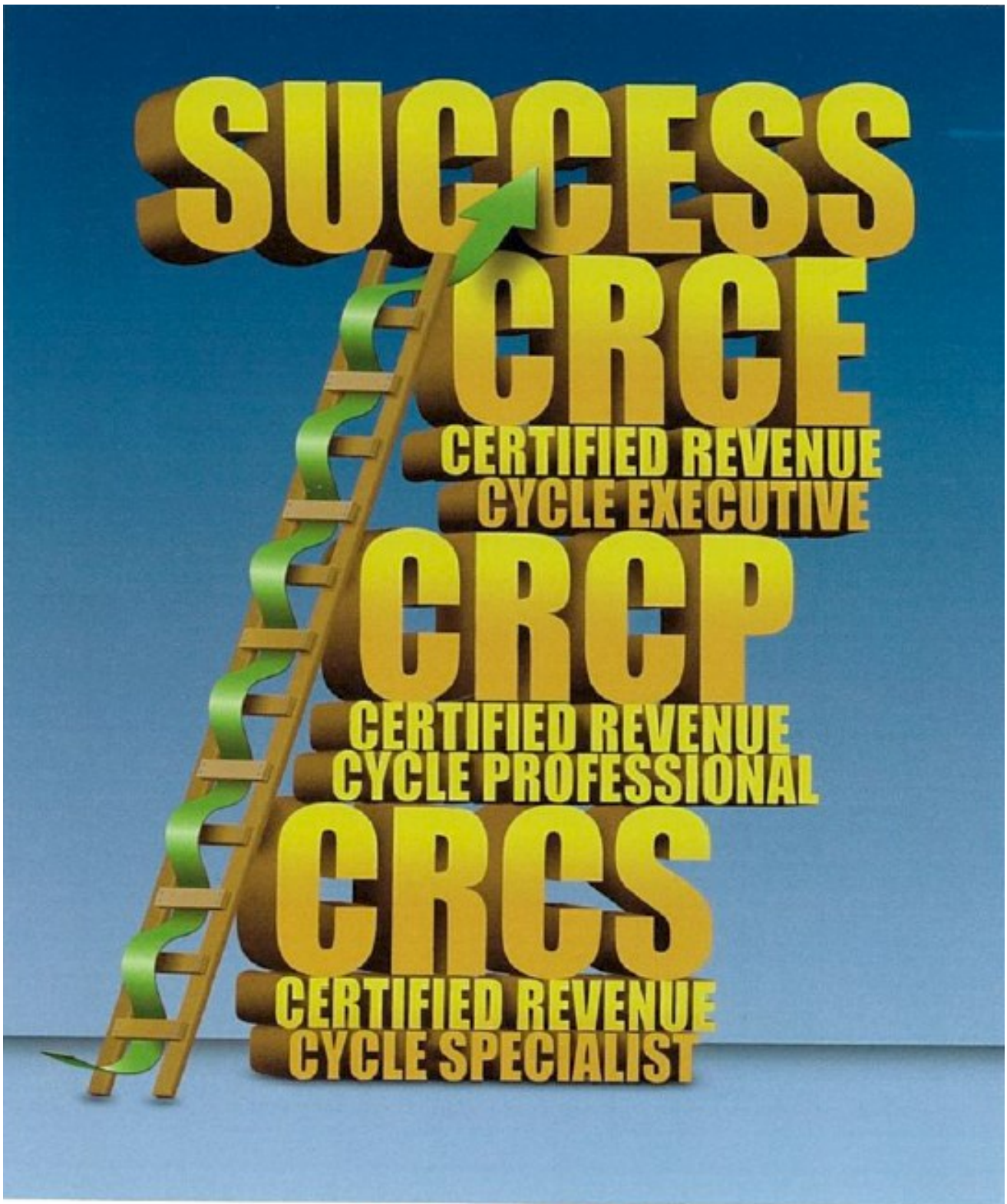
Introducing the A-Suite

An integrated portfolio of services that solves your most complex uncompensated care challenges.

Visit [APAreults.com](https://www.apareults.com) to see how the A-Suite can reduce your bad debt and uncompensated care.

Compassion and Results. Guaranteed.





AAHAM

American Association of Healthcare
Administrative Management

AAHAM's Certifications are your ladder to success!



AAHAM Certification

AAHAM Certification Schedule

April 18, 2018
Registration Deadline for
July 2018 Exam Period

AAHAM Presents Free Study Webinar Series For All AAHAM Certifications

Whether you are planning on taking any of the AAHAM Certification examinations, preparing for the future, or need the education to do your job better, you want to sign up for the webinar program. Statistically, those who've participated in our webinars have a higher pass rate than those who did not.

The CRCE, CRCP, and CRIP webinars will be four sessions covering each section of the exam. The CRCS and CCT will be a single session webinars covering the entire exam. These 90-minute study sessions require a computer, high-speed Internet, PowerPoint and a telephone line. The webinar includes a 60-minute presentation, a 30-minute Q-and-A period, and handout provided via email.

Registrations must be received the WEEK before each session. Earn 3 AAHAM CEUs for EACH study session attended. Please note that you will receive your confirmation and handouts via email the MONDAY BEFORE EACH WEBINAR.

The registration is for one line and one computer. The webinar format permits an unlimited amount of people to listen in from one phone. Correspondence and handouts will only be sent to the registrant. The full webinar schedule can be found on the online and downloadable registration forms.

[Online Registration Form](#)

National AAHAM





MARCAM ASSOCIATES

Billing & Accounts Receivable Services, Driven by Analytics!

We offer a wide range of services including:

- Self-Pay Billing System
- Bad Debt Collections
- Fully Customized Patient Statements
- Electronic Payment Budget management
- Insurance Follow-Up and Work Down

Business intelligence, analytics, consulting and technology all-in-one.

- Realize Improved Liquidation
- Achieve Maximum ROI
- Presumptive Charity Scoring
- Profitability Predictor
- Workflow Optimization

Timothy J Moore
Chief Executive Officer
603.918.0875



www.marcamassociates.com

Job Postings

Do you need to post an opening with your company?

We offer online position posting on the IL AAHAM website.

For more information email contactus@illinoisaham.com.



2018 Legislative Day

The 2018 Legislative Day is March 26-27, 2018 at the Hyatt Regency Washington Capitol Hill, Washington, D.C.

[Click here to book your room at the special AAHAM Rate](#)

Represent your facility, your state and your industry at the one political event that directly impacts you, your facility and your bottom-line; AAHAM Legislative Day. Our strong grassroots program creates new opportunities for our industry but we need your continued support! We need you to make the trip to Washington to make a difference in our industry, attendance is limited, so register to attend today. It is all about strength in numbers. The more AAHAM members participate in this effort, the stronger the voice AAHAM will have. Remember, if you don't speak up someone else will.

“AAHAM has really understood the legislative and regulatory process and this is why they have had so much success in the past. AAHAM’s leadership has gone the extra mile to ensure AAHAM has a strong voice in Washington” said AAHAM’s lobbyist, Paul Miller.

- Lobby at the grassroots level
- Receive insider briefings from experts on issues critical to the industry
- Meet face-to-face with your members of the Senate & House
- Network with decision-makers and your colleagues
- Make your voices heard
- Make a difference at the only industry event of its kind
- Earn 8 AAHAM CEUs



AAHAM's annual Legislative Day, brings you face-to-face with the decision-makers in Washington who determine the outcome of our industry's top legislative priorities.

[Hyatt Regency Washington on Capitol Hill](#)

**400 New Jersey Ave., NW
Washington, DC 20001
For reservations call: 1-888-421-1442**



2017 ASI



2017 ASI



2017 ASI



To see the rest of the pictures from the meeting and party...

[Click Here!](#)



MedData is proud to sponsor the Illinois chapter of AAHAM and its tradition of helping healthcare professionals provide excellent patient relations.



Every Specialty,
Every Healthcare Provider Type,
Nationwide.



- Coding & Billing
- Patient Responsibility
- Eligibility & Enrollment
- Third Party Liability
- Denials Management
- Patient Engagement & Provider Productivity Software



Patient-focused Revenue Cycle Management

Our Commitment

We are a viable resource to those who demand the best, and we continue to expand our client base despite the competition within the industry. The reason for our continual success can be summarized in two important words - SUPERIOR SERVICE!

We will serve you best no matter how large, or small, your collection needs, because we realize how important an above average recovery ratio can mean to your over-all bottom line. Our services are performed as if the future of our company depends upon the results we achieve - BECAUSE IT DOES!

Our priority is not to be the biggest - *it's to be the Best!* We will achieve this goal because as a collection agency, WE WORK HARD FOR YOUR MONEY!



MEMBERS:

Illinois Collectors Association
American Collectors Association
American Association of Healthcare
Administrative Management



Collection Professionals, Inc.
www.collprofinc.com

CALL THE PROFESSIONALS TODAY!

723 FIRST STREET
LA SALLE, IL 61301
Telephone: (815) 223-0804
Toll Free: (800) 383-0024
Fax: (815) 223-0896

1256 W. JEFFERSON
JOLIET, IL 60435
Telephone: (815) 722-6300
Fax: (815) 727-4383

400 N. DUDLEY
MACOMB, IL 61455
Telephone: (309) 836-7766
Toll Free: (800) 383-0023
Fax: (309) 833-5535

CALL THE PROFESSIONALS TODAY!

723 FIRST STREET
LA SALLE, IL 61301
Telephone: (815) 223-0804
Toll Free: (800) 383-0024
Fax: (815) 223-0896

1256 W. JEFFERSON
JOLIET, IL 60435
Telephone: (815) 722-6300
Fax: (815) 727-4383

400 N. DUDLEY
MACOMB, IL 61455
Telephone: (309) 836-7766
Toll Free: (800) 383-0023
Fax: (309) 833-5535

www.collprofinc.com

**You
Work Hard
for
Your Money
and
SO DO WE!**

**RRCA
Accounts
Management, Inc.
Sterling, IL**

Treasurer's Report

2017 3rd Quarter Summary

American Association of Healthcare Administrative Management		
IL CHAPTER - GENERAL FUND		
STATEMENT OF INCOME AND EXPENSES (CASH BASIS)		
For the Period of: 7/1/2017 to 9/30/2017		
TOTAL INCOME	4,220.05	
TOTAL EXPENSES		2,767.19
NET INCOME/LOSS	1,452.86	
BANK BALANCE BEGINNING OF PERIOD	43,409.08	
BANK BALANCE END OF PERIOD	44,862.39	



Treasurer's Report

2017 4th Quarter Summary

American Association of Healthcare Administrative Management		
IL CHAPTER - GENERAL FUND		
STATEMENT OF INCOME AND EXPENSES (CASH BASIS)		
For the Period of: 10/1/2017 to 12/31/2017		
TOTAL INCOME	34,081.59	
TOTAL EXPENSES		38,922.18
NET INCOME/LOSS		4,840.59
BANK BALANCE BEGINNING OF PERIOD	44,862.39	
BANK BALANCE END OF PERIOD	40,021.80	



Who says you can't have your cake & eat it too?

Get paid faster & easier!

You actually CAN have your cake and eat it too with Secure Bill Pay. Our cost-effective payment solution streamlines the entire payment process by combining all payment methods into one secure system--cash, check and credit/debit cards.

- Accept patient payments online
- Automate recurring and scheduled payments
- Capture 'guarantee of payment' at point-of-service; process payment after claim is adjudicated
- Accept all credit / debit cards & eCheck (direct from bank account)

Secure Bill Pay net

www.securebillpay.net

866.610.9601



LEFT UNDETECTED, EVEN SMALL GAPS IN YOUR REVENUE CYCLE CAN HAVE SERIOUS CONSEQUENCES.

avadynehealth

BRIDGE THE GAPS IN YOUR REVENUE CYCLE.

Rate your patient financial experience with our free online assessment.

OUTSOURCE REVENUE CYCLE SERVICES AND WORKFLOW SOFTWARE

- > Pre-Service Financial Clearance
- > Point-of-Service Financial Clearance
- > Self Pay Resolution
- > Bad Debt Recovery

FIND OUT YOUR PFX SCORE
WWW.AVADYNEHEALTH.COM/PFX6

Ron Snyder, FHFMA • 563-349-0710 • RSnyder@avadynehealth.com

MANAGED CARE PARTNERS
Partners with Providers

We Are Experts at Managing Managed Care

Since 1994 Managed Care Partners has been assisting physicians, hospitals, integrated provider networks and other health care organizations with the negotiation and administration of their managed care contracts.

A very cost-effective, fixed monthly fee for professional services ensures no surprises. The engagement may be terminated at any time.

We welcome the opportunity to tell you more about Managed Care Partners and to answer your questions about our services.

Please contact:

Jim Richmond
Chief Executive Officer
Managed Care Partners, Inc.
630.617.4204
jrichmond@mngdcare.com

www.managedcarepartners.net

Legislative Update



Wise Words from a Nerd...



AAHAM Winter 2017-2018 PAC & Legislative Updates

Federal

GOP still trying to repeal PPACA

GOP tax reform oddly resembles GOP healthcare reform

- Both cut healthcare spending for poor and middle classes

- Both give added tax breaks to wealthy investors

- Financial effects could be felt by poor as early as 2021 if either pass

CMS announced partial settlement agreements and instructions for MACs related to several 2-midnight rule cases 11/09/2017 under transmittal 1969:

<https://www.cms.gov/Regulations-and-Guidance/Guidance/Transmittals/2017Downloads/R1969OTN.pdf>

Illinois

~\$9B in payments released in November toward almost \$17B debt backlog

- Medicaid targeted to be completely paid down due to penalties and late fees associated with carrying those debts

- Group health claims

- Group health premiums

Estimated payment backlog down from \$16,371B on 10/31/17 to \$9,156B as of 11/28/2017

<https://illinoiscomptroller.gov/>

C.J. Tonozi – CRCS-I

Billing Compliance Officer/Auditor

OSF Healthcare System

Ministry Compliance And Risk Division

Clinton.j.tonozi@osfhealthcare.org



ILLINOIS
AAHAM

Benefits of AAHAM Membership



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge... a way to work smarter, build a career, stay informed and make the right contacts. Your membership in AAHAM helps you achieve all of these goals.

What do I get for my \$229 yearly National and Illinois AAHAM Membership Fee?

- **Eligibility for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP or CCT certification exams, which provide you with the recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value and networking. (Save \$100 off your ANI registration for being a member.)
- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year).
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars).
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Membership Directory.** An online Illinois AAHAM Membership directory helps you keep in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off of your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to The Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the Journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter interaction.

INVEST IN YOURSELF AND YOUR STAFF – Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$229 National and Illinois AAHAM membership fee saves you over \$200 in meeting fees throughout the year!





Please Return to:
 AAHAM Membership Department
 11240 Waples Mill Road, Suite 200
 Fairfax, VA 22030
 Fax: 703.359.7562
 Email: info@aaHAM.org

2018 National Membership Application

Name		Title	
Employer Name		Email Address	
Address <input type="checkbox"/> Work			
City	State	Zip	Country
Phone	Cell	Fax	Local Chapter
Address <input type="checkbox"/> Home			
City	State	Zip	Country

Membership Categories and Rates

* Local chapter dues may vary

NATIONAL MEMBERSHIP - The fee to become a National AAHAM member is \$209. If you join between July 1st and August 31st, the dues are \$160 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$250 for the rest of the current year and all of the following year.

FULL TIME STUDENT MEMBERSHIP - Students taking at least 12 credit hours per semester can join for free. You must submit proof of your full time status with this application. Student members receive the benefits of membership with the exception of voting, eligibility for professional or executive levels of certification, and cannot be a proxy for a chapter president at any national board meetings.

PART TIME STUDENT MEMBERSHIP - The part time student membership fee is \$50. If you join between July 1st and August 31st, the dues are \$35 for the rest of the calendar year. If you join between, September 1st and December 31st, dues are \$65 for the rest of the current year and all of the following year. **To qualify for the part time student membership you must currently be taking between 6-11 credit hours per semester and submit proof with this application.** Student members receive all the benefits of membership with the exception of voting, eligibility for executive and professional certification, and cannot be a proxy for a chapter president at any national board meetings.

Retired Membership - The fee for retired members is \$50. To qualify for retired membership, an individual must be a National AAHAM member who has retired from healthcare. Retired members receive all benefits of membership with the exception of voting. To see if you qualify as a retired member, please contact that National Office.

If you are applying as a **Full Time Student Member**, please [click here to join online or download the correct membership application.](#)

Do something today that your future self will thank you for.

Join the thousands of other revenue cycle professionals that utilize the AAHAM network of peers to get answers to their questions and to strengthen their careers.

AAHAM Always Invest in Yourself

AAHAM Raise the Level

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense. Approximately 4% of your annual dues are used for lobbying activities and are non-deductible.

Please note: AAHAM's membership year is from January to December, it is not anniversary based. Membership is on an individual, not institutional, basis and is non-transferable.

How did you hear about AAHAM?

Colleague Publication Website LinkedIn

If referred by AAHAM member, please give their name:

Payment Method:

Check/Money Order (Make Payable to AAHAM)

Amex Visa MasterCard

Card Number:

Exp: _____ CVV2 Code: _____

Name as it appears on card: _____

Signature: _____

Billing Address for Credit Card:

PAYMENT TOTAL

NATIONAL DUES: _____

LOCAL DUES: _____

TOTAL ENCLOSED: _____





Local Chapters

AAHAM has over 30 chapters throughout the US and India. Local chapters offer you more opportunities for education and networking. Local chapters offer you more opportunities for education and networking, and offer both in person and webinar educational opportunities. In addition, local chapters offer a great opportunity to obtain an industry leading healthcare certification which provides exceptional value to students when seeking employment in the healthcare field. Please see the listing of local chapters below to help you decide which chapter you should belong to along with your national membership.

Name of Chapter	Geographic Location	Chapter Dues
Nebraska Aksarben #01	Nebraska	\$0.00
Florida Sunshine #03	Florida	\$40.00
Carolina #04	North & South Carolina	\$30.00
Washington Evergreen #05	Washington State, West of the Mountains	\$30.00
Minnesota Gopher #06	Minnesota	\$40.00
Iowa Hawkeye #07	Iowa	\$0.00
Missouri Hawthorn #08	Missouri	\$45.00
Illinois #09	Illinois	\$30.00
Washington Inland Empire #10	Washington State, East of the Mountains	\$25.00
Pennsylvania Keystone #11	Central Pennsylvania	\$25.00
Maryland #13	Maryland	\$25.00
Utah Mountain West #14	Utah	\$30.00
New Jersey #16	New Jersey	\$40.00
Ohio Western Reserve #18	Ohio	\$0.00
Northeast PA #19	North East Pennsylvania	\$30.00
Colorado Rocky Mountain #21	Colorado	\$20.00
Maine Pine Tree #22	Maine	\$25.00
North/South Dakota Rushmore #23	North & South Dakota	\$0.00
Western Region #26	Arizona and California	\$0.00
Virginia #27	Virginia	\$30.00
Philadelphia #29	Philadelphia, Pennsylvania	\$35.00
New York Mid-York #31	New York	\$30.00
Georgia #33	Georgia	\$30.00
Connecticut #34	Connecticut	\$35.00
Pennsylvania Three Rivers #37	Pittsburgh, Pennsylvania	\$50.00
Texas Bluebonnet #40	Texas	\$50.00
Indiana #42	Indiana	\$25.00
Wisconsin #44	Wisconsin	\$25.00
Chennai #49	Chennai, India	\$0.00
Tennessee Music City #53	Tennessee	\$35.00
Vermont & New Hampshire Twin States #56	Vermont & New Hampshire	\$25.00
Massachusetts #57	Massachusetts	\$85.00

Please Check the Appropriate Codes in Each Category Below

Years in Healthcare:

- 0-5 6-10 11-20 21-25 25+

Certification:

- CHAM (NAHAM) CHFP (HFMA)
 FHFMA (HFMA) CHCS (ACA)
 Other (please list)

Employer Type:

- Billing
 Collection Agency
 Consulting
 Law Firm
 Outsourcing
 Provider
 Software/IT
 Vendor/Corporate Partner
 Other (please list)

Position:

- CFO
 Consultant
 Director
 Executive Director
 Vice President
 Manager
 Patient Access Representative
 Partner, Principal, Owner
 PFS Representative
 Supervisor/Coordinator
 Other (please list)

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense. Approximately 4% of your annual dues are used for lobbying activities and are non-deductible.

Please note: AAHAM's membership year is from January to December, it is not anniversary based. Membership is on an individual, not institutional, basis and is non-transferable.



Student AAHAM Membership

FREE

EXCLUSIVE OFFER FROM



Get on the fast track to a high-paying career in healthcare finance

FREE student membership in the leading professional association focused on the healthcare revenue cycle

How FREE AAHAM membership can jump-start your healthcare finance career:

AAHAM is the only national organization dedicated solely to the healthcare revenue cycle. We have 32 local chapters across the country and more than 3,000 members who work in hospitals, clinics and other healthcare financial and IT related businesses.

As a student AAHAM member, you will benefit from:

Networking – You can make contacts with hospital and clinic healthcare financial professionals to create a broader network for job placement upon graduation.

Certification – You can be eligible to take AAHAM's industry-leading revenue cycle certification exams. Students who pass the exams will stand out from the pack when seeking employment in the healthcare industry.

Education – 32 local chapters provide in-person and web-based educational sessions throughout the year covering all the hottest current revenue cycle topics. Upon applying for FREE membership, a local chapter leader will reach out to welcome you to their network.

And much more!

Free membership available to students taking at least 12 credit hours.





Healthcare is one of the nation's fastest growing job sectors



What kind of job can you find in healthcare finance?

College students graduating with a degree in business, marketing, finance, IT, accounting or healthcare administration can all find careers in the healthcare revenue cycle working for a hospital, clinic or healthcare business partner.

Typical job titles include:

- > Revenue Cycle Director
- > Patient Accounts Director
- > Patient Access Director
- > Compliance Director
- > Controller
- > Accounting
- > IT Analyst
- > Vice President of Marketing/Sales

- > Students graduating with a healthcare degree find jobs ranking in the top 10% of salaries*.
- > You can choose where you want to live and work.
- > You can have a satisfying career making a difference in people's lives.

As an AAHAM member, you will be able to network with healthcare financial professionals who can help guide you toward a rewarding job at a hospital, clinic or healthcare business partner near you.

AAHAM membership is FREE to students taking at least 12 credit hours.

*U.S. Department of Labor

**Apply today:
aaham.org/joinnow.aspx**

To learn more, call (703) 281-4043, email info@aaaham.org or visit aaham.org.



National Office:
11240 Waples Mill Road, Suite 200 • Fairfax, VA 22030 • (703) 281-4043

aaham.org



AAHAM Scholarships



The Illinois Chapter of AAHAM is pleased to offer scholarships to our members (and their children and grand-children) who are seeking financial assistance for higher education. The scholarship application and guidelines can be found on the Illinois AAHAM website.

Purpose: To provide educational scholarships to individual Illinois AAHAM members and their children or grandchildren.

Eligibility: Any person who has been an Illinois AAHAM member for at least one year and has paid their current dues by March 31st of the year in which application is made. If a member's child or grandchild is applying, the above eligibility criteria apply to the parent or grandparent.

Application: Formal application to the Illinois AAHAM Scholarship Chair by May 31st. Tera Roesch, Scholarship Chair: 1120 N. Melvin St., ATTN: CBO, Gibson City, IL 60936 or tera_roesch@gibsonhospital.org. Please follow up to confirm receipt.

Selection: Applications that meet the established criteria will be considered by the current Illinois AAHAM Board of Director's scholarship committee. The scholarship committee will review the applicants and make a recommendation to the current Illinois AAHAM Board President and Chairman. The President and Board Chairman will have final approval of all scholarship selections. Should a current scholarship committee member, child or grandchild of a current scholarship committee member apply for a scholarship, then the scholarship committee member shall remove themselves from the selection process.

Awards: Scholarships will be awarded (as funds permit) in August as follows: (One year awards) The Board of Directors will allocate a maximum of \$2,000 to be awarded based on eligibility and qualifications. Scholarship(s) will be awarded with a minimum of \$250 and not to exceed \$2,000 at the discretion of the Scholarship committee.

National AAHAM also offers scholarship opportunities for our members and dependents of our members. The application can be downloaded **by clicking here**.



Stopping the Collection Pandemic

Stopping the Collection Pandemic Facing Hospitals and Medical Practices Brad Skelton, maxRTE Regional Manager

Hospitals and medical practices are facing what I'd call an economic pandemic, spawned by high-deductible health insurance plans (HDHPs) gaining traction as insurance costs continue to rise. In the last 10 years, HDHP enrollment has increased from 4 percent to nearly 25 percent, and deductible amounts for employer offered plans have increased 67 percent in the last five years (Henry J. Kaiser Family Foundation).

As a result, healthcare collections have reached a critical level, with many patients simply unable to afford deductible amounts that can quickly rise into the thousands of dollars. While some have access to credit, many do not. According to a study by Availity, physicians reported that only 56 percent of patients were able to pay the full amount requested during point of service collection efforts, with more consumers maxed out on their credit limits. A SuccessEHS study found that a staggering 79 percent of patient balances that aren't collected at the point of service will never be paid.

Tools, training, and the following best practices will enable your staff to communicate with patients about financial issues, heading off future collection issues. Patients need to understand that your first priority is providing their continued care, and without payment, your organization's ability to do so may be compromised.

Before the Patient Visit

Determine Insurance Eligibility & Estimate Financial Responsibility

Before the patient arrives for their scheduled visit, your front office should determine the patient's *active* health insurance coverage, terms and conditions, deductibles and copayment options. You will know what will be covered by insurance, how much the insurer will pay, and what your patient is responsible to pay, so you can provide your patient with a clear understanding of their requirements and out-of-pocket expenses.

Another opportunity for front office staff is to contact the patient prior to the scheduled visit to review the estimated patient responsibility. During these conversations, front office staff should attempt to collect the amount due from the patient, or set up a repayment plan.

These approaches not only supports a successful patient collection plan, but also facilitates a timelier, more complete claims handling process.

During & After the Visit

Counsel Patients about Self-Pay Options

The rising cost of health insurance has motivated a high number of people to opt for no insurance, but many younger, healthier people prefer to pay for healthcare as needed. In either case, when patients with an outstanding balance call for an appointment, your staff should ask for a payment of their outstanding balance and let them know they'll be expected to make an additional payment at their appointment. Having patients sign an agreement to take future funds from their credit card on file is yet another fiscal safeguard. Consider your overall patient checkout process. A critical part of the process is to have your office staff review any previous payment arrangements that have been made. This will help limit post-visit collection activities.

Handle Collections Internally—for as Long as Possible

While the use of collection agencies for past due amounts may sound like a reasonable course, a recent report by the ACA International stated that medical practices recover less than \$14 for every \$100 owed once they turn bad debt over to third-party collection agencies. An earnest internal collection effort starts with training your staff to make reminder calls to patients who have outstanding balances and providing a script for them to follow. If a patient has not made progress in trimming their outstanding balance within a predetermined time frame, then need to consider outsourcing its collection.

Summary

These practices should improve your cash flow while maintaining good patient relationships and delivering a better experience. The benefits of improvement in upfront payments, increased patient satisfaction, and a reduction of accounts receivable will foster a healthy bottom line so you can continue to keep your patients healthy.

maxRTE has been helping healthcare providers shorten the revenue cycle for more than 20 years. With maxRTE, just one click validates plan-specific benefit data such as patient coverage effective dates, co-pays and deductible information. Visit maxrte.com for your free web demo.



Shirley Mason, Regional Sales Manager
 Shirley.mason@wakeassoc.com
 314-435-3377
www.wakeassoc.com

Wakefield & Associates is a nation-wide debt collection agency specializing in debt collections for over 2000 medical clients throughout the country. With 250 employees to support your debt collection needs we are known for our transparency with full client access to your accounts on-line and our superior client service approach. Customized programs to fit your needs. Training, technology and experience have enabled WA to provide our clients with returns above the national average.

Extended Business Office (Early Out Service):

We customize the service to meet your individual needs. Offering real-time service, in which we are trained in your details to work directly in your system via secure VPN connections. NO reconciliation or file transfers. Superior customer service is our number one priority.

Contracted supplier of
Amerinet

PEER REVIEWED by HFMA[®]
 Health care/ed Debt Recovery

2008 BBB WINNER
 BUSINESS ETHICS TORCH AWARD
 BBB SERVING WISCONSIN

CERTIFIED
 ACA
 PROFESSIONAL ACCOUNTING MANAGEMENT SYSTEMS

APTURFSJFRTYUI **CUSTOMER**
 VFCMNBCMDLSKASD **SERVICE**
 JBCM VXOPVXTYTQYEWREWPSK
 XLZMX **TECHNOLOGY** BYWKAJ
 GDKXNMZCUIFM CXVHOG EW CZ
 VMBFIEFIADFLDSFSLEWQERYI
 UDSNVZVDO **INNOVATION** LM
 YCUTMZVHOSFOIWRIVNJZVNV
 P **O**RIUQWEBNMVMZVZOUDFYQ
 A **U**RQWIVXMBVZMBGFEOURP
 T **W**EUAZTFYE **LEADERSHIP** N
 I **M**FAPQKAXMZXCVCVBUIEYTL
EASHGFVQVNQRIOVKJXC BVZP
EXPERIENCE VBM PDKD ICVN
 NRQEOIOEIOCGJMDGFGKGFPR
 T **Z**IQMNXCVIUTQE **RESULTS**

The search stops here.



STATE
 COLLECTION SERVICE INC
 800.477.7474
statecollectionservice.com

Transformational solutions to enable better, faster results

STREAMLINE operations

DIAGNOSE performance gaps

RESOLVE difficult A/R

ACHIEVE the highest coding accuracy

Nationally recognized for our coding and compliance leadership!

Call us at 765.637.2400,
 email info@saludrevenue.com
 or visit saludrevenue.com



!salud
 revenue partners

Conquer Revenue Cycle Complexity

2017 Corporate Partners



The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to our chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.



PLATINUM LEVEL



<p>AccuReg www.accuregsoftware.com Becky Funk - bfunk@accuregsoftware.com</p>	<p>APA - Advanced Patient Advocacy www.aparesults.com Rodney Napier - rnapier@apallc.com</p>
<p>ARS / Magnet Solutions www.ar-solutions.biz / www.magnetsolutions.biz Richard J. Rogers - richard.rogers@ar-solutions.biz</p>	<p>Change Healthcare www.changehealthcare.com Jon Holloman - jon.holloman@relayhealth.com</p>
<p>Diamond Healthcare Communications www.diamondhcc.com Paula Kudlinksi - pkudlinski@dmsolutions.com</p>	<p>EBO Solutions National Recovery Agency www.nragroup.com Toney Fedullo - tfedullo@nragroup.com</p>
<p>EnableComp www.enablecomp.com Matt Ellis - mellis@enablecomp.com</p>	<p>Experian Health www.experianhealth.com Wesley Brinson - wesley.brinson@experianhealth.com</p>
<p>Marcam Associates www.marcamassociates.com Tim Moore - tmoore@marcamassociates.com</p>	<p>maxRTE www.maxrte.com Chris Fisher - christopher@hfmi.com</p>



2017 Corporate Partners



GOLD LEVEL



Avadyne Health www.avadynehealth.com Ron Snyder - rsnyder@avadynehealth.com	Commerce Bank www.commercebank.com Steve Daggs - Stephen.Daggs@CommerceBank.com
Medical Reimbursements of America www.medicalreimbursements.com Vanessa Haydon - vhaydon@mraresults.com	



SILVER LEVEL



Managed Care Partners	James Richmond - jrichmond@mngdcare.com
Pro Com Services of Illinois	Terry Roesch - roesch.terry@pro-comservices.com
RRCA Accounts Management	Nick Hubbard - Nick.hubbard@rrcaaccounts.com
Salud Revenue Partners	Steve Chrapla - SChrapla@saludrevenue.com
State Collection Service Inc	Steve Beard - steveb@stcol.com



BRONZE LEVEL



AFNI	Kathleen Sweeney - kathleensweeney@afni.com
AAMS	Mike Dobbs - mdobbs@aamsonline.com
Benefit Recovery	Tony Taylor - ttaylor@benefitrccovery.com
Collection Professionals Inc	Greg Himelick - cpils1@ivnet.com
Creditors Collection Bureau, Inc	Sue Glenzinski - sglenzinskie@creditorscollection.com
Creditors' Discount & Audit Company	Tony Muscato - tmuscato@cdac.biz
Eagle Recovery	Nancy Vollmer - nvollmer@eaglerecovery.net
TCS United, Inc	Bobby Fagin - rfagin@tcsunited.net
Wakefield & Associates	Shirley Mason - Shirley.mason@wakeassoc.com





PRO COM SERVICES
OF ILLINOIS INC.



Committed to outstanding performance, with unsurpassed integrity, through personalized service.

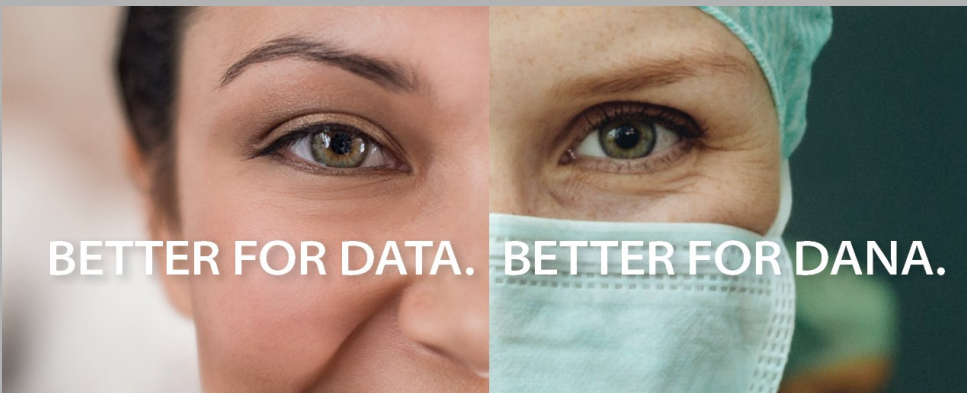


Certified Healthcare Collection Specialists • Receivables Management • Delinquent Account Recovery • Professional Pre-Employment Screening • Professional Tenant Screening • Merged Mortgage Credit Reporting • Consumer Credit Reports



3301 CONSTITUTION DRIVE • SPRINGFIELD, IL 62711 • 217.525.7600 • WWW.PRO-COMSERVICES.COM

COLBURN HILL GROUP
Results, not reports.

BETTER FOR DATA. BETTER FOR DANA.

At Craneware, we enable healthcare providers to improve margins, so they can continue to raise the quality of care they provide, which ultimately enhances patient outcomes. So what's good for providers becomes even better for patients. Learn more about how we can help you optimize your value cycle and improve your hospital's long-term financial health at craneware.com

Better Outcomes For All.



Corporate Partner Program



What is American Association of Healthcare Administrative Management (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at **ALL** educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year beginning October 2017. Your investment in our program will provide company recognition for an entire year (January 1, 2018 through December 31, 2018).

Each sponsor receives complimentary meeting registrations to be used by your representative or given to a non-member IL provider.

Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in November. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program. For additional information regarding the Illinois AAHAM Corporate Partners program please contact Vanessa Haydon vhaydon@mrareresults.com or Ron Snyder at rsnyder@avadynehealth.com.

We appreciate your support of Illinois AAHAM!





Illinois Chapter Sponsorship Levels

PLATINUM (\$1,400)

- **Annual State Institute Vendor Booth** includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included.



GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member **Illinois Provider** – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included





Illinois Chapter Sponsorship Levels



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address



BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address





YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

_____ **PLATINUM \$1,400** (includes ASI vendor booth & 1 meeting registration)

_____ **GOLD \$900**

_____ **SILVER \$750**

_____ **BRONZE \$350**

_____ **ASI VENDOR BOOTH \$600** (includes a complimentary registration)

Name of organization: _____

Type of business: _____

Street address / PO Box: _____

City / State / Zip: _____

Contact person & title: _____

E-mail address: _____

Telephone #: _____

Fax #: _____

Company web address: _____

Please make your check payable to: **Illinois AAHAM**. Send check and completed form to:

Vanessa Haydon, Sponsor Chair – Illinois AAHAM
6840 Carothers Pkwy Suite 150
Franklin, TN 37067

Phone: 615-339-4403
Fax: 615-472-7401
E-mail: vhaydon@mrareresults.com

Illinois AAHAM thanks you for your support!





You've got a **Community** hospital to run

Is your self-pay AR becoming a resource drain?

Magnet Solutions Provides:

- ✓ Increased Cash and Cash-Flow
- ✓ Reduced Bad Debt Expense
- ✓ Increased Patient Satisfaction
- ✓ Optimized Communication Consistency

Additional Services:

Presumptive Charity Scoring
Cash Acceleration Program (CAP)



*“Let us
Represent
the Caring
Face of
Your
Community
Hospital*

MAGNET 
SOLUTIONS

MAGNET 
SOLUTIONS

ACCELERATED
RECEIVABLES SOLUTIONS

The Receivables People

Who's in Charge Around Here ?

O F F I C E R S

	<p>President Joshua A. Johnson, CRCS-I,P, CRCP-I Director of Patient Financial Services Gibson Area Hospital & Health Services 1120 N. Melvin Street Gibson City, IL 60926 Tele: 217.784.2612 Fax: 217.784.2645 Email: josh_johnson@gibsonhospital.org</p>	
	<p>Chairman of the Board Doris Dickey Patient Accounts Manager Rochelle Community Hospital 900 N. 2nd St. Rochelle, IL 61068 Tele: 815.561.1620 Email: ddickey@rcha.net</p>	
	<p>1st Vice President Vanessa Haydon, CPAR Vice President, Account Management Medical Reimbursements of America (MRA) 6840 Carothers Parkway, Suite 150 Franklin, TN 37067 Tele: 615.339.4403 Fax: 615.472.7401 Email: vhaydon@mrareults.com</p>	
	<p>2nd Vice President Julie Van Pelt, CRCE-I, CRCS Vice-President of Operations Avadyne Health 7017 John Deere Parkway Moline, IL 61265 Tele: 309.277.1547 Fax: 888.260.6020 Email: jvanpelt@avadynehealth.com</p>	
	<p>C.J. Tonozi , CRCS-I Billing Compliance Officer/Auditor OSF Healthcare System 800 NE Glen Oak Ave. Peoria, IL 61603 Tele: 309.308.5962 Fax: 309.308.5972 Email: Clinton.J.Tonozi@osfhealthcare.org</p>	
	<p>Secretary Meaghan Coward, CRCS-I Patient Registration Supervisor CGH Medical Center 100 E Lefevre Rd Sterling, IL 61081 Tele: 815-564-4402 Fax: 815-632-5932 Email: Meaghan.coward@cghmc.com</p>	



Who's in Charge Around Here ?

DIRECTORS

	<p>Nicholas Barthel Business Services Director CGH Medical Center 101 E. Miller Rd. Sterling, Illinois 61081 Tele: 815.625.4790 ext. 6204 Email: nicholas.barthel@cghmc.com</p> 
	<p>Sara Biagioni, RHA, MHA, MBA Director, Patient Financial Services Illinois Valley Community Hospital 925 West St. Peru, IL 61354 Tele: 815.780.4602 Fax: 815.780.3898 Email: sara.biagioni@ivch.org</p> 
	<p>Chris Bryant Patient Business Services Manager Dr. John Warner Hospital 422 W. White Street Clinton, IL 61727 Tele: 217.935.9571 Fax: 217.937.5262 Email: chris.bryant@djwhospital.org</p>
	<p>Lisa Ellis Patient Accounts Manager Paris Community Hospital 721 E. Court St. Paris, IL 61944 Tele: 217.466.4310 Fax: 217.463.2769 Email: lellis@pchfmc.com</p> 
	<p>Dave Miller Director, Client Services Experian Health 955 American Lane Schaumburg, IL 60173 Tele: 630.812.2557 Email: david.miller@experianhealth.com</p>



Who's in Charge Around Here ?

D I R E C T O R S

	<p>Tera Roesch, CRCS-I, CRCS-P CBO Coordinator Gibson Area Hospital & Health Services 1120 N. Melvin Street Gibson City, IL 60926 Tele: 217.784.2622 Fax: 217.784.5853 Email: Tera_Roesch@gibsonhospital.org</p>
	<p>Ron Snyder Executive Vice President Avadyne Health 7017 John Deere Parkway Moline, IL 61265 Tele: 800.383.6110 Fax: 309.797.9856 Email: RSnyder@avadynehealth.com</p>
	<p>Jill Stroot, MBA, CRCS-I Director of Patient Access Blessing Health System Blessing Corporate Services Tele: 217.223.8400 ext 6873 Email: jill.stroot@blessinghealthsystem.org</p> 
	<p>Rena Willey, CRCE Director of Revenue Cycle Memorial Hospital P.O. Box 160 Carthage, IL 62321 Tele: 217.357.8696 Fax: 217.357.8697</p>



Get To Know Your Board Members



Lisa Ellis
Patient Accounts Manager at Paris Community Hospital. Currently serving my first term on the IL AAHAM board.

Hello
my name is

LISA

My Favorite Sports Teams Are... Any sport when I have family members playing

Two Truths and a Lie

1. I love to clean house
2. I get irritated by long, meandering stories and explanations
3. I would rather clean stalls or work outside than be inside unless there's a blizzard, monsoon, or tornado

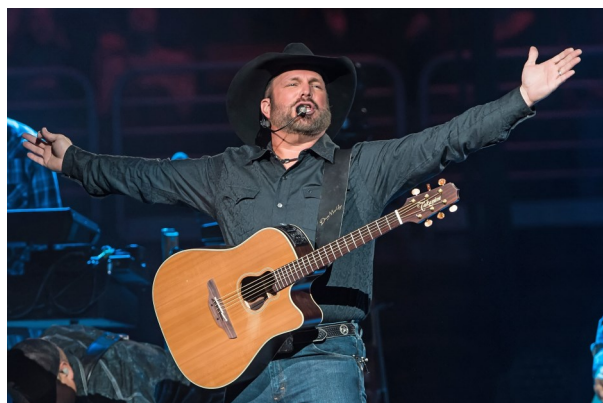
I Grew Up In... rural Chrisman, IL

My Favorite Hobbies Are... working on the farm with my family, gardening, training horses, reading

What's on your Playlist? I'm never without audiobooks – any genre except science fiction

Last Concert I Saw Was.... Garth Brooks – am looking forward to Willie Nelson/Alison Krauss

Next Time You See Me Ask Me About... My kids, life on a beef and grain farm



Click [here](#) and check the bottom of the page to see which one was the lie.



Get To Know Your Board Members



Nicholas Barthel

Business Services Director at CGH Medical Center. Currently serving my first term on the IL AAHAM board.

Hello
my name is

NICK

My Favorite Sports Teams Are... Green Bay Packers & Jimmy “Superfly” Snuka

Two Truths and a Lie

1. Recorded two professional music albums
2. Built a motorcycle
3. Traveled coast to coast on a train

I Grew Up In... Freeport, IL

My Favorite Hobbies Are... fitness, cooking, cars, music and carpentry

What’s on your Playlist? There is not enough space, but basically everything except country... just not my jam.

Last Concert I Saw Was.... Mumford and Sons

Next Time You See Me Ask Me About... honestly anything. You like outer space? Me, too. Marvel or DC, Thanos! Nutrition, Keto or All Meat? Real Housewives, unfortunately, yes. Teen Mom, got that too, sadly.



Click here and check the bottom of the page to see which one was the lie.



New from RelayHealth Financial



**HEALTHY
HOSPITAL**



Your
Rx for
Revenue
Health

The **Healthy Hospital** program is designed to give hospitals better visibility into their performance and easy access to educational resources and solutions to help secure healthy revenue and a healthy future.

Get started by doing your own assessment of your hospital's revenue health in the McKesson booth at HIMSS - #3479, or visit www.myhealthyhospital.com

MCKESSON

 **RelayHealth** | Financial

HEALTHY REVENUE, HEALTHY FUTURE

Leading the Way



Smarter business decisions. Better bottom lines.
Stronger relationships with patients.

Thousands of providers count on Experian Health and our revenue cycle management, identity management, patient engagement and care management solutions. Partnered together, we are leading the way for healthcare organizations and the patients they serve.

www.experianhealth.com
1-888-661-5657





Party on dudes!

Bill & Ted's
Excellent
Adventure



The Lincoln Log magazine is published four times annually by the AAHAM Illinois Chapter to update the membership regarding chapter and national activities as well as to provide information useful to healthcare administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the AAHAM Illinois Chapter, the National AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor is prohibited. © Copyright 2007.





It's time someone took care of you.

You need a financial specialist who understands the healthcare industry. The Commerce Bank Healthcare Team can help you use innovative financial solutions and best practices to overcome challenges and bring results to your bottom line. Interested in learning more? Call us!

We ask, listen and solve.



Commerce Bank

commercebank.com / 309.999.3340

Automated Accounts Management Services

Solutions that Pay!

"Specializing in Bad Debt Second Placements"

Contact:

Luke Gruber
Phone: (515) 225-0525
lgruber@aamsonline.com

Mike Dobbs
Phone: (515) 231-1732
mdobbs@aamsonline.com

AAMS
4800 Mills Civic Parkway, Suite 202
West Des Moines, IA 50265
Phone: (877) 770-5252
www.aamsonline.com

Professionalism Accountability Integrity Dedication



Medical Reimbursements of America



AcciClaim

PEER REVIEWED
by HFMA

**Specialty Reimbursement.
Focused Results.**



Integrity

by MRA

Veronica Modricker, VP Business Development
vmodricker@mraresults.com | (309) 912 - 0480
6840 Carothers Parkway, Suite 150 | Franklin, TN 37067



NANCY VOLLMER
VP Sales & Marketing

2601 WEST FORREST HILL AVENUE
PEORIA, IL 61604-1812

P 309.272.4501
T 800.906.3210
F 309.272.1400
M 309.258.2424

nvollmer@eaglerecovery.net

www.eaglerecovery.net

Game Over

Another ASI is in the books as we look forward to 2018. The Lincoln Log is always looking for content to publish. Whether you are a vendor or a provider, share your knowledge and experience with the rest of the chapter! Contact me at my email address below with questions or submissions.

Here's to a great 2018!

#MoreJohnCurrier




IL AAHAM QR Code




IL AAHAM Lincoln Log Editor


Dave Miller
IL AAHAM Board Member

 david.miller@experianhealth.com

 [Facebook Page](#)

 [LinkedIn Page](#)

 [Twitter - IL AAHAM](#)

 [Twitter - National AAHAM](#)

