

THE LINCOLN LOG



Fall 2020

FALL 2020 EDITION

The Board of IL AAHAM would like to take a moment to say Thank You to all of the nurses, doctors, hospitals, and clinics that are CONTINUING to provide frontline support day in and day out. Thank you for all you are doing and will continue to do until the COVID-19 pandemic is behind us.



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PRESIDENT'S MESSAGE

Vanessa Haydon
CCT
IL Chapter President

Friends,

We are all living through a time like no other in our lives. The pandemic continues to produce constant change and stress for each of us and our communities. By now, we all know someone directly impacted by the virus. Despite these devastating challenges, this is also a time that is bringing out the best in people. We are incredibly appreciative to our healthcare workers, first responders, essential workers and technology advancements made.

With the return of fall and school, a new challenge was added to the pandemic for many of us – homeschooling. For those of you who have added lessons plans to your resume, I am part of your club! After 3 weeks, we finally have a schedule and my second grader has stopped telling me “You are not a good teacher!” This drives a discussion for remote workforce before Covid-19 and now that limitations are easing. IL AAHAM will be hosting a webinar on this topic in November. IL AAHAM upcoming events can be found here <https://illinoisaaham.com/upcoming-events/>.

Our number one priority is to provide quality education in a format that meets your needs. In addition to free webinars, you can find on demand presentations available from our Corporate Partners and Adam White University <https://illinoisaaham.com/online-education/>. The password to access the on demand education is AbeLincoln.

After our first virtual conference in the spring and your great feedback, our fall conference is September 23rd. The agenda includes a payer panel, Ins and Outs of Managing Diversity in Healthcare, Corporate Partner Speed Dating and Price Transparency – Register Now!

We have weathered good times and bad, ups and downs and everything in-between. The strength, sacrifice, compassion and the level to which communities are coming together through this pandemic has been extraordinary and inspiring. Because of this, we will emerge from this much stronger and more resilient in the future.

The Board of Directors also appreciates your support as we continue to navigate this evolving terrain to meet your needs. Together, we are stronger.

Yours in AAHAM,
Vanessa Haydon
IL AAHAM President

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CALENDAR OF EVENTS

Virtual Fall Meeting
September 23, 2020
11 AM - 4:30 PM



**Webinar—IL Managed
Medicaid and Legal Updates in
the Time of COVID**

October 7, 2020

1:00 - 2:00 PM

**Webinar - Remote Workforce
Management**

TBD - November 2020

More information to come!



UPCOMING NATIONAL AAHAM WEBINARS

National AAHAM is offering a series of webinars that are **FREE** for AAHAM National members. Offering these courses in this format will allow you to work through each course as time allows and continue to earn CEUs toward your AAHAM certification. Don't forget to report your CEUs to National at <https://www.aaham.org/Certification/RecertForm.aspx>.

AAHAM Webinar—What Happens After COVID+19 with Clinicals and Finance

- September 16, 2020
- 1:30 - 3:00 PM EDT

AAHAM Webinar - Denial Prevention: The Pathway to Success

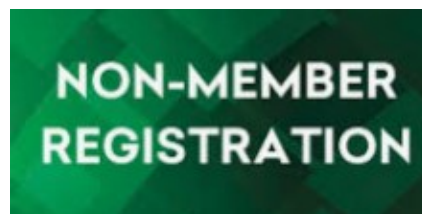
- September 23, 2020
- 1:30 - 2:30 PM EDT

AAHAM Webinar - How to Stop Stress from Killing You

- October, 21, 2020
- 1:30 - 2:30 PM EDT

AAHAM Webinar—Finding Lost Revenue in Cash Flow Crisis

- November 11, 2020
- 1:30 - 2:30 PM EDT



IL AAHAM Fall Virtual Conference

Wednesday, September 23rd 2020

Meeting Agenda

- 11:00 - 11:15 AM - President's Welcome, Recognition for First Time Attendees and Corporate Partners
- 11:15 AM - 12:15 PM - Payer Panel (Moderated by Marcus Morrow Law Offices of Stephenson, Acquisto & Coleman)
- Participants to include:
 - Blue Cross Blue Shield of Illinois
 - Health Alliance
 - Illinois Association of Medicaid Health Plans
 - United Healthcare
- 12:15 PM - 1:45 PM - Ins and Outs of Managing Help Centers in a Diverse Culture (Giovanni and Nick Gallo, Co-CEO's-ComplianceLine)
- 1:45 - 2:00 PM - Break
- 2:00 - 3:00 PM - Corporate Partner virtual Speed Dating
- 3:00 - 4:00 PM - Price Transparency - A Roadmap to Achieving Value and Compliance (Caroline Znaniec - Managing Directory Strategy, Technology and Innovation CohnReznick Advisory)
- 4:00 - 4:30 PM - Presentation Trivia w/Prizes
- 4:30 PM - Adjourn

HOT TOPIC

AHA Predicts Red Alert for 50% of U.S. Hospitals **Brad Skelton, maxRTE**

Hospital margins already under pressure are evaporating under the strain of COVID-19. According to a new report, half of all U.S. hospitals will be operating in the red by the end of the year without more federal relief.

The report prepared by Kaufman Hall on behalf of the American Hospital Association (AHA) sounds this dire alarm that threatens the quality of healthcare during a time when it's most needed. Timing of the report coincided with the Senate's return to work last month and talks focusing on a new relief package that as of today is still in limbo.

The report shockingly predicts that hospital margins could sink 7% in the second half of 2020, and that half of all hospitals are likely to operate with a negative margin.

Normally, hospitals typically operate with a 3.5% operating margin. But there was nothing normal about Q2. The lockdown and need to preserve capacity for combatting COVID-19 financially gobsmacked hospitals as patient volumes dropped and elective procedures were cancelled. Patients concerned with potential exposure to the virus—especially those in the vulnerable category—are driving the Q3 post-lockdown reduction in elective procedures.

With an uncertain future about containment/spread of the virus, the report revealed that margins are expected to drop to -3% in the second quarter of this year.

Urgently Seeking More Federal Support

In an AHA call with reporters, David Perlstein, M.D., president and CEO of SBH Health System in New York City, substantiated that the drop would have been negative 15% without \$175 billion in funding provided by Congress a few months ago. He said, "Without the federal support we would have run out of cash and been forced to shut down the hospital." The pandemic has cost Grady Health System in Atlanta \$115 million, CEO John Hauptert told reporters. About \$70 million of that has led to a reduction of elective surgeries and another \$45 million from increased expenses such as PPE.

A [separate AHA analysis](#) finds that the COVID-19 pandemic could cost hospitals \$323 billion through the end of 2020. The cost increase includes higher prices to get personal protective equipment.

The AHA is pressing Congress for more relief funds and to change repayment terms for Medicare advance payments. The Centers for Medicare & Medicaid Services (CMS) doled out \$100 billion in advance and accelerated payments to facilities at the onset of the pandemic in March. The program has since been suspended, and the AHA and other hospital groups are worried that CMS could start asking for repayment for those loans this month. The group is in talks with lawmakers over the need for changes to the program and is lobbying for Congress to pass legislation that forgives the loans.

Congress has yet to pass another round of COVID-19 relief. Although McConnell has said that healthcare and relief for providers has to be a major pillar in the next relief package, no specifics were given.

Expediting/Optimizing Income

As the pandemic continues to wreak havoc with hospital financials, hospitals need to use every possible resource for kicking their revenue cycle into warp speed. They need to drive income as quickly as possible, and that calls for ensuring they have the most current, accurate insurance information for every patient at their fingertips. Avoiding reimbursement delays has never been more crucial. Automated solutions could be the lifeline hospitals desperately need. [Find out more here.](#)

News from National

2020 PAM Week

National Patient Account Management Day will be part of a week long celebration, October 18-24, by hospitals, physician offices and others involved with patient account management to recognize and honor the individuals engaged in healthcare administrative management.

By supporting PAM week, you show your healthcare administrative management team that you appreciate their hard work. A recognition program implemented during this special week is an excellent way of increasing hospital and office morale and expanding knowledge of our profession. We hope you have a truly rewarding and successful Patient Account Management Day and week!



Call for Webinar Speakers

Webinars are 90 minute telephone conference calls that include a presentation, a Q&A period (if time permits) and an optional electronic handout to provide to participants via e-mail. This format allows an unlimited amount of people to listen in from one room. Topics should include anything that is a pressing issue for patient financial services professionals or that would provide participants with information to better themselves and their career. **Proposals for webinars may be submitted at anytime.** We appreciate that speakers agreeing to present a webinar agree to waive compensation.

[Please click here to complete the online submission form](#)

AAHAM Creates National Patient Financial Advocate Task Force

Fairfax, VA- The American Association of Healthcare Administrative Management (AAHAM), the leading professional association focused exclusively on the healthcare revenue cycle, announces the formation of a National Patient Financial Advocate Task Force. The Task Force will be responsible for reviewing industry standards, practices, and procedures regarding healthcare patient financial engagements. The goals of the Task Force are to develop new education and resources to help patients better understand their role and their access to useful information. The Task Force will also create a healthcare patient financial advocacy code of ethics and will ask AAHAM member business partners to agree to these standards. The Task Force will be responsible for drafting recommendations for the profession as healthcare continues to change and their roles also continue to change, as they become a more important resource during a patient engagement.

Patient responsibilities in healthcare are much different than other industries. AAHAM understands this and intends to be the industry leader in providing a framework within which the provider, the patient and the patient financial advocate can operate.

"I am pleased to announce the formation of the new AAHAM National Patient Financial Advocate Task Force, and the appointment of Kenny Koerner, CRCE, AAHAM Second Vice President as Chair" said AAHAM President, Lori Sichelbaugh, CRCE. "It's an exciting development for AAHAM, especially during these challenging times. The Task Force will play an important role in developing materials to better serve patients and provide support to help with the understanding of their medical bills. The Task Force brings together thought leaders from several industries, all offering unique expertise and leadership" added Sichelbaugh.

"I'm excited to head this new Task Force" stated Kenny Koerner, AAHAM Second Vice President and Task Force Chair. "AAHAM has seen a shift in the profession and growth in its role and believes now is a critical time to begin these discussions. In good times our patients need us, but during a global pandemic like we are seeing now, they need us even more. This Task Force will set the path forward for patients and their advocates" added Koerner.

Those appointed to AAHAM's National Patient Financial Advocate Task Force include:

- John Currier, CRCE, AAHAM Chair of the Board, Fairfax, VA
- Shawn Gretz, President, Americollect, Manitowoc, WI
- Kristina Gursky, CRCP, Director, IC System, St. Paul, MN
- Deborah Kelly, CEO, MyCare Finance, Inc., Tampa Bay, FL
- Kenny Koerner, CRCE, AAHAM Second Vice President, Fairfax, VA
- Richard Lovich, Esquire, Managing Partner, Stephenson, Acquisto & Colman, Inc., Burbank, CA
- Paul Miller, PPC, LCP, Principal, Miller/Wenhold Capitol Strategies, Fairfax, VA
- Amy Mitchell, CRCE, Director, University of Utah Hospital, Salt Lake City, UT
- Timothy Moore, CRCP, CEO, Marcam Associates, Rochester, NH
- Chris Morgan, President, R3 Dynamics, St. Charles, MO
- Richard Rogers, CRCE, Vice President, AR-Solutions, Scottsbluff, NE

"AAHAM continues to prove its vital role in the profession" stated John Currier, CRCE, AAHAM Chair of the Board. "With this Task Force, we have an opportunity to begin the discussion of a larger role for patient financial advocates when it comes to working with, and supporting patients in understanding this complex maze of healthcare" added Currier.



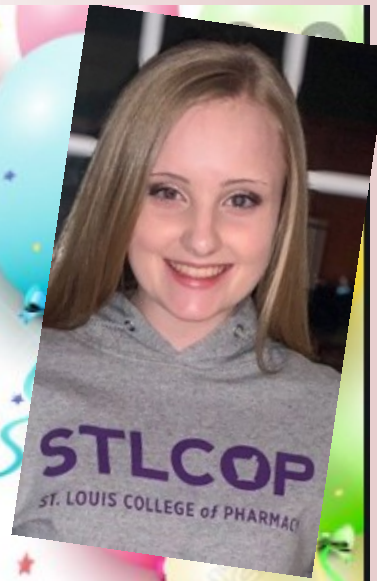
**Kody
Velazquez**



**Elle
Koerner**



**Madilyn
Gutierrez**



**Summer
Roesch**

Congratulations!

Kody, Elle, Madilyn, and Summer were all recipients of 2020 IL AAHAM Scholarships! We congratulate you and wish you the best of luck in the future!

2020 Memes

TEENAGERS in future tryna learn all things happened in 2020 for their history final



Student: I forgot my homeworks at home

Teacher:





Celebration of a Career

- Doris Dickey

1. **How long was your career in healthcare revenue cycle?** 47 years. Began in March of 1973
2. **Tell us about your career trajectory into RC Leadership.** My first job was while in high school as an evening and weekend switchboard operator. A few months before graduation from high school, I was offered an opportunity to work full time on the hospital's Burroughs bookkeeping machine posting patient charges, payments and the general ledger. There was a ticker tape of programs that we loaded by hand depending on if you were posting payments, charges, GL, etc. You couldn't touch the ticker tape with your fingers, only the edges. Sometimes you had to feed that tape two or three times to be loaded correctly. Patient demographics, account history and payments were stored on data punch cards. Little square punches were all over the floor. I thought it was the most important job in the world. That is, until we converted to a NCR "computer".

The NCR processor filled the "computer room". It was at least 6 to 7 feet tall. The discs we backed up daily were heavy and they looked like a huge LP record in a hard plastic cover about 16 inches diameter. We carried them on a cart every morning and afternoon to and from a fireproof safe. We were threatened with our jobs if we dropped one, as all of the data would be destroyed. The daily back up routine would be something like: Delete Disc B, copy Disc A to B. We would have two to three sets of disc, each day the routine of the disc letter would change. Invariably one of us would load the backup backwards and have to re-enter all of yesterday's data. Now, you can keep your whole computer back up in your pants pocket. Isn't it amazing?

I remember the account rep from NCR telling me, someday you will all have computers at your desk and you will work on the mainframe from your desks. I thought to myself, I'll never figure that out. That sounded like something out of the "Jetson" cartoon show. Sure enough, before long they came. Along with a printer that was about waist high with pin feeds. You truly missed out if you never tried to load a pin feed printer with pre-printed forms. Especially, if those forms were accounts payable or payroll checks.

That brings me to the next most important job of my life (I thought), processing payroll and accounts payable for the facility. I was probably in my mid 20's at that point. They trusted me with payroll checks and AP checks? I could barely pay my own bills at home. I married at the age of 18, so paying bills was something I was supposed to know how to do, right? I installed the first payroll package at the hospital on the main frame. I remember hand calculating payroll taxes from the tax tables to verify the program was taking the correct deductions for 100+ people. I knew what the CEO, CFO and even the Anesthesiologist were paid! I also had knowledge of how much things cost the hospital. After the initial shock of mark up's, I realized trying to balance collection of receivables, payroll and accounts payable was a pretty heavy load to carry. It was worse than trying to balance the family budget with a baby boy at that time. I was going to the grocery store each week trying to buy formula and Kool-Aid packets for 10 cents and I'm running checks to pay the Anesthesiologist.

I had a fantastic CFO who encouraged me along with Betty B. to get involved in AAHAM and get certified. I still remember leaving my toddler boys at the babysitter while I went home to study. She was also the same CFO who saw some potential in me and continued to give me new duties and experiences, eventually leading me into management. I recall her telling me what to wear if we were going to meetings. At first I was offended, but I realized she was simply teaching how to be a professional.

One of my early manager experiences was when one of the JTPA young men showed up t work in short gym shorts to file for the day. His outfit for the day included tube socks with stripes and bright green shorts, a T-shirt that barely covered his oversized belly and I might add very hairy legs for a young man.



The view they must have had as he leaned over the files, oh dear! Finally one of them came in and said have you seen “Joe” this morning? I was speechless when I saw Joe. He said these were the only clothes he had clean and didn’t want to miss work. I asked him to go home, go to the laundry mat and return when he had clean trousers. I felt bad, in hindsight, I wish I’d given him money to go buy a new pair of pants, but I was pretty young and inexperienced myself.

I think I matured and grew the most once I started attending AAHAM meeting and making new professional friends. I remember Frank Budzinski from Children’s Hospital in Chicago asking me if I’d consider joining the board of directors. Me? A kid from a rural hospital in po-dunk Illinois was being asked by this man who is running an entire business office at a Children’s hospital in Chicago, is asking me to join the board. I now took on a new most important job of my life. By far this job was the most fulfilling.

3. **What are some of your favorite things about the work you did?** Helping others study and getting AAHAM certified.

4. **What are some of things you liked least?** This will sound crazy, but honestly collecting self-pay money. I tried to make sure I hired people who found collecting from patients easier than I did. It’s a hard job to collect from patients in a small community. It’s difficult shopping locally, going to church and sitting in bleachers with these same patients. I always told new staff, you will help your patients heal faster if you collect every dollar possible from the insurance. But, collecting from a patient’s own pocket is tough.

5. **Tell us about a time you feel like you truly made an impact that touched someone in your work family.** I remember I had a patient access staff member who frequently had drama in her personal life. It seemed something was always a crisis. She would cry, miss work, etc. One day I suggested she buy herself a new pair of socks after work. I told her to find something that would make her smile when she put them on. The next day she came to my office, pulled her pant legs up and showed me her new socks with a smile on her face. Years later, long after she’d left the organization she reached out to me and told me it was the best advice she’d ever received and still followed it when things got tough.

6. **What will you miss most about work?** Absolutely, the friendship I’ve made at the hospital and sharing family stories. But possibly more than that will be missing my AAHAM buddies both in Illinois and Nationally.

7. **What are you most excited for in retirement?** No more employee evaluations and I will never lead another computer conversion.

8. **Have you created a retirement bucket list of things you want to do? If so, what’s on it?** If we ever get past this COVID scare: Travel to the Northeastern states. Visit my niece and family that moved to Colorado. Go to Nashville and see Veronica M. COVID scare or not, I’m going to find John C. and we’re going to have a long lunch, sharing some liquid beverages and war stories even if we have to cut a straw hole in our masks.

9. **What is the first thing you plan to do the morning after your last day of work?** I plan to play bus driver for the grandkids. It’s a crazy schedule they have this year and I hope I can relieve their parents of the stress of who needs to be picked up at what time. The four of them are in three different schools this year. My youngest son is getting married a few weeks before retirement and that adds two more boys to the mix. I do hope they can stay in school, because being a bus driver sounds a lot better than being a school teacher.

10. **How has AAHAM impacted your career?** I can’t even place a price on AAHAM. I will say this, if your employer is not able to support your membership fee and/or travel education, you must reach in your wallet and pay this tuition fee on your own. There is no formal education in the world that can teach you as much about this business as your AAHAM membership. I would never have been successful with my professional organizations. I am blessed to have worked in this profession and to have made so many wonderful friends. I am a better person from those friendships. Thank you all. Keep the torch flaming making yourself and this organization as successful as you possibly can.

SUCCESS
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CYCLE EXECUTIVE
CERP
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CYCLE PROFESSIONAL
CRES
CERTIFIED REVENUE
CYCLE SPECIALIST

AAHAM Certifications Offer You Solid Steps to your Professional Success:



AAHAM's Certifications are your ladder to success!

NEW CERTIFICATIONS

Let's give a **BIG** round of applause for these newly certified IL AAHAM members!!! Congrats and well done!

The following members received their **CRCS Certification!**

- Kemesha Clark (Western Michigan Center of Arts and Technology)
- Rana Kaminski (Life Beyond Barriers Rehabilitation Group)
- Vanessa Mateo (West Michigan Center of Arts and Technology)
- Denise Mayberry (Unitypoint)
- Brittany Snyder (CGH Medical Center)
- Malaika Stevens (West Michigan Center of Arts and Technology)
- Pecoria Strickland-May (West Michigan Center of Arts and Technology)
- Rosemary Villar (West Michigan Center of Arts and Technology)

The following member received their **CRCP Certification!**

- Janel Willard (Northwestern Memorial Hospital)



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Email: info@aaaham.org

2020 National Membership Application

Name		Title	
Employer Name		Email Address	
Address <input type="checkbox"/> Work			
City	State	Zip	Country
Work Phone	Cell Phone	Secondary Email Address	Local Chapter
Address <input type="checkbox"/> Home			
City	State	Zip	Country

Membership Categories and Rates

* Local chapter dues may vary

NATIONAL MEMBERSHIP - The fee to become a National AAHAM member is \$209. If you join between July 1st and August 31st, the dues are \$160 for the rest of the current year. If you join between September 1st and December 31st, the fee is \$250 for the rest of the current year and all of the following year.

FULL TIME STUDENT MEMBERSHIP - Students taking at least 12 credit hours per semester can join for free. You must submit proof of your full time status with this application. Student members receive the benefits of membership with the exception of voting, eligibility for professional or executive levels of certification, and cannot be a proxy for a chapter president at any national board meetings. If you are applying as a **Full Time Student Member**, please [click here to join online or download the correct membership application.](#)

PART TIME STUDENT MEMBERSHIP - The part time student membership fee is \$50. If you join between July 1st and August 31st, the dues are \$35 for the rest of the calendar year. If you join between, September 1st and December 31st, dues are \$65 for the rest of the current year and all of the following year. **To qualify for the part time student membership you must currently be taking between 6-11 credit hours per semester and submit proof with this application.** Student members receive all the benefits of membership with the exception of voting, eligibility for executive and professional certification, and cannot be a proxy for a chapter president at any national board meetings.

AAHAM would like your consent to contact you through your cell phone in order to provide you with updates, notifications, and other information pertinent to your membership.

I hereby expressly grant my consent to AAHAM to contact me through the cell phone number provided herein.

You may subsequently withdraw this consent by contacting:
AAHAM Membership Department
11240 Waples Mill Road, Suite 200, Fairfax, VA 22030
Phone: (703) 281-4043 Email: moayad@aaaham.org

I do not grant consent to AAHAM to contact me through my cell phone.

If referred by AAHAM member, please give their name:

Payment Method:

Check/Money Order (Make Payable to AAHAM)
 Amex Visa MasterCard
 Card Number: _____

Exp: _____ CV2 Code: _____

Name *as it appears on card*: _____

Signature: _____

Billing Address for Credit Card: _____

PAYMENT TOTAL

NATIONAL DUES: _____

LOCAL DUES: _____

TOTAL ENCLOSED: _____

Please allow two weeks for processing after your application is received at the national office. Dues are not tax deductible as a charitable contribution, but may be as a business expense. Approximately 4% of your annual dues are used for lobbying activities and are non-deductible.

Please note: AAHAM's membership year is from January to December, it is not anniversary based. Membership is on an individual, not institutional, basis and is non-transferable.

BENEFITS OF AAHAM MEMBERSHIP



Healthcare revenue cycle professionals across the nation and around the globe are looking for an edge... a way to work smarter, build a career, stay informed and make the right contacts. Your membership in AAHAM helps you achieve all of these goals.

What do I get for my \$239 yearly National and Illinois AAHAM Membership Fee?

- **Eligible for Certification Designations.** AAHAM membership allows you the opportunity to sit for the CRCE, CRCP, CRCS, CRIP, or CCT certification exams, which provide you with the recognition and respect within the Healthcare Revenue Cycle industry. Studies show certified members perform at a higher level of efficiency and provide a return on your investment.
- **Exclusive invitation and pricing to the AAHAM's Annual National Institute (ANI)** known for excellence in education, value and networking. (Save \$100 off your ANI registration for being a member.)
- **Exclusive invitation and pricing to the Illinois AAHAM's quarterly educational events.** (\$75 in Illinois meeting savings for being a member throughout the year.)
- **Exclusive invitation and pricing to National and Illinois AAHAM Webinars** (\$25 member savings for every Illinois AAHAM webinar. \$50 in yearly savings if you attend 2 Illinois AAHAM webinars.)
- **Exclusive invitation and pricing to Legislative Day.** Brings you face-to-face with decision makers in Washington who determine the outcome of healthcare legislative priorities. (\$100 member savings.)
- **Continuing Education Scholarships.** Opportunity to apply for and be awarded national and Illinois Scholarships for continuing education for you and your family members. Yearly Illinois AAHAM scholarships awarded in the amount totaling \$2,000 for members, children and grandchildren.
- **Member Directory.** An online Illinois AAHAM Membership directory helps keep you in touch with other members and vendors both locally and nationwide. Network with your revenue cycle peers!
- **AAHAM Member's Only List Serve.** Have an issue? Chances are your peers do as well. Bounce questions and issues off your revenue cycle peers via our list serve!
- **Subscription to Legislative Currents.** Distributed via email 8 times a year, to keep you up to date on legislative and governmental issues affecting our industry.
- **Subscription to the Journal of Healthcare Administrative Management.** Rated as the #1 membership benefit, the journal is issued quarterly.
- **AAHAM's National News.** AAHAM's monthly electronic Newsletter with timely updates and information about your association.
- **Illinois AAHAM's Award Winning Lincoln Log.** Illinois AAHAM's quarterly electronic Newsletter.
- **Job Bank** to assist you in searching and posting that special job.
- **Unlimited Networking with other revenue cycle professionals** through our website and Chapter Interaction.

INVEST IN YOURSELF AND YOUR STAFF - Attend the Illinois AAHAM meetings, the national AAHAM ANI and 2 Illinois AAHAM webinars throughout the year, and your \$229 National and Illinois AAHAM membership fee saves you over \$200 in meeting fees throughout the year!

[CLICK HERE
TO REGISTER](#)

STUDENT AAHAM MEMBERSHIP

EXCLUSIVE OFFER FROM



FREE

Get on the fast track to a high-paying career in healthcare finance

FREE student membership in the leading professional association focused on the healthcare revenue cycle

How FREE AAHAM membership can jump-start your healthcare finance career:

AAHAM is the only national organization dedicated solely to the healthcare revenue cycle. We have 32 local chapters across the country and more than 3,000 members who work in hospitals, clinics and other healthcare financial and IT related businesses.

As a student AAHAM member, you will benefit from:

Networking – You can make contacts with hospital and clinic healthcare financial professionals to create a broader network for job placement upon graduation.

Certification – You can be eligible to take AAHAM's industry-leading revenue cycle certification exams. Students who pass the exams will stand out from the pack when seeking employment in the healthcare industry.

Education – 32 local chapters provide in-person and web-based educational sessions throughout the year covering all the hottest current revenue cycle topics. Upon applying for FREE membership, a local chapter leader will reach out to welcome you to their network.

Free membership available to students taking at least 12 credit hours.

And much more!



Corporate Partners



THANK YOU!!!!

THANK YOU, THANK YOU, THANK YOU to our 2020 Corporate Sponsors! We couldn't do it without your support!

The Illinois AAHAM Chapter would like to thank our Corporate Partners for their continued support and dedication to our chapter. Their partnership and generous financial support enable us to provide quality educational and networking opportunities throughout the year.

Should you need any services in which our vendors offer, please consider our Corporate Partners as your first choice! To see a listing of all of our Corporate Partners and the type of services they offer, click [here](#).



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<p>EBO Solutions/National Recovery Agency www.nragroup.com</p> <p>Toney Fedullo - tfedullo@nragroup.com</p>	<p>eSolutions https://www.esolutionsinc.com/ James Ryan - jryan@esolutionsinc.com</p>	<p>Experian Health www.experianhealth.com</p> <p>Katie Zibelin- Katie.zibelin@experian.com</p>
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<p>OS Inc. www.os-healthcare.com</p> <p>Chris Hegwood - chegwood@os-healthcare.com</p>	<p>Revecore MRA BLS https://revecore.com/ Vanessa Haydon - vhaydon@mra.revecore.com</p>	



Gold Level



<p>Avadyne Health</p>	<p>Julie VanPelt - JVanPelt@avadynehealth.com</p>
<p>Commerce Bank</p>	<p>Lisa Mullins - Lisa.Mullins@CommerceBank.com</p>
<p>EnableComp</p>	<p>Matt Ellis - mellis@enablecomp.com</p>
<p>TCS United, Inc.</p>	<p>Bobby Fagin - rfagin@tcsunited.net</p>





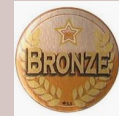
Silver Level



Collection Professionals Inc	Greg Himelick - cpils1@ivnet.com
IC System	Greg Young - gyoung@icsystem.com
Managed Care Partners	James Richmond - jrichmond@mngdcare.com
Pro Com Services	John McGlasson - mcglasson.john@pro-comservices.com
RevCycle, Inc.	Rick Reeves – rick.reeves@revcycle.com
RRCA Accounts Management	Nick Hubbard - Nick.hubbard@rrcaaccounts.com
Salud Revenue Partners	Steve Chrapla - schrapla@saludrevenue.com
Wakefield & Associates	Shirley Mason- shirley.mason@wakeassoc.com



Bronze Level

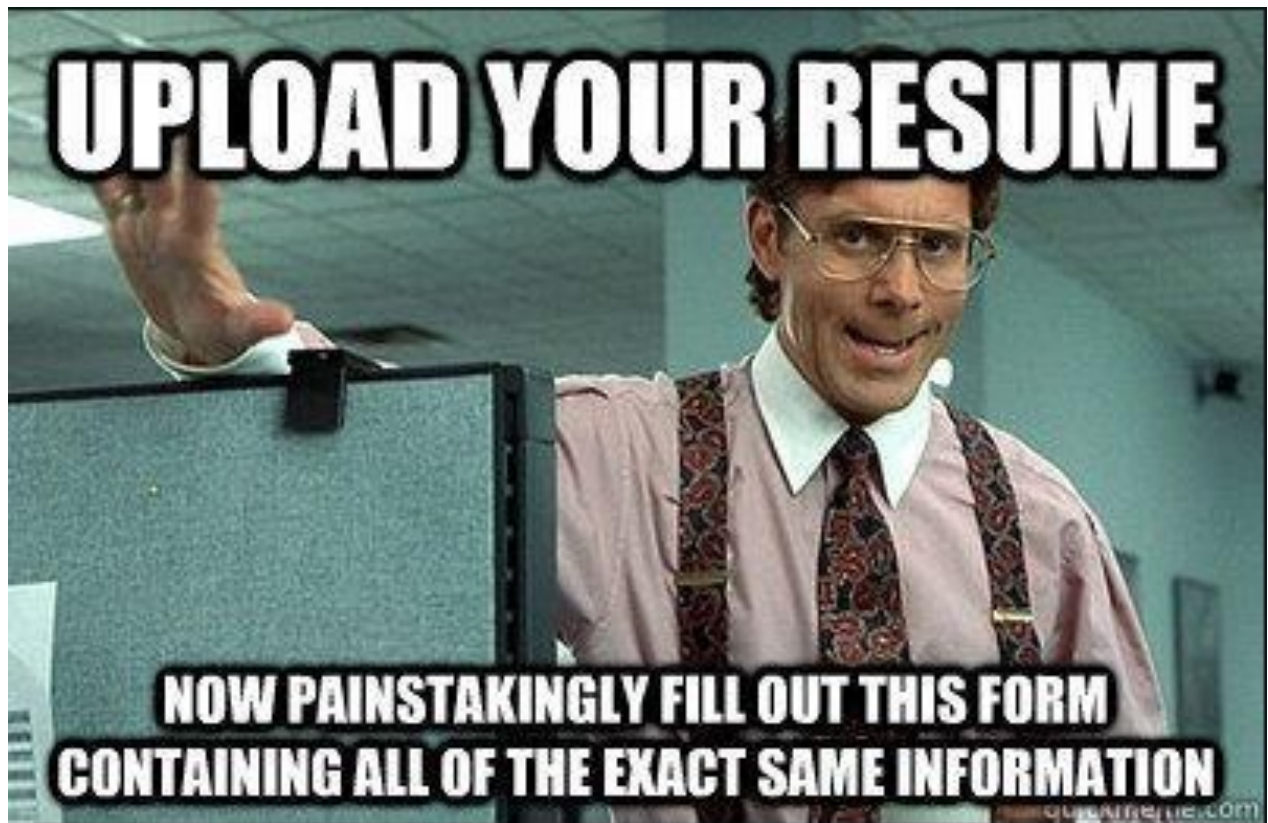


Cirius Group	Mark Ehnen - mark.ehnen@ciriusgroup.com
Craneware	Jeff Morgan - j.morgan@craneware.com
Creditors Discount & Audit Company	Tony Muscato - tmuscato@cdac.biz
Eagle Recovery	Nancy Vollmer - nvollmer@eaglerecovery.net

Job Postings

Do you need to post an opening with your company?

We offer [online position](#) posting on the IL AAHAM website.





What is American Association of Healthcare Administrative Management? (AAHAM)

AAHAM is one of the predominant organizations providing educational and professional development for revenue cycle professionals in Illinois. Our membership includes professionals from patient financial services/revenue cycle specialists, clinical managers, administrators, chief financial officers, consultants and a variety of other professionals in related fields. All of our meetings provide our membership an opportunity to learn, network among colleagues and earn continuing education credits.

Illinois AAHAM conducts several educational conferences each year. Each spring and summer our chapter presents one full day of educational meetings. In the fall, our education session is coupled with the annual Charles Garvin Memorial Event. The Annual State Institute (ASI), held in December, is spread over a day and half and includes a vendor tradeshow.

As an Illinois AAHAM Sponsor, your company will receive a significant amount of recognition opportunities throughout the year. Your organization's name will be included in pertinent marketing materials and on-site acknowledgement at ALL educational conferences. As a part of your sponsor package, you will also receive complimentary advertising in the Lincoln Log.

Open enrollment for our sponsorship program is held once a year. Your investment in our program will provide company recognition for an entire year (January 1, 2020 through December 31, 2020).

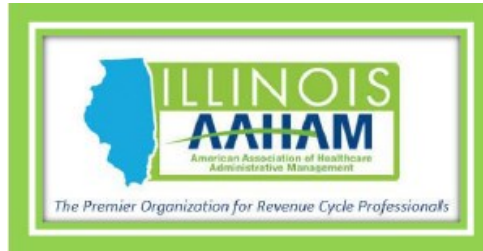
*Please note: An additional fee of \$600 is charged to exhibit at our Annual State Institute in December. The exhibit fee also includes one meeting registration. For those vendor partners who sponsor at the Platinum Level, the exhibit fee and one meeting registration are waived (they are included in the Platinum sponsor package).

We believe participation in the IL AAHAM Sponsorship Program should be an integral part of your company's marketing program.

Please contact Julie VanPelt at jvanpelt@avadynehealth.com or Vanessa Haydon at vhadon@mra.revecore.com or send an e-mail to ilaaham1@gmail.com to discuss your company's sponsorship opportunities!

We appreciate your support of Illinois AAHAM!





Illinois Chapter Sponsorship Levels

PLATINUM (\$1,400)

- Annual State Institute Vendor Booth includes one (1) complimentary ASI meeting registration (sponsor representative only) and recognition as a Platinum Sponsor at the President's Reception
- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member Illinois Provider – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Full-page ad in each quarterly issue of the award winning Lincoln Log newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included

GOLD (\$900)

- Three (3) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- One (1) "new" AAHAM membership which can be given to any non-member Illinois Provider – National and state dues for current year. New member registration must be submitted by March 31st of the calendar year
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- ½ page ad in each quarterly issue of the award winning Lincoln Log newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address. An additional link to your company's website is also included



SILVER (\$750)

- Two (2) complimentary meeting registrations that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Complimentary participation in 'Vendor Speed Dating' event
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- 1/4 page ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address

BRONZE (\$350)

- One (1) complimentary meeting registration that can be used by a sponsor representative OR given to any non-member Illinois provider. (excludes ASI)
- Sponsor poster displayed at every educational meeting
- Sponsor identification on representative's meeting name badge(s)
- Recognition during our Annual State Institute (ASI) meeting
- Business card size ad in each quarterly issue of the award winning **Lincoln Log** newsletter
- Sponsor level recognition on the Illinois AAHAM website, including a representative's name and e-mail address

****Please submit a current copy of your company's logo or small ad that you would like to have included in our Lincoln Log publication. We will size to the correct specifications according to sponsorship level.**** ilaaham1@gmail.com



YES! I want to be an Illinois AAHAM Corporate Partner!

Please select your level of sponsorship and complete the information below.

- _____ **PLATINUM \$1,400** (includes ASI vendor booth & 1 meeting registration)
- _____ **GOLD \$900**
- _____ **SILVER \$750**
- _____ **BRONZE \$350**
- _____ **ASI VENDOR BOOTH \$600** (includes a complimentary registration)

Name of organization: _____

Type of business: _____

Street address / PO Box: _____

City / State / Zip: _____

Contact person & title: _____

E-mail address: _____

Telephone #: _____

Fax #: _____

Company web address: _____

Please make your check payable to: **Illinois AAHAM**. Send check and completed form to:

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Moline, IL 61265

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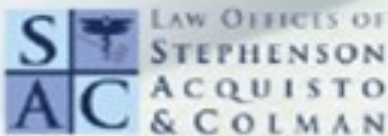
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A photograph of a bright, modern hospital hallway with large windows. In the foreground, three men in white lab coats are standing and talking. In the background, a nurse in blue scrubs is pushing a patient in a wheelchair.

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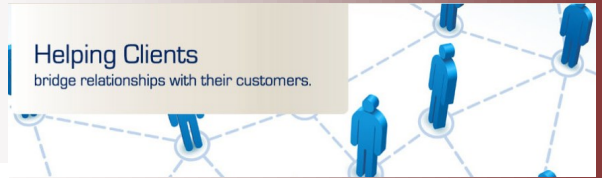
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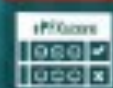
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Treasurer's Report



American Association of HealthCare Administrative Management

IL CHAPTER - GENERAL FUND

STATEMENT OF INCOME AND EXPENSES (CASH BASIS)

For the period of: 7/1/2020 to 7/31/2020

INCOME

Checking

HOMETOWN BANKS FRAUD INVESTIGATION PROVISIONAL CREDIT	80.95
DC - ROBLOX - FRAUD IN DISPUTE (RESOLVED)	79.96
DC - APPLE.COM - FRAUD IN DISPUTE (RESOLVED)	0.99
INTEREST	2.39

TOTAL INCOME 164.29

EXPENSES

DYNAMITE DESIGN HOUSE - WEBSITE MAINTENANCE	400.00
MEMBER DUES TRANSFER TO SCHOLARSHIP FUND	2,370.00
DC - DELUXE SAMPLE BAGS FOR ASI (CREDITABLE TOWARD PURCHASE)	57.68
DC - ROBLOX - FRAUD IN DISPUTE (RESOLVED)	79.96
HOMETOWN BANKS PROVISIONAL CREDIT REVERSAL	79.96

TOTAL EXPENSES 2,987.60

NET INCOME/LOSS -2,823.31

BANK BALANCE BEGINNING OF PERIOD:	\$58,860.27
JUNE CHECKS CLEARED IN JULY	\$250.00 *
BANK BALANCE END OF PERIOD	\$55,786.96

BANK BALANCE 2019 \$61,555.48

ILLINOIS
AAHAM

Hi yes, I'll take a large coffee ,
black and Mary will take a
Venti Pumpkin Spice Latte,
with light whip and extra
nutmeg.



The Lincoln Log magazine is published four times annually by the AAHAM Illinois Chapter to update the membership regarding chapter and national activities as well as to provide information useful to healthcare administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the AAHAM Illinois Chapter, the National AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor is prohibited. © Copyright 2007.

Fall is my absolute favorite time of year! I love seeing all the leaves change colors. I read about a concept the other day, and found it interesting.

We all know that in Illinois, sometimes it will snow early. After an early snow (even with low accumulation), you may notice quite a bit of branches being broken from trees. That's because trees weren't created to hold both the weight of the leaves and the snow simultaneously. In order for the tree to stay in tact, it needs to let go of it's leaves prior to taking on the weight of the snow.

Sometimes we need to let something go, so we withstand the weight we are currently holding in whatever season we are in.



IL AAHAM Lincoln Log Editor
Leeann Ferris

IL AAHAM
QR Code



leeann.ferris@hshs.org



[Facebook Page](#)



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Do you have valuable content to share??? The Lincoln Log is always looking for content to publish. If you have revenue cycle knowledge and experience to share with the rest of the chapter we would love to hear it. Contact me at the email address above with any questions or submissions.