

IL AAHAM 41ST ANNUAL STATE INSTITUTE

[#ILAAHAMTogetherAgain!](#)



ASI OVERVIEW

WiFi Information

Enjoy free WiFi throughout this conference space!

Network name: Holiday Inn E. Peoria

Password:Capital5224

Program Overview

The ASI is the event you do not want to miss! Our revenue cycle experts help you become a more valuable resource to your facility and colleagues while fostering high level networking.

Continuing Education Information

Obtain valuable CEUs by signing in during registration and providing your Member ID number. The IL AAHAM board will report all certified attendees to National and you will receive 17 CEUs.



TOTE – YOUR ASI REFERENCE

1

ASI Program

- Overview
- Charity Details
- Silent Auction Information
- Acknowledgements
- Event Sponsors
- Speaker Bios
- Agenda
- Floorplan
- Notes Area
- Corporate Partners

2

ASI Gift

3

Attendee List

4

SWAG

IL AAHAM Gives BACK

IL AAHAM prides itself on being a charitable and giving organization. Our members willingness to give allows IL AAHAM to provide for those in need.

Casino Play Donations
 \$20 = 25 chips
 \$50 = 100 chips
 \$100 = 300 chips



Not Playing?
 6 tickets for \$5
 Arm Length for \$10
 Wing Span for \$20

Paws Giving Independence is run completely on public donations. We are unique because our service dogs are placed free of charge and we currently have no paid staff. That is why we need your help to keep our program running. Many of our dogs are all rescued from shelters but we need your support to pay for the vet bills and everyday care.





ASI EVENT SPONSORS

Thank you to our IL AAHAM event sponsors!



WELCOME ELI

Presentation: Dec 8th 9am-10am,
Believe in the Power of Caring

About Eli: Founder and CEO, The
Power of E4

Introducing Eli: Vanessa Haydon,
CCT, IL AAHAM President and VP
Client Success at Revecore



CORPORATE PARTNER NETWORKING

10:00-10:30

IL AAHAM appreciates the support of our Corporate Partners, without whom educational events like these would not be possible. With continued staffing challenges, reduced reimbursements and increased costs we encourage our provider members to look to our Corporate Partners first for assistance with your revenue cycle.

- Corporate Partner Booth Prize Categories!**
- Best Swag = Blue
 - Most Friendly = Yellow
 - Best Candy = Pink

VIRTUAL TRIVIA

The first person to
answer correctly wins a
\$25 gift card.



QUESTION 1

**Top 3 phrases you hear during
a virtual call
(any of the top 3 phrases wins)**

ANSWER 1

- **Hi, who just joined?**
- **Can you hear me? Or was I on mute?**
- **Can you see my screen?**



QUESTION 2

- **How many active users does Zoom average daily ?**
- 100 million
- 200 million
- 300 million



ANSWER 2

100 million

200 million

300 million



DENIALS, UNDERPAYMENTS AND APPEALS PANEL

- **What Keeps You Up At Night...Denials, Underpayments, Appeals, Oh My!**
Dec. 8th 10:30-11:30
- **Provider Panel Representatives:**
 - OSF Healthcare, Jacque Doerman MBA Director, Patient Access Services and Debra Whitley, RHIA Director, Coding and Revenue Integrity
 - CGH Medical Center, Kenny Koerner MBA, CRCE, Director Revenue Cycle
 - Rochelle Community Hospital, Zac Heward, Director PFS
 - Moderator, Marcus Morrow, CRCP, Attorney SAC
- **Introducing our Panel: Julie Van Pelt, CHFP, CCRE, CPC, CRCS IL AAHAM**
Director and Sr. VP Client Services and Implementations Meduit

DENIALS, UNDERPAYMENTS AND APPEALS PANEL QUESTIONS

1. What is the most costly denial you are seeing in 2022?
2. What new denials, if any, are you seeing?
 - By which payer?
 - Which issue – be specific?
3. How has the NSA impacted your billing and recovery practice?
4. Describe any experience using IDR?
5. What appeals issues are you having in 2022?
6. Are any payors coming to the table with new demands on how claims/appeals are handled?
7. What keeps you up at night about the next 12 months and where your facilities financial billing practices are currently?
8. Best resource, tool or implementation you've made in 2022 that you wish you had executed years ago?
9. What impact, if any, has the current recession, fears and rising inflation had to your bottom line?
10. Best tip on handling authorization denial appeals?
11. Most challenging payor and why?

LUNCH

11:30-12:30

That's Amore Pasta Bar

Bluetown/Levee First Floor

2022 REVIEW-IL AAHAM HIGHLIGHTS

- **Total Education Opportunities Provided to Members by Illinois Chapter = 45**
 - 4 webinars (8 CEUs)
 - 3 virtual ½ day conferences (20 CEUs)
 - ASI (17)
- **2022 Certified Members (through October)**
 - Cynthia Ballard CRCS, Samuel DeVries CRCS, Emilia Gruenberg CRCS, Stacey Tarpley CRCS
 - We would like to acknowledge our certified members with us today.
 - Invest in your professional growth and personal development!
- **First Time Attendees**
 - 2022 resulted in 37 first time attendees
 - For our ASI, we have 4 first time attendees we would like to recognize: Danielle Bumann, Elizabeth Harty, Stephanie Kelly and Heather Rankin
- **Advocacy Efforts**
 - IL AAHAM Awarded Legislative Advocacy Award Second Year in a Row
 - Our very own Kenny Koerner was Named a 2022 Top Grassroots Professional

WELCOME DARREN AND RICK

Presentation: Dec 8th 12:30pm-1:30pm, Promote Exceptional Patient Interactions and Collection at the Point of Service

Rick Rogers CRCE, VP, and Darren Cook, CRCS Magnet Solutions

Introducing Darren and Rick:
Christina Hertzberg, MBA IL AAHAM Director and Riverside Health System EMR Application Manager

CORPORATE PARTNER NETWORKING 1:30-2:30

- **Have you met all of our Corporate Partners?**
- **Did you cast your vote for:**
 - Best Swag**
 - Most Friendly**
 - Best Candy**

Corporate Partner booth winners will be announced during member appreciation reception.



QUESTION 3

What percentage of participants multi-task while on virtual calls?

- 35%
- 55%
- 75%
- 95%



ANSWER 3

1

35%

2

55%

3

75%

4

95%



QUESTION 4

When surveyed, what is the number one multi-tasking behavior during virtual meetings?

ANSWER 4

Survey Says...

Checking Emails



WELCOME ALICIA

- **Presentation:** Dec 8th 2:30pm-3:30pm, Prior Authorization Transformation
- **About Alicia:** Regional Sales Director, AccuReg
- **Introducing Alicia:** Jill Stroot, MBA, CRCS, IL AAHAM Treasurer and Blessing Health System Director Patient Access

WELCOME RICH

Presentation: Dec 8th 3:30pm-
4:30pm, Legislative Updates

About Rich: Co-Managing Partner, SAC

Introducing Rich: Marcus Morrow,
CRCP, IL AAHAM Legal Counsel and
Attorney, SAC

MEMBERSHIP APPRECIATION RECEPTION

- **5:30-6:30 | Networking Reception**
 - 6:00 Rotating food stations begin
 - 6:00-9:00 Photo Booth and Caricature Artist
- **6:30-10:30 | Casino Games, Hors d'oeuvres, Photo Booth, Silent Auction, Corporate Partner Give-A-Ways and more!**
 - 6:15 Casino Overview
 - 6:30 - 9:30 Casino Games!
 - 9:45 Vendor Booth Winners and Raffle
 - 10:00 Silent Auction
- **Location: Clements | Best**



CALLING NEW MEMBERS

Attention provider non-members in attendance today, the Illinois chapter wants you. For any new provider members who commits to join for 2023 today, Illinois will pay state chapter dues for 2023 and you will be responsible for National dues (\$209).



WELCOME BACK ELI!

Thank you to everyone for making yesterday so successful!

Believe in the Power of Caring:
Session II, Dec. 9th 9am-10am

WELCOME CASSIE AND LANCE

Presentation: Dec 9th
10:00am-11:30am, IHA
Legislative and Regulatory
Updates

Cassie Yarbrough, Senior
Director and Lance Kovacs,
Director

Introducing Cassie/Lance:
Paula Short, CCT, CRCR, IL
AAHAM Director and OSF
Healthcare Compliance
Auditor



WELCOME AMANDA

- **Presentation:** Dec 9th 11:30am-12:30pm, Prevent Burnout and Manage Stress
- **About Amanda:** President/Founder, Sustainable Mental Wellness, Inc
- **Introducing Amanda:** Chris Bryant, CRCP, IL AAHAM Secretary and Warner Hospital and Health System Patient Business Services Manager

THANK YOU

Thank you for allowing us to serve you and being your revenue cycle resource. We hope you have a joyous holiday season with loved ones and look forward to continue providing you with revenue cycle excellence in 2023!

