



# WELCOME

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IL AAHAM FALL Conference 2023

# Housekeeping Items

- Please mute your laptop, phones, etc.
- All presentations will be loaded to the IL AAHAM website post meeting and a link will be sent to all attendees
- An attendee list will be sent to National for 7 CEUs
- If you have any questions or need anything during today's conference, please submit your needs via the chat box

# First Time Attendees

- Brittany Hemminger - CGH

And Anyone I  
Missed....**WELCOME!!!**

# Fall Conference Snapshot

September 27<sup>th</sup> 12-4

- 12-15-Welcome
- 12:15-1:15- How to Optimize Your VA Claims Management
- 1:15-2:15-Mental Toughness: Re-Gaining Our Grit, Tenacity and Resilience
- 2:15-2:30-Break
- 2:30-4:00–The state of MMAI and Transition to D-SNP to match CMS and other states

## Welcome Jennifer and MaryAnne

# How to Optimize Your VA Claims Management

**Description:** A Blueprint for Success. Are you dedicating time and resources to VA claims without getting great results? Refine your approach and join our industry experts to explore best practices of VA claims management, actionable examples of successful reimbursements, and essential KPIs that will empower you to streamline processes for more positive outcomes.

**About Jennifer:** Jennifer Leotta is the Director of Revenue Optimization at Revecore. She oversees VA clients and special services for clients, including small balance, all insurance recovery, and out-of-state Medicaid. Jennifer has been with Revecore for about two years and in the RCM space for more than 25 years, working on the insurance, provider, hospital, and vendor sides.

**About MaryAnne:** MaryAnne Jones is the Health and Veterans Affairs Manager at Revecore. She implemented the VA service line and oversees Revecore's VA/Health Department and Eligibility Verification. In her 13 years at Revecore, MaryAnne has managed Auto, Third-Party Liability, and the Patient Contact Center.

# Welcome Preethi

## Mental Toughness: Re-Gaining Our Grit, Tenacity and Resilience

**Description: Mental Toughness: Re-Gaining Our Grit, Tenacity and Resilience**

**About Preethi: Preethi Fernando is an author of thirteen books, speaker, and consultant. She is the winner of Stephen King's Haven Foundation Award, given to one author each year. Preethi is also a recipient of the Carnegie Fund for Authors, New York. She does workshops, training, and seminars on emotional intelligence, leadership, mindfulness, rising above disengagement, and more. To learn more, visit [preethifernando.com](http://preethifernando.com) You can subscribe to her YouTube channel at Leadista.**



# Welcome Mata and Keith

## MMAI

**Description:** The state of MMAI and Transition to D-SNP to match CMS and other states.

**About Mata:** Mata employs her legal education and experience with Managed Care Partners to advocate for providers. In addition to evaluating and negotiating payer agreements, Mata researches laws affecting providers and provider networks, seeks to resolve payer-provider reimbursement disputes, and participates in developing and implementing managed care contracting strategies for the firm's clients. With Managed Care Partners since 1994, Mata's other work experience includes the Labor and Employment Division of the Cook County State's Attorney's Office.

Mata earned her law degree at Chicago-Kent College of Law and is licensed to practice law in Illinois. She holds a Master of Arts degree from DePaul University and a Bachelor of Arts degree in Political Science, also from DePaul.

**About Keith:** Keith is President and owner of Managed Care Partners. Under Keith's leadership, Managed Care Partners is continuing its focus of helping small to mid-size hospitals and health systems improve their reimbursement strategies. Managed Care Partners also strives to improve the partnership between the payers and the rural hospitals in order to help rural hospitals and health system thrive, while emphasizing the high-quality care that the community hospital brings to their communities.

In addition to his responsibilities as President, Keith is the leader of our Health & Productivity Program and Direct to Employer Marketing. This initiative is based on the premise that long-term control of health care costs can only be achieved through better health. Consequently, the program begins with a strong primary care-patient connection which is supplemented by assessment of each patient's and the group's health, aggressive efforts to improve health, a wide range of tools to enhance member engagement, continuous improvement of the program and provider performance, extensive collection and analysis of data and proactive plan management. With Keith's assistance in the implementation of the Health & Productivity Program, our client providers have the opportunity to increase revenues and market share by helping employers bend their health care cost curve.

**Thank You for Attending!**  
**Watch for upcoming educational  
events via email and on our  
website.**

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**ANNUAL STATE  
INSTITUTE  
December 6-7 in  
East Peoria**

**Reminder, all presentations will be  
loaded to our secure IL AAHAM  
website, a link will be sent to  
attendees and your CEUs will be  
reported to National on your  
behalf.**